

THE ANNALIST

A Magazine of Finance, Commerce and Economics

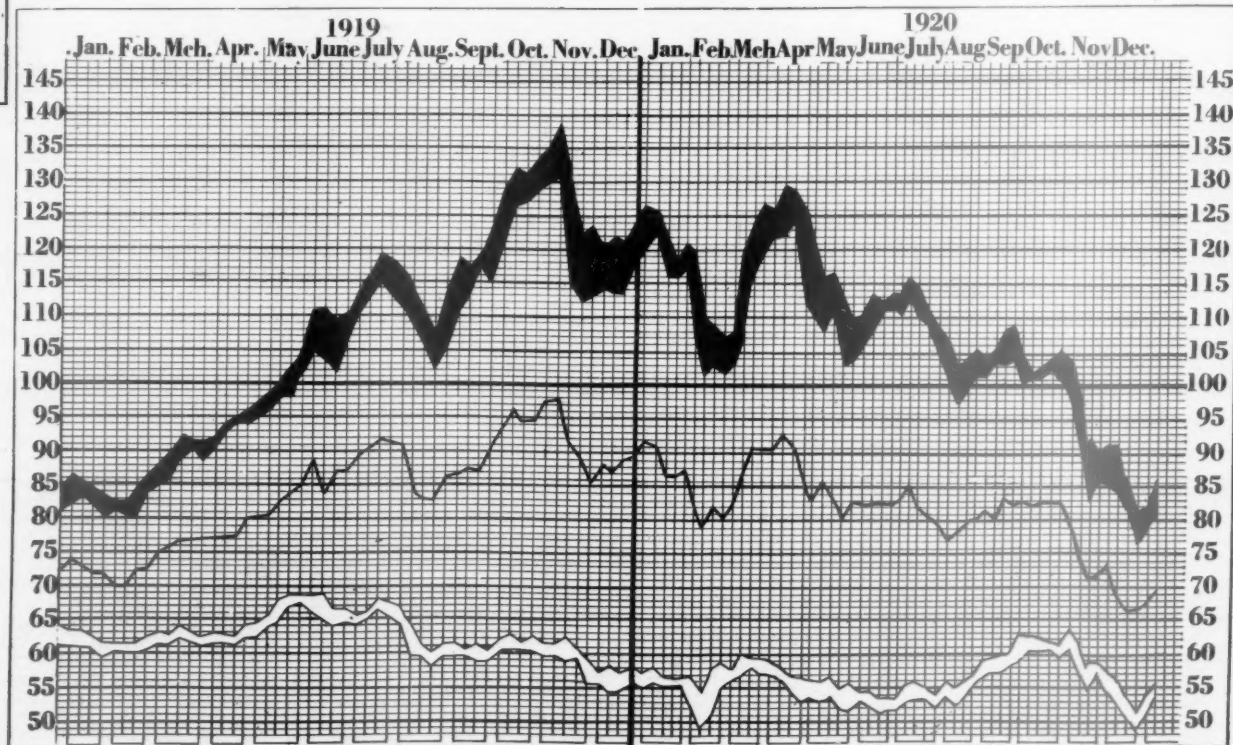
Vol. 17, No. 417

NEW YORK, MONDAY, JANUARY 10, 1921

Ten Cents

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The black line shows the closing average price of fifty stocks, half industrials and half railroads. The black area shows for each week the highest and lowest daily average price of the twenty-five industrials, and the white area the corresponding figures for twenty-five rails.

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RESOURCES

Cash on Hand, in Federal Reserve Bank and Due from Banks and Bankers	\$217,780,215.72
U. S. Government Bonds and Certificates	36,909,728.37
Public Securities	44,227,524.52
Other Securities	37,275,670.61
Loans and Bills Purchased	501,582,486.50
Real Estate Bonds and Mortgages	2,804,110.00
Foreign Exchange	5,244,047.77
Credits Granted on Acceptances	57,901,984.08
Real Estate	8,435,705.67
Accrued Interest and Accounts Receivable	11,501,864.88
	<u>\$923,663,338.12</u>

LIABILITIES

Capital	\$25,000,000.00
Surplus Fund	25,000,000.00
Undivided Profits	12,075,072.37
	<u>\$62,075,072.37</u>
Outstanding Dividend Checks	966,400.50
Accrued Interest Payable and Reserves for Taxes and Expenses, and Other Liabilities	20,379,570.92
Notes, Bills, and Acceptances Rediscounted with Federal Reserve Bank	74,328,844.23
Notes Secured by Liberty Bonds Rediscounted with Federal Reserve Bank	19,435,800.00
Acceptances—New York Office	44,867,543.08
Foreign Offices	13,034,441.00
Outstanding Treasurer's Checks	51,221,978.47
Deposits	637,353,687.55
	<u>\$923,663,338.12</u>

UNDIVIDED PROFITS ACCOUNT

CREDITS

Credit Balance January 1, 1920	\$6,239,889.57
Miscellaneous Credits During Year	155,624.66
Profits for Year, after deducting all expenses and taxes, including high cost of living allowance to employees, the charge-offs in connection with Real Estate and bad and doubtful debts, both domestic and foreign	12,355,950.50
Total Credits	<u>18,751,464.73</u>

DEDUCTIONS

Dividends Paid During Year at Rate of 20% per annum	\$5,000,000.00
Appropriated for distribution to officers and employees on Additional Compensation Plan	1,676,392.36
	<u>6,676,392.36</u>
Credit Balance December 31, 1920	<u>\$12,075,072.37</u>

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THE ANNALIST

A Magazine of Finance, Commerce
and Economics

Published Every Monday Morning by The New
York Times Company, Times Square, New York

Subscription Rates

Three Six One
Mos. Mos. Year.
 In United States, Mexico,
and United States tribu-
taries\$1.25 \$2.50 \$5.00
 Canada (postpaid).....1.40 2.75 5.50
 Other countries (postpaid) 1.50 3.00 6.00
 Single Copies, 10 Cents
 Binder for 52 issues, \$1.50
 Entered as Second-class matter March
21, 1914, at the Post Office at New
York, N. Y., under the Act
of March 3, 1879

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Not Deflation But Readjustment Now Affecting Business

Federal Reserve Records Show That Notes Reached Highest Circulation in Christmas Week and Rediscounts in Election Week When Total Money in Circulation Also Touched High Mark—Shall Facts or Psychology Control the Economic Future?

By EDWARD A. BRADFORD.

DEFLATION is the word oftenest used in connection with the recent past and impending future, and, for the most part, with preference for theory over facts. That we have passed through a cycle of inflation is denied by none, and, in fact, is undeniable on the record. Almost in equal degree it seems to be thought that the world in general, and the United States in particular, is passing through a cycle of deflation—as though there were no distinction between a fall of prices and the reversal of the process of inflation; that is, deflation.

The fall of prices is as indisputable as inflation itself, and as extreme. Bradstreet's puts the fall of wholesale prices at 34 per cent., and the Federal Reserve at 39 per cent. Bradstreet's record shows no previous twelve months' decline above 15 per cent. since this century began. In the previous century the greatest fall was during the Civil War, and ran to about 26 per cent. in the first half of 1865. That was a fall in greenback prices, whereas our fall in 1920 is a fall in gold prices, and is larger in the United States than elsewhere in paper.

It is not surprising that prices in England rose in 1919-20 44 per cent., and even more in other countries where prices were quoted in more depreciated paper. That is in accord with the quantity theory of money, and with the rise of gold prices in the United States by less than half that of England, and even smaller proportions of the rise in countries where paper prices rose by larger percentages than in England.

But this is a consideration of deflation, rather than of inflation, and it is just here that the record is baffling. The fall of prices in England during 1920 is calculated by The London Statist, from which these figures are taken, at 9.8 per cent. and in the United States at 24.9 per cent. Why should prices fall further in gold than in paper, and from the less elevation than from the higher? And more particularly why should prices fall at all, while inflation is still proceeding, despite the general idea that we are passing through deflation.

DEFLATION A DELUSION

The delusion of deflation is nowhere stronger than among American farmers, and nowhere more in defiance of facts. The fact that the farmers are called upon to sell their harvest for about half the price of seed, to say nothing of other costs, does not prove deflation. The Federal Reserve record shows that the notes in circulation were at their highest in Christmas week, and the rediscounts at their highest for all time in election week, Nov. 5. The total of all money in circulation in the United States was a similar high record in the same week. The national bank loans also made new high records in September.

Even these new maximums of credit and currency in use fail fully to state the persistence of inflation while deflation was complained of. When the year opened the Federal Reserve banks were stuffed with Government paper collateral. At the year end the Federal Reserve reported rediscounts on Government paper at \$1,158,974,000, against \$1,184,262,000 at the opening of 1920. More than the difference was diverted to the uses of trade, the rediscounts on "other paper" rising from \$746,925,000 to \$1,437,974,000. The credits to farmers rose in larger proportion than the accommodation to general trade, or from \$729,266,000 in

1919 to \$1,980,033,000 in 1920, with signs that even this understates the banking facilities furnished the complaining farmers. Since the armistice, industrial credits have increased three billions. If this is deflation what would inflation be like?

Conditions are similar throughout the world. England is probably on the next most solid basis, but the ratio of the Bank of England reserve to deposits fell to 7½ per cent. as the year closed, against 11½ a year ago. On Dec. 29 the French Chamber of Deputies passed the Government bill cancelling the proposed reduction of the advances from the Bank of France, and authorizing the maintenance of them at 27,000,000,000 francs. Deflation in France is to begin "next year"—or when Germany pays something on its indemnity. There is no cause for wonder that in Christmas week the cost of living was still rising in England, or that the rise of prices in France is fourfold that in the United States. The course of inflation in other countries is out of rational consideration.

On the record it is difficult for disinterested opinion to hold that the fall of prices in the United States was due to deficiency of credit or currency, or to make a grievance of the fact that available banking resources were not used for further inflation. The suggestion rather is that if prices had risen further they would have fallen further, and in a disorderly and destructive manner. It is remarkable that the greatest fall in commodity prices in the shortest time in our history was without banking crisis, except where the Federal Reserve System was criticised. What would it have availed the farmers and planters if the banks generally had suspended like those in North Dakota! Even the object lesson given there failed to convince them of the error of their policy and on the last day of the year there was introduced in Congress a bill providing that the Treasury should buy \$500,000,000 of Federal farm loan bonds, to provide funds to be loaned on warehouse receipts for grain and cotton in storage.

If that were proposed for anything else the farmers and planters would have a grievance. If it were proposed that loans should be made from tax money on everything the producers put in storage, and hoarded for prices satisfactory to sellers, the absurdity would be evident to anybody. This is not a good year to propose taxes for uses contrary to public interest and banking policy which has proved its soundness. There is nothing singular about the situation in the United States. The fall of prices is world-wide, and there has been less deflation elsewhere than in the United States. The currency of England reached its maximum in September, in France in November, and in Germany in December.

WHY PRICES FALL

If deflation of "money"—either currency, credit, or Government paper—is not the cause of the price fall, what is the explanation of a decline which is not to be explained away by showing what did not cause it? Outside the United States, governments are still spending, prices are still rising, and production is less than it should be because of subsidies to the unemployed and the use of public funds to reduce the cost of living. At the year-end there were "misery booms" in all the world's great capitals. Supplies of printed money were unchecked, and, as it is daily worth less, it is economy to spend it for anything, even useless extravagances. There is still time, perhaps, for the

world to prevent a collapse by following the United States' example.

Here prices fell largely because the Government reduced spending at home, and stopped lending abroad, making it necessary to meet obligations entered into on the theory that the war boom would continue. There was a great dislocation of industry in the reversal of productive energies from war production to peace production. There was unemployment, and reduction of the purchasing power of wage earners, and maturing obligations had to be met from the proceeds of liquidation of goods instead of from profits.

Not deflation but liquidation and readjustment are responsible for the declining demand for goods. Not deficiency of credit, but excess of goods unwanted at the prices, is the explanation of the conversion of a sellers' market at advancing prices into a buyers' market at declining prices. The "vicious spiral" upward, each advance leading to another, was converted into a "vicious spiral" downward, each decline leading to other declines in search for a "normal" level.

All levels are normal to the conditions under which they occur. It is more normal for conditions to make prices than for prices to make conditions. The idea that the pre-war price level is the norm to which we are tending is not convincing. To which of several pre-war normal levels are we supposed to be reverting? And how can it be supposed that we should decline to any of them when it is necessary to add to the costs of production an unprecedented tax burden? The Federal Reserve Bank of New York keeps a price index of a dozen basic commodities and, in December, it reported that half of them were about pre-war prices. That is too low, below present cost of production, including taxes. Nothing which is wanted stays below cost of production longer than is necessary for the cumulation of wants to stimulate buying. That is the present price stage, and it is a temptation which speculative buyers cannot long resist. They buy in advance of the rise of want, so as to be ready to supply it. Their bargains may soon be expected in both commodity and security markets, which react upon each other.

DEFLATION A MATTER OF YEARS

The characteristic effect of inflation upon prices is that it affects all prices; not all prices equally, but by emphasis upon factors of increase of prices. The characteristic of deflation is that it gives the smaller volume of money an increase of buying power for everything, not everything equally, of course. If anything escaped the rise of prices due to inflation it was not remarked, and was of minor importance. But the irregularity of the fall of prices is a sign that it was due to liquidation to meet obligations, and to readjustment of wants from war to peace demands. This is borne out by the calculation of the declines from the highest prices by the Industrial Bureau of the Merchants' Association. They range from 1 per cent. for house furnishings to 34 per cent. for cloths and clothing. The demand for uniforms sent up the price of cloth, and garment makers' wages, and the fall is natural with peace. Farm products fell next in degree, and that, too, is natural, for there was waste in army rations, and the hungry abroad began to supply their wants with peace. As the bureau remarks, the wide variation in the declines shows that the equilibrium of our economic structure has been overturned. That is more charac-

teristic of a period of readjustment by liquidation than of a decline through deflation.

Readjustment means profit for some and loss for others, whereas deflation means loss for all but the very small number of farsighted economic observers, who have the patience of their convictions. Deflation, when it comes, will be a matter of years at least, perhaps even of decades or generations. Deflation means putting gold values into the almost incomprehensible sums of money borrowed and spent—as hopelessly gone as burned powder. With all the world to help our revival it was 1879 before we put gold value into the green-

backs. Now all the world is prostrate, and there are only ourselves to help restoration by giving credit for the goods we sell, and taking goods in payment for credits previously advanced.

It will be a source of both profit and merit if the risks are wisely chosen. But the risks are undeniable. Two million men are now under arms, two years after peace. It costs seven or eight billions of gold dollars to withdraw them from productive industry. The war inflated the world's national debts from \$43,106,000,000 to \$297,607,000,000, and the world's paper currencies from \$7,527,000,000 to \$81,596,000,000. Here is where defla-

tion must do its work, and the work must begin with the balancing of national budgets. So long as tax money is thrown into national spendings there is no hope of economic sanity or monetary solvency. We have bluntly and semi-officially stated that the recent belligerents are not good business risks. Our traders would be well advised if they preferred to deal with those who are reducing taxes and armaments together, and thus allowing the wasted funds to flow back into the healing processes of deflation, which has not yet made a beginning worth mention even among ourselves.

Plan to Include Contract Practices in Commercial Ratings

National Bureau of Commercial Contracts of the Textile Industry Also Proposes Arbitration of Contract Disputes—Cancellation Reforms Bring Protest From Retailers Who Want Sellers Subjected to Penalties as Well as Buyers—Dissemination of Information Jointly Approved

IN at least one particular, those who attended the conference of textile interests on the cancellation evil and who have since considered the results of that meeting, believe a constructive step was suggested. This was the plan to have commercial rating agencies incorporate in their reports a statement of the tendency toward cancellation of contracts by the firm whose condition is given. For many business men, the liberties taken with contracts in the last year have been uncommon, to say the least, but the question of bona fide orders has always been a sore point with textile producers and their customers, and the cancellation evil reached its most exaggerated state in this field. The issue, however, takes on fresh interest as a result of the suggestion described.

To list the contract practices of a firm will not be an altogether new step in the work of credit reporting agencies, since information of the sort is now gathered and distributed by services specializing in different fields. But for the general commercial agencies to give similar information will be an innovation. One speaker at the textile conference drew attention to the notices of fires now given in mercantile reports. Most of these he described as unfortunate accidents and not occurrences of a suspicious character. A credit authority confirmed this view and declared the percentage of "bankruptcy fires" to be almost negligible. A welcome substitute, therefore, for the reporting of fires would be a report on contract practices where they are learned to be unfair. The information is designed to cover cancellations, unjust claims, returns and discounts.

The theory on which those who believe the distribution of such information would prove effective in stamping out the trade evils enumerated is that credit standing is the most jealously guarded of all business assets, and any factors injuring it would be quickly removed. In short, if the entire business world was made aware of the illegitimate practices of a firm, that firm would soon find it difficult to deal with responsible houses. Where orders are treated as "scraps of paper" and the facts are to be obtained for the asking, the offender will receive very different treatment than that accorded the casual transgressor. So, at least, it is hoped. However, there are cases which will probably always prove exceptions. One in point is a leading business house of the country which has been known as "slow pay" for many years. The practices of this concern have been tolerated, perhaps, because of its magnitude, and no amount of labeling as an undesirable customer would cause a change in its tactics. But what holds true for this house need not necessarily be applied, it is explained, to others whose position is not so secure as to permit flying in the face of an adverse credit rating.

NO TROUBLE TO COMPILE DATA

Since the added information desired in credit reports to distinguish the upright and the unrighteous contract makers is already being gathered and distributed, no great trouble is foreseen in compiling the data. Care must be taken, however, in seeing that full justice is done. The manager of one specialized reporting service explained that all instances of cancellations, returns, claims and improper discount taking are thoroughly investigated before a firm is put down as using such unfair methods. Often the occasional instance is to be traced to an error of the seller rather than a transgression of the buyer, and to brand the latter as unfair would be a grievous mistake. Casual

offenses reported are usually in this category and not evidence of malpractice.

The program of the National Bureau of Commercial Contracts, which was formed by the textile interests, merely cites the incorporation of cancellation information in commercial reports as a single clause. A portion that is emphasized deals with the arbitration of contract disputes. This is regarded as an important feature of the plan to make contracts more binding. It was, in fact, the backbone of the procedure undertaken by the silk trade to handle the critical situation which arose in that industry and which was pronounced a success by the manufacturers. Legislation to compel such arbitration will also be sought by the bureau.

The cancellation epidemic has brought forth many hasty plans to bulwark contracts more effectively against assaults. At a meeting of certain retailers held recently, the error in contract formulation at this time was criticised. In this case the merchants protested against the contract-making plans of wholesalers supplying them, on the ground that they ought to be consulted. They felt, too, that the time chosen for drawing up new order terms was far from auspicious, and recalled that no thought was given to the subject during the heyday of the seller. This, in fact, is the general complaint of the retail trade. When the seller's market prevailed just as much liberty was taken, merchants contend, with contracts as now only the shoe was on the other foot. Sellers are charged with having violated the contracts they now want held sacred by delivering merchandise where a fancier price could be obtained.

PENALTIES FOR SELLERS, TOO

It was this situation which was dealt with by a commission house man who ventured to tell the textile manufacturers the dangers in a one-sided contract which would ask everything of the buyer and exact nothing from the seller. He described the importance of delivery dates and how often they were ignored. In urging the arbitration of disputes, he told of the plan originated by certain sellers which would permit the collection of liquidated damages to a certain percentage of the order

when deliveries were delayed or not made in conformity with the contract. This would remove one barrier to the inauguration of an equitable contract in that trade, inasmuch as it would impose penalties on the seller as well as on the buyer for non-fulfillment. Formulated in such a manner, a contract, it seemed to him, has something to recommend it, but where an entirely one-sided document was drawn up, no protection looked possible.

The one-sidedness of contract alteration which has been set in motion is an almost universal cause of complaint. While feeling runs high on the subject of cancellations, it is considered improbable that strict justice will be done. Particularly is such work viewed with suspicion when the other party to the bargain is not consulted. It is the recognition of this feeling and the general troubled state of all business minds at present which leads those who are following developments in contract formulation and reform to believe that radical steps taken now may leave cause for regret. The dissemination of information concerning business practices, however, in connection with the usual data furnished by commercial agency reports is not felt to be open to such objection, and is, therefore, regarded as a step that will help in minimizing the trade evils criticised.

Petroleum Found in Italy

DR. MARIO GROSSI, an engineer and a member of the Italian Government Commission which has been making a study of the subterranean soil of the country, recently announced that the search for petroleum had been rewarded, according to the Italy America Society.

Near Ripa, in Southern Italy, a preliminary boring has yielded 150 gallons of petroleum of excellent quality during a period of seven days, the yield later being increased to about 200 gallons per day. The well is about eighty feet deep. Dr. Grossi has hopes of finding oil in several other parts of Italy.

The yield of the well at Ripa is small, but is of great importance in view of the fact that it is the first oil discovered in Italy. Hitherto, Italy has had to import every gallon of oil which she used.



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The Rise of the Cotton Seed Industry a Romance of American Business—Science Has Developed the Fuzzy Seeds From a Nuisance, Burned or Otherwise Destroyed Forty Years Ago, to the Basis of a Trade of Three-Quarters of a Billion—How Linters Helped to Win the War

WHEN dispatches concerning the recent Southern Textile Exposition at Greenville, S. C., dwelt at length on the extent and the remarkable features of the exhibit of cottonseed products and on the interest aroused among textile manufacturers by this exhibit, there must have been many to wonder what an exhibit of cottonseed products could be doing in a textile exhibition. There was cottonseed oil, of course. Yes, and cattle feed. But textiles from cottonseed? Yet the range of the exhibit ran from cottonseed oil, cottonseed lard, cottonseed butter, cottonseed cake and meal for cattle, cottonseed flour for human consumption, to soaps, smokeless powder, artificial silk, artificial leather or "fabrikoid," artificial ivory or pyralin, and thence to writing papers, linoleums, oilcloths.

Women visitors at the exposition were astonished to discover how many articles of household and personal use were made from cottonseed either wholly or in large part. They looked at innumerable popular brands of soap, scouring and washing powders, and "cleansers" which contained no animal fats and no vegetable oils except cottonseed oil. They recognized familiar names among the lard compounds and cooking oils, and products of the great packing houses. They found that the upholstery in their automobiles and their "leather-covered" chairs, the "tortoise" in the rims of their eyeglasses, the handles of their tooth brushes, the bindings of many of their books, the mattresses on which they slept, the absorbent cotton with which their wounds were dressed and their noses powdered, were all products of that one-time pariah among seeds, the woolly cottonseed.

RISE PHENOMENAL

Forty years ago the little down-covered seeds of the cotton plant were generally regarded as a nuisance, and either burned or thrown into running streams. The total of the cottonseed industry for 1919 has been conservatively estimated at three-quarters of a billion dollars. The report of the Bureau of the Census for 1919 gives \$383,580,000 as the value of the crude cottonseed products as they leave the oil crusher's mill, before the thick, black oil has been refined or the hulls delinted.

The rise of the cottonseed industry in the last two decades has been phenomenal. It is one of the great romances of modern industry. Government reports for 1899 estimate not more than 53 per cent. of the cottonseed of the South was crushed in that year, the remainder being used as fertilizer, a terrible economic loss, or still worse, dumped into the rivers. Long after the value of the oil and oilcakes was recognized, the hulls, with their short woolly fibres called linters, were thrown away. Today nothing but the dirt that clings to the seeds is regarded as waste. One reads with a smile the following paragraph from the laws of Mississippi:

Article 8. Every owner or proprietor of any cotton gin erected within half a mile of any city, town or village, is hereby required to remove or destroy all cottonseed which may fall from any such gin, so that the same shall not prejudice the health of such city, town or village; and every person being an owner of a cotton gin situate as aforesaid, who shall refuse or neglect to remove or destroy the cottonseed in and about such gin, having received five days' notice, shall forfeit and pay the sum of \$20 for each and every day he shall so neglect or refuse to destroy the cottonseed as aforesaid, to be recovered by warrant in the name of the State before any justice of the peace. (Revised Code of Mississippi, 1857, page 207.)

Today the Interstate Cottonseed Crushers' Association maintains a well-equipped laboratory for research in Washington, where ways of raising more and better seed are sought and new channels for its utilization explored. The association publishes a monthly magazine, the Cotton Oil Press, which has subscribers in almost every country in Europe, and in India, China and Japan. The food and feed values of cottonseed products were recognized long before its use in textile manufactures was dreamed of. Especially was this true of the more thrifty European peoples. Like all new products that arise to compete with others already in use, cottonseed products have had to run the gauntlet of suspicion, misinformation and abuse. The dairying interests of the North and West have always registered sufficient majorities in Congress and in the State legislatures to force the enactment of discriminating legislation against margarine and

lard compounds. For years dieticians and food experts have pointed out the purity and high caloric value of the cheaper vegetable substitutes for butter and lard. Recent statistics show that they are slowly winning out in America, while in Europe the victory was won long ago.

The cottonseed oil produced twenty-five years ago was mostly of a poor quality, and was largely exported. Crude oil, crushed in primitive mills, was used as a lubricant and for illuminating purposes in the South of reconstruction days. The application of chemistry to the industry, especially in Germany, started it on a rational basis and gave it such a stimulus that it has since grown by leaps and bounds. The oil chemist refined the oil and improved the products made therefrom, a pioneer in this field being the American Cotton Oil Company, which established a research laboratory as early as 1887. But for the most part the American oil miller did not employ a chemist at his mill until the discovery of the so-called "Wesson process" about 1899 set a new standard for cottonseed oil, which has since rapidly displaced butter, lard and olive oil as articles of food in Europe and America. Figures as to the production of margarine in the United States for the single month of September, 1920, show a national output of 29,819,540 pounds, of which 14,000,099 were exclusively vegetable, and 14,010,993 mixed animal and vegetable. It is interesting to note that this year the increase in output of purely vegetable butters over mixed animal and vegetable products was 6,000,000 pounds over the corresponding month of last year.

In view of the serious decrease in the world's meat supply the value of cottonseed meal as a meat substitute is now a widely discussed subject, especially in European technical journals. In a recent number of the American Food Journal, J. E. Halligan, food expert, points out that cottonseed flour is four times richer in protein than eggs, three times richer than loin of beef, and twice as rich as cheese. Moreover, all these protein-yielding foods, such as eggs, meat, cheese, require artificial refrigeration, which adds considerably to their cost to the consumer, while cottonseed flour keeps indefinitely in almost any temperature, and is convenient to store and to transport. During the war the British Food Controller distributed large quantities of cottonseed flour for mixture with wheat flour, and, in a recent number of the Scientific American, Edmund C. De Segundo, eminent British chemist, remarks that the British public has generally adopted the practice of mixing the two flours since the war, although the use of wheat substitutes is no longer compulsory.

Cattle are fattened for slaughter on cottonseed cake, while milch cows are more generally fed on the meal. On almost all farms of the South and Southwest cottonseed cake is the sole feed for horses, cattle, mules, hogs and poultry, except such as they pick up themselves in rather limited pastures. But here again the foreign market has recognized the value of the product to a greater extent than has the home trade.

HOW "LINTERS" HELPED TO WIN THE WAR

Twenty years ago the cottonseed hulls, with their fuzzy fibres called "linters," were waste products. As the industry developed it was found advantageous to delint the seeds more and more closely, at first for the better separation of the hulls from the meats, and later because of the increasing commercial use of the linters themselves. The linters are, of course, merely short cotton fibres which the cotton gin fails to remove from the seed; special machinery was devised in the progress of the industry for removing the lint from the seed before the hulls were decorticated, and later the decorticated hulls were subjected to a second delinting process, especially during the war, when the value of linters for the manufacture of munitions mounted to unprecedented heights. For the first time the value of the short staple linters rose above that of ordinary cotton fibre, because the longer staple was less suitable for the manufacture of explosives and smokeless powder.

Before the war the greater part of the linters produced in the United States was consumed in the manufacture of mattresses and bedding. But the demand for guncotton and smokeless powder in all the warring countries led to the export of great quantities of linters in the early years of the war.

When the United States entered the war the Government practically prohibited the use of linters in other lines of manufacture. As the war progressed the demand for linters became acute, and led to a Government regulation that all cotton seeds should be defibrated a second time. In 1918, 1,118,840 bales of linters of 500 pounds each were consumed, chiefly in the manufacture of munitions.

In the utilization of linters for commercial purposes, Great Britain has, from the beginning, led the way. This is chiefly because of the fact that Egyptian cotton, one of the British sources of supply for cotton fibres as well as cottonseed, is of the variety known as "black seed," or "sea island" cotton as distinguished from the more common American "upland" variety. The seed of Egyptian cotton, like that of the Sea Island cotton grown on the islands along our own South Atlantic coast, is what is termed "bald," lacking the downy coat of the American upland seed. Therefore, when the German munition makers in the years before the war discovered the superiority of linters for smokeless powder, as a result of experiments on Russian cottonseed, British capitalists were quite willing to furnish all necessary financial backing for delinting processes.

British capital with Government backing installed delinting machinery in some of the large gins in India, and the linters were exported to Great Britain along with the defibrated seed. In 1912 in Memphis, Tenn., the first hull defibrating plant was established by British capital, for removing a second cut of linters from the decorticated hulls. This Memphis plant furnished large quantities of linters for export until the United States entered the war, after which American interests purchased the entire output. In addition to this, British capital is said to have backed the establishments for making hull fibre from the decorticated hulls, hull fibre being especially valuable as a basis for explosives. Since the war British manufacturers have discovered many new uses for both linters and hull fibre.

The awakened appreciation of the importance of utilizing waste materials in Great Britain, and indeed in Europe generally, has led to the employment of linters in paper-making and in the manufacture of artificial silk. Four great British factories are now engaged in the manufacture of this new fabric, which Professor John A. Todd of the Imperial Institute, in a recent discussion of the British Society of Industrial Arts, has declared to be in many ways superior to the best cotton cloth. Many of the artificial silk stockings and sweaters sold in America are of British manufacture, as are many of the better grade mercerized fabrics. Before the war German firms are said to have made artificial silk from linters of such exquisite quality that it could scarcely be told from pure silk except by a chemical test.

American cotton spinners have never learned the art of using short staple cotton, although Belgian and German spinners have for years made use of it, and in more recent times British spin-

Continued on Page 87

Changes in the Business World

have a definite and important bearing on investment holdings. It is our thought that this is the time for investors to look over their list of securities and consult with their investment bankers as to advantageous exchanges or purchases.

We shall be glad to submit definite investment suggestions for the consideration of any investor.

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Labor Problems Reopen Unemployment Insurance Question

Extension of the Plan in Great Britain and Present Conditions Here Again Start a Discussion of the Application of the System in This Country—Better Regulation of Industry as a Preventive Measure

GREAT BRITAIN extended her system of compulsory unemployment insurance on Nov. 8 to include 12,000,000 workers, or two-thirds of the entire number of employed persons, and nearly one-fourth of the entire population. Not only was the scope of the system of unemployment insurance extended, but the benefits under it were increased, the weekly cash payments being more than doubled, and the waiting time, during which no payments are made, was cut down from one week to three days.

This action was taken following eight years of experience with a plan under which employers, workers and the State are joint contributors to a fund from which out-of-work benefits are paid. Originally this plan comprehended only 2,500,000 workers. Its extension is proof that it has demonstrated its practicability and value.

At the time this plan was proposed it was condemned by British employers and others as socialistic, and it was prophesied that it would lead to an enormous amount of malingering. However, it has now been generally accepted, and the belief that workers would take undue advantage of its benefits has been disproved. The payments even now are not sufficiently large to make them in any sense an acceptable substitute for full wages.

As has happened in the past, a period of unemployment in the United States, affecting probably 2,250,000 workers, again brings up the problem in this country, and the question arises why cannot it be solved here as well as in Great Britain when public opinion decides that a solution is necessary?

The evolution of ideas in this respect is very likely to follow that which characterized the movement for compulsory accident insurance, now an accepted feature of industry, but which, for years before its adoption, was violently opposed by employers. Finally, however, the principle was accepted that industrial injuries were a part of the cost of doing business, that the worker should not alone suffer but should be placed in a position where compensation was automatic and a matter of conceded right, rather than something for which he had to contest in the courts under laws which made recovery of damages extremely difficult.

SURPLUS OF LABOR NECESSARY

It requires no gift of prophecy to see that unemployment insurance will eventually be looked upon just as we now look upon accident insurance. Perhaps the main reason for this is that the State—society—has a practical as well as a humanitarian interest in the matter. It is not in the interest of the public that there should be thousands of workers, either periodically or regularly placed in a position where they and their families suffer such want as impairs their value as producers.

In such periods as the present there is always an exaggerated idea of the extent of unemployment as compared to what may be called normal unemployment. While no accurate figures are available, it is certain that several hundred thousand workers are unemployed in the United States at different periods of every year. This unemployment is due to seasonable causes over which the worker has no control, nor can he readily shift from one employment to another unless there is some general system by which such shifts can be accomplished. Furthermore, industry and the general good require that there should be a certain surplus of labor at all times to be drawn upon as needed, either for new enterprises or for the expansion of existing business. Both to support this surplus or reserve of labor, and to provide for those who constitute the "normal unemployed," some system of insurance would seem to be a thoroughly practical and demonstrated need.

Italy, Austria, the Scandinavian countries, Germany—prior to the war—have attacked this problem in earnest. Besides the British example we have the out-of-work benefit system of trade unions which, however, has never been able to furnish more than a fraction of the needed relief. Popular in various industrial centres of Europe is the so-called Ghent system of government subsidies—usually from municipalities—paid through trade union organizations to their unemployed members. Such a plan would be opposed, and rightly, in the United States, if only on the ground that it does not provide for the vast majority of those who are not members of trade unions.

Along with systems of unemployment insurance there are measures which fall into the category of preventives rather than cures. The best of these preventives are such systems of employment agencies as have been developed in Canada. Their main purpose is, of course, to distribute labor where it is needed. Even the extemporized machinery which was set up in the United States during the war period was allowed to disintegrate when Congress refused appropriations for its continuance. A bill has been introduced to revive the Federal employment agency system, but, without more support than it has so far received, it has slight chance of adoption.

Perhaps the best of all preventives of unemployment, and one which will receive more attention as soon as insurance against employment begins to cost large sums of money, is the regulation of industry in such a way as to avoid extremely high and abnormally low production at different periods. Most manufacturers will say that in their business this cannot be avoided, but it has been avoided and can be avoided. It is wasteful, not only from the viewpoint of unemployment, but also from the viewpoint of the manufacturer himself.

REGULATION OF INDUSTRY

It would not be fair to imply that all employers are insensible of their obligations with respect to the problem of unemployment. On the contrary, a number—though of course only a minute fraction—have, on their own initiative, put into operation systems of unemployment insurance, the burden of which they very largely carry.

"The employers' relation to unemployment is not yet clearly determined," declared one employer in discussing the problem.

"The idea that he has any element of responsibility for unemployment which requires consideration upon his part, though accepted by forward-looking thinkers on the subject, has not yet lost its novelty for many, and it is true that limitations of this responsibility begin to suggest themselves on the most casual thought. The employer is obviously often in the grip of conditions that operate beyond the range of his control, or of his most searching vision.

"Nevertheless, although the moral responsibility for unemployment cannot invariably be laid at the door of the employer, it is the employer who

can both reduce the amount of unemployment among his employees by proper management, and can mitigate the hardships of such unemployment as cannot be avoided by making reservations for contingencies beyond his control. By its efforts to prevent seasonal unemployment, which is that phase of unemployment which is largely controllable by the employer, by carefully distinguishing operating expenses from the cost of unemployment relief, and by budgeting unemployment relief and working with its employees in testing out relief methods, the company which I represent is endeavoring to develop a scientific method of solving the greatest evil of present working conditions.

FUNDAMENTAL PRINCIPLES

"In this endeavor this company has kept two fundamental principles constantly in mind. The first is, that the highest goal is always the prevention, not the relief of unemployment. The second is, that what will do most to prevent relief from having a tendency to pauperize the employees and check their efforts to safeguard their future, and what will do most to make the giving of relief a stimulus to the employer to prevent unemployment is the proper distribution of the expense of unemployment between the employer, the employee and the public."

As to the labor viewpoint, the Canadian Trades and Labor Congress has recently adopted a resolution favoring State unemployment insurance, while among our own organized labor forces, the Amalgamated Clothing Workers of America at their 1920 convention adopted a resolution directing the formation of an unemployment fund for its own members, and declared:

"Justice dictates that the industry which depends upon the workers to keep it alive should take care of them when they are unemployed. That can be done only by the creation of a special fund for the payment of unemployment wages; no gift and no alms, but wages from the industry to the worker. There is no reason why the industry which pays a permanent tax to the various insurance companies in order to indemnify the employer in case of emergency should not likewise have a permanent fund for the indemnification for lack of work. The welfare of the workers in the industry should be entitled to at least as much consideration as the property of the employer."

John Moody's Forecast for 1921

OUR SEVENTH ANNUAL REVIEW AND FORECAST of financial and investment conditions has just been issued. It contains a complete discussion of the events of 1920 and forecasts the trend of business and finance for 1921, under the following heads:

- | | |
|--------------------------|-------------------------------|
| 1 A Year of Deflation | 9 Is Deflation Completed? |
| 2 How Did It Happen? | 10 The Turning Point |
| 3 The Condition Today | 11 Effect on Business |
| 4 Domestic Politics | 12 When Will Business Revive? |
| 5 The Railroad Situation | 13 Factors of Prosperity |
| 6 The Foreign Outlook | 14 Effect on Interest Rates |
| 7 What is Coming? | 15 Effect on Securities |
| 8 Effects of Deflation | 16 Conclusions |

A Complete Summary of the foregoing discussion contains specific suggestions for investors in relation to the probable trend of prices during 1921 for various types of investment securities, classified as follows:

High Grade Bonds	Lower Grade Bonds
High Grade Stocks	Speculative Stocks
Government Securities	

Our Annual Forecasts have for years been notable for their careful analysis of conditions, and a year ago we stood practically alone in our definite forecast that 1920 would be a year of deflation and business reaction. We believe that our present forecast of 1921 will prove equally correct.

These Forecasts are issued specially for the clients of our Service, but a limited number of extra copies are available for the first inquirers. Enclose 2c. postage and ask for Circular No. 21-F.

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An Argument for an International Paper Currency

Frederick Todd, Secretary of the First Federal Foreign Banking Association, Thinks Times Are Ripe for Formation of a Syndicate of Responsible Nations to Adjust the World Finances—Dangers of the Plan Acknowledged, But Guarantees Are Proposed

The second part of the following discussion of the advisability of creating an international currency will appear in the next number of THE ANNALIST.

By FREDERICK TODD,
Secretary the First Federal Foreign Banking Association.

THE old question about establishing some kind of an international currency—a paper money issued on the faith of a syndicate of nations—has again come up, with a much more serious reason than ever before for its being asked. Men from America, England and Holland, known to be among the most practical minded of the world's international bankers, within only a few weeks have urged the vital necessity of something of this kind as a constructive measure to help stabilize a very serious situation rapidly developing over the entire world.

There is ample authority for the opinion that some kind of sound international currency is mechanically feasible, not necessarily good the world over or dependent upon the good faith of every nation. For at least a quarter of a century men whose authority can hardly be questioned have said so. The reason why it has never been attempted is very plain. To budge the inertia of the world's system of international banking into so radical a change of machinery and method needs the force of as critical a necessity as today threatens us. No such situation has existed before in modern times. The previous situations were not such as would convince all men of farseeing economic vision that the necessity was so great as to warrant the change. The present system of settling international balances of trade and finance in gold with all its cumbersome drawbacks and occasional elements of positive danger and loss has what are sometimes called "the virtues of its defects." In anything like a normal situation of business over the world the swing of international money exchange rates against any country which it can correct only by shipping gold means that the country is buying more than it can pay for in the products and services of its own industries and enterprises. Having to pay out gold or having to pay more in its own currency for the moneys of other countries, while somewhat painful, ordinarily brings correction of the unsound state of trade. No business concern could go along for more than a short time paying out real money because of deficiencies in its business operations. Nations stand toward each other as great business corporations. Under normal conditions they must pay as they go. If they persistently import more than they export and have not debts owing them that make up for the difference, it means that the people are extravagant beyond their means as a nation. When exchange goes against them as a result the currencies of such countries are worth less than par in trade. Imports cost more and exports bring less. Automatically this ought to discourage imports, and as it enables business men of other nations to buy cheaply of the products of these countries, it stimulates exports.

A DANGER POINTED OUT

Therefore, if any international currency issued on credit were established that would obviate all rise and fall in international exchanges it would be obviously unsound. It would mean that instead of buying less and producing more unprogressive and extravagant peoples could go on buying indefinitely on credit. In the long run, nations can buy and sell only in products and services. There is not gold enough in the world to enable some "rich" country to go on paying for imports with it. If ever gold became so plentiful gold would become unsound money.

The greatest objection to any program of international currency is this danger. Credit is wonderful in its constructive possibilities, but it has "the defects of its virtues." The most conscientious brand of human nature is apt to give the enthusiasm of faith just a few feet too much rope. We are talking a lot about "inflation" nowadays, particularly about inflation of currency. Although there are nebulae among the ideas of some of the most Calvinistic of the economists who have made a religion of deflation (even if it damns half the business community) there undoubtedly is inflation. It is an abuse of the monetary credit of a

nation that indulges in it, it is a tax upon the effort and earnings of people who really produce goods and business services in favor of people who get the paper money cheaply or on credit of some kind. If an international currency should be established in the present emergency the greatest danger and the hardest problem involved would probably be that of preventing an overissue, because of an overestimate of the credit deserts of needy nations, involving an inflation of the basic credit resources of international commerce, and an unwarrantable tax on the industrious people of the world for the benefit of countries suffering from popular extravagance, disorganization of industry that only hardship can correct or economic prostration that calls for charity instead of business credit.

But the world is faced by a condition that calls for a maximum of effort, and for going to the utmost length in trying to find warrant for any measure that will help. Just as the dreadful necessities of war's emergency warranted so conservative a country of bankers as England to resort to deliberate inflation of credit and currency, so might we find it good business of the character of enlightened self-interest, if not enlightened international neighborliness, to risk some of the disadvantages of inflation. George E. Roberts, in the November circular of the National City Bank of New York, says that Europe's necessity of paying us the latest instalment of interest and principal on the war debt has brought results such that we could better have afforded to lose the money. Nobody who is in touch with the situation in Europe, around the world and here can doubt that this country could profitably invest an amount measured in billions of dollars to put Europe on its feet; it could afford to give, to risk and even to lose hundreds of millions if that were done in an intelligent, constructive and prospectively successful attempt to re-establish international credit and exchange parities over the world.

A DIAGNOSIS OF THE SITUATION

There is nothing awfully mysterious about the methods that would have to be adopted. The facts, the machinery, all the principles that would have to be considered can be described to any shrewd business man. First, for a diagnosis of the situation before deciding on a remedy.

Briefly, several of the best and most responsible of the nations of Europe which converted all their industries, their man power, their trade and governmental credit to one heartrending effort to win the great war have tried for two years to reorganize manufacture and commerce on a going basis without success. Their industrial plants when peace came were at once put into process of reconversion to constructive peace purposes. But they needed enormous amounts of machinery and tools at the start, and then they wanted materials. On the average manufacturing companies always have tied up in their assets from 15 to 30 per cent. of their capital in the form of raw materials. The war had exhausted these stocks abroad, and Europe, flushed with the hope of quick rehabilitation and quick return to the prosperity of work, stocked up, buying lavishly and seeming to think that price made little difference. Europe bought of everything and largely upon credit.

Then industrial reorganization did not match the hopes and the purchases on credit indulged in. The Bolsheviks, radical revolutions and threatened revolutions, strikes, a fuel famine, a breakdown of transportation—the handicap upon a program of getting quickly upon a basis of general industry, employment and paying as you go was an impossible one. The imports bought at high prices are still unpaid for to the extent of billions of dollars. Much raw material is not yet manufactured.

The best of the Governments strained their credit and issued paper money in such volume as to make their currencies on the old basis of redeemability in gold worth only a fraction of par. Now comes along our "deflation program," and starts a world-wide drop in the prices of the heavy raw materials. Europe is already overbought, owes for the stocks she has, and finds prices falling. Europe stops buying from Australia, South America, South Africa, Asia, intensifies the fall in prices, cuts off the buying power that exportation of these countries' products has given them.

In normal times when a country even of the highest credit, industrialization and wealth has a

sudden drop in exports or increase in imports that is not compensated for by some financial development, the foreign exchanges move against it through the simple working of the machinery of banking. Usually such inequalities are small because the opportunities for speculation are attractive, and speculation in securities, futures on exchange, &c., takes the edge off exchange differences. But when the values of different nations' moneys are seriously questioned and on top of that prices are falling and a critical feeling develops, the insecurity of credit, the uncertainty of money values, and the adverse movement of exchange all begin a reaction upon each other that brings a "vicious downward spiral" of more uncertainty, more unbalancing of exchange, and finally, the disorganization of commerce, the crumbling of world-wide credit and the disturbance of local business in the domestic affairs of all the countries of the world such as is now happening.

HARMFUL EFFECTS WIDESPREAD

There are two very harmful factors in the situation that are now affecting our export trade so directly and so strongly that anybody can see how the business or employment of everybody in the country is menaced. One is the disorganization of the credit facilities of the international banks, which is cutting down the whole movement of the world's commerce enormously. The other is the depression of all the rest of the world's moneys as compared with ours in exchange transactions with all countries. On the average a foreign merchant must pay \$1.88 for a dollar's worth of our goods—that is, he has to pay in his own national currency in order to get a draft for a dollar payable in New York what he would normally pay for a \$1.88 draft. This is exactly equal to paying a higher price. No other nation's money costs as much as ours except Japan's. The effect of this is obvious. The following shows what some foreign moneys are worth in percentage of their normal values in commercial exchange for dollars. The table shows how this troublesome exchange situation grew steadily worse last year:

	Jan. 1, 1920, P.C.	July 1, 1920, P.C.	Sept. 1, 1920, P.C.	Oct. 15, 1920, P.C.	Nov. 15, 1920, P.C.
Switzerland	90	94	85	82	81
Holland	93	88	79	77	76
Sweden	80	82	75	72	76
Norway	76	61	53	52	50
Denmark	71	61	54	52	50
Spain	100	82	77	72	69
England	78	81	71	70	72
France	48	43	36	33	31
Italy	39	30	24	20	19
India	95	81	70	63	63
Japan	101	103	103	102	101
Greece	79	67	57	51	48
Argentina	101	99	91	84	78
Brazil	110	93	75	66	64
Average	83	76	67	59	53

To say it in a plainer way, Italian money is worth only "19 cents on the dollar" in paying for our goods; Argentine money is worth "78 cents on the dollar," relatively speaking.

Now, what are we going to do about it? Shall we resign ourselves to await the slow process of the world and ourselves going through a period of depression, with production at a standstill and trade hardly moving, with unemployment, popular suffering and the danger that we shall breed Bolshevism by cultivating the ground for it? The world and we shall pull through in some way, no doubt. But isn't the world in 1921 able to organize an intelligent management of the situation that will obviate the painful experience it must otherwise have?

There is almost unanimous consent among economic leaders and business men that the organization of a great credit in this country for the purpose of enabling Europe to buy food, materials, machinery, tools, railway supplies, perhaps coal and other "capital" goods to be used in getting industries and population at work, would redound to the stimulation of our own waning prosperity. It is reiterated that formal investment of our capital abroad at this time would be especially helpful.

AN INTERNATIONAL CURRENCY TRUST

Why not also a syndicate of all the nations that can be regarded as sufficiently responsible in point of political stability and business standing to be depended upon to carry out in scrupulous good faith an international agreement by which an international currency trust shall be established,

empowered to extend lines of monetary credit in which the nations that can sell anything shall all participate in financing the stabilization of the monetary solvency of the nations that must for several years keep on buying in excess of their export sales?

Among a group of men of recognized authority on such subjects you would get a range of answers from a positive "no" to an enthusiastic "yes." We have learned economists who are unconstructively judicial in their habits of mind, and we have the dynamic type of men whose judgment is of the bold, constructive order. A very practical and successful banker once made the surprising remark in an offhand conversation that a good commercial banker was very rarely able to put over anything original and bold in business enterprise. Because the banker's daily work and training makes him a judge, and usually a very conservative judge, of other men's business, with a decided disposition to play safe at the expense of progress. Nearly all professional economists take a kind of "still-life" view of things; they work out a set of abstract principles which, under normal and average circumstances are absolutely correct, and they are apt to become inflexibly dogmatic over favorite principles.

"Big business" has developed another type of man of authoritative economic management, the dynamic organizer. He is an economist of executive

type. Morgan, Hill and Harriman and big men of their type were as good economic theorists as ever lived, and a great deal more than that. They knew the details of business machinery, and it is well to keep in mind that the progress of the world is bringing great changes in the machinery of production, trade and finance. They knew the dynamic side of economics so concretely and practically and saw the world's machinery in motion so plainly that they were able to do things by fixing the machinery. It is the secret of the revolutionary things accomplished by organization on a large scale. Most economic dogma is based on consideration of ordinary development, of the way things ordinarily go if left to themselves. The world's greatest authorities agreed that a war such as we have seen was impossible. The nations were sure to "exhaust themselves economically" in a month or two. It was all figured out. But it didn't happen. It didn't happen because vast national organization of a machinery that they couldn't foresee was accomplished. And it was accomplished in spite of the participation of many notable blunderers.

HOPE FOR THE PRESENT

In the light of what was done in the way of national and international organization of special economic machinery for war's purposes, it would surely seem possible to do something by an association of nations for international economic safety

now. Maybe the difficulties are greater and involve a much more skillfully put together machinery, for the organization must work without any such autocratic control of everything as existed during the war. The brains and the executive ability called for will in all likelihood require much more careful and intelligent selection. And it would obviously be necessary to confine the association to a strictly business purpose. It could not be part of any maudlin plan of universal inclusiveness. It couldn't attempt a complete millennium. It would have to be confined to a group of nations that are politically responsible, that have well-founded expectations of economic recovery, and whose business communities have a reputation for honorable dealing. It could not include certain nations that have not found themselves politically and whose people, whether from the misfortune of tyrannical government heretofore, or innate racial inferiority, are individually unable to appreciate a high standard of business honor. It would be practical, however, to plan so that these people would share in the benefits without being depended upon for any great responsibilities. Some such international organization is not impossible if formed for the purpose of carrying out a fairly broad program of economic stabilization and rehabilitation. It would be much easier if the organization was expected to do nothing more than establish a sound and feasible international currency.

Our Trade Opportunities in Mexico "Better Than Ever"

Secretary of the American Chamber of Commerce Enthusiastic Over the Present Business Outlook in That Country—Banking and Transportation Facilities Greatly Improved and Foreign Interests Are Encouraged by the Attitude of President Obregon

W. F. SAUNDERS, Secretary of the American Chamber of Commerce in Mexico, is enthusiastic over that country as a market for American goods. He is in the United States now to aid in the promotion of the trade conference that is to be held in Mexico City April 11-16 with the sanction and co-operation of the Mexican Government.

"Mexico is now the best market in the world for American manufacturers, exporters and importers," Mr. Saunders declared in a statement issued through the National Association of Manufacturers. "We regard business conditions as being better now than ever before. The transportation conditions are improving; the railways, mining companies, oil companies and the forwarding companies are buying new equipment and old equipment is being repaired for further use. There are now two steamship lines running from New York to Vera Cruz, the Munsey Line and the Ward Line, and there are three border forwarding ports—Laredo, Eagle Pass and El Paso.

"Until recently El Paso has been absolutely useless as a shipping point because the activities of Villa made that region unsafe, but the El Paso people are now going into Mexico and forwarding agencies are being established to compete with Eagle Pass and Laredo. On the whole, therefore, the Mexican importer has much better facilities than he had six months ago, and as the Mexican Government gets more money and puts it into the railroads, transportation conditions will be improved.

"The banking situation is improving also. President Obregon has announced that he is preparing a new banking bill which will be passed by Congress and put into effect very soon. There are three American banks in Mexico City now, with which American manufacturers can do business through their local banks—the Mexico City Banking Corporation, the Mercantile Bank and the Hull Bank. There are, of course, banks whose stock is owned by other than Americans which also handle American business. The Irving National Bank has an office in Mexico, as well as the Equitable Trust Company and the National City Bank.

The American Exchange National Bank and the Guaranty Trust Company recently sent experts to Mexico to make studies of the Mexican international situation, and they have published optimistic reports which have been widely circulated among the clients of the banks. The National City Bank has printed an especially encouraging report as to business conditions in Mexico.

AMERICAN CONTROL

"The manufacturing inducements in Mexico are so good that several American manufacturers are looking over the ground with the idea of establishing branches in Mexico City. The Americans in

Mexico feel so strongly that the influence of President Obregon will be encouraging to foreign business that they joined with all the other foreign Chambers of Commerce in Mexico City in giving him a banquet.

"There are now 14,000 Americans in Mexico, which has a population of 16,000,000. The Americans control more than three-quarters of the oil and mining industries and also operate a good many of the factories in Mexico City and other parts of the country. The Germans have large hardware interests, but buy most of their goods from the United States and the big German machinery houses sell American machinery and agricultural implements. Many large houses in Mexico City handle American mining, oil and agricultural machinery exclusively. The French have large dry-goods and department store interests and buy great quantities of American goods. The Spaniards control the food and liquor houses. The lumber forests and haciendas are mostly owned by the Americans, while the Mexicans control the cotton industry. Most of the chicle and mahogany now coming from Mexico is gotten out by Americans.

"The sugar plantations which ran down during the revolution so that the Mexican production was cut down to one-fourth of its production ten years ago, are now reviving and American sugar machinery is being bought again. Sugar interests are controlled by Americans, Spanish and Mexicans.

"The Americans in Mexico have doubled the trade between the United States and Mexico in the last ten years. The figures for the last twelve months will be about \$350,000,000, of which Mexico has sold to the United States 15 or 20 million dollars more than she has bought from this country.

MEXICO'S DEBT

"One very great convenience for the American manufacturer is the stability of the exchange between the two countries. The American dollar is worth two Mexican pesos and that ratio has been practically constant for the last twenty-five years. There is no paper money in circulation in Mexico now. The last issue put out, backed by the confederation of Mexican Chambers of Commerce, has nearly all been taken in by the government and gold paid for it. The issue of paper money which would have been worthless except for the government decree making it acceptable in payment of custom duties is nearly gone. This decree provided that duties should be paid in gold, but that an additional duty of ten per cent. should be levied payable in the paper money.

"The debt of Mexico at present is not more than \$1,100,000, a mere bagatelle compared with the 16,000,000 producing population of the country and its numerous resources.

"The credits of Mexico have always been in-

trinsically good. The American house doing business with Mexico and using the commercial agencies and the reports of its own agents as to customers will not lose money. In fact the reports of the commercial agencies show, and I want to state this positively also, that American houses dealing with first class Mexican houses lose less money than they do in the United States and make larger profits.

CHANCE FOR VARIED TRADE

"Americans in Mexico will have the earnest help of the American Chamber of Commerce, an organization of 600 members, 350 of them manufacturers, exporters and importers in the United States and the others representatives of American houses or heads of American houses in Mexico.

"There are in Mexico City English, Spanish, French, Chinese, Japanese, Swedish and Italian Boards of Trade. The American Chamber of Commerce, as well as the English, French, Spanish, Swedish and Italian Chambers, are members of the Confederacion de Camaras de los Estados Unidos de Mexicanos, the organization corresponding to the Chamber of Commerce of the United States, and each is represented on the board of directorate of the confederacion. This results in the heartiest co-operation on the part of the foreign chambers and whenever business men wish to appeal to the Government they do it through the Mexican Chamber.

"Mexico at this moment is selling to the world oil, silver, copper and other minerals; coffee, cotton, lumber, chicle, sugar and cattle hides, tropical fruits, garbanzo beans and other farm products. It is buying principally from the United States machinery of all kinds for the oil fields, mines, haciendas and factories; hardware, tools, building materials, clothing, furniture, textiles and dry-goods, notions, toys and novelties, and some food-stuffs. Of these things, it buys 85 per cent. of its total purchases from the United States. The importance of Mexico commercially for the United States lies in the fact that she is unique among the nations in being a market for every kind of manufactured product as well as many raw materials to feed her industries. Other countries need certain types of raw and manufactured goods but Mexico needs everything and thus presents an opportunity for an extensive and varied trade."

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Poland Making Headway With Task of Reconstruction

Industry Has Risen From a State of Stagnation to an Activity About 40 Per Cent. of the Pre-War Scale—Coal Shortage a Handicap as Well as Inability to Obtain Credit—Government Is Aiding the Regeneration Through Ministry of Commerce and Industry

By STEVEN de CSESZNAK
President Export American Industries

AMERICAN business men, seeking to gauge the progress of industrial recovery in the war-stricken countries of Europe in the last two years, have been more or less dependent on generalizations of various colors voiced by returning travelers. Reliable trade statistics have been very difficult to obtain from the Central and Eastern European States where the dislocations of the war were most serious and, consequently, where the need for up-to-date figures is greatest.

The American-Polish Chamber of Commerce and Industry in the United States has prepared a report on the present state of industry in Poland based on the latest official statistics which makes possible an estimate of the present economic state of that country. A comparison of present and pre-war production in the principal industries makes clear the extent to which industrial reconstruction in Poland has progressed.

Polish industry suffered heavily during the war from the inevitable damage incident to the presence of combatant armies, but perhaps more from the policy of malignant destruction carried out by the German occupation to render the nation incapable of post-war competition with German industry.

At the time of the armistice, the number of workmen employed in Polish industry had shrunk from 650,000 to 50,000, of whom about half were employed in the coal mines. From this point of absolute stagnation, Polish industry has gradually risen until now it is at about 40 per cent. of its pre-war level. This progress has been made in the face of such obstacles as the Bolshevik war and the typhus epidemic. The reconstruction of industry has met with special hindrances in the lack of coal, railway cars and essential raw materials.

HANDICAPPED BY COAL SHORTAGE

The normal coal requirements of Polish industry are placed at 185,000 tons a month, to meet which only about 95,000 tons per month have been available during 1920. The shortage of rolling stock is also keenly felt. Poland now has seven cars to each mile of railway, whereas, before the war, the proportion was twenty-one in Poznan, fourteen in Russian Poland and ten in Galicia.

Polish merchants found it difficult to obtain credit as foreign capital was not well acquainted with Polish conditions. The long-continued war in Eastern Europe created an atmosphere of distrust in banking circles. For this reason payment for raw materials was demanded in advance, forcing Polish industrialists to tie up capital in raw materials for long months.

The basis of national industry is the coal and iron production. The production statistics of coal show:

	Tons.
1913	8,988,600
1919	6,083,700
1920 (first half)	3,123,000

Production is therefore about 73 per cent. of normal in this basic industry, and is on the in-

crease. The greatest need of the industry is more mining equipment. The output of the Polish iron mines is about 35 per cent. of the pre-war production:

	Tons
1913	311,218
1919	93,342
1920 (at midyear) per month	10,000

Five large furnaces are at work producing about 7,000 tons of raw materials a month or 20 per cent. of the pre-war production. Six Marten furnaces are now reported at work with a production of 8,000 tons, representing 18 per cent. of the pre-war production. If the approaching plebiscite joins Upper Silesia with Poland, there will be an increased demand for iron ore, as Upper Silesia has but little, its foundry industry being carried on principally with imported ore. This would lead to a greater development of Polish iron mines which have until now been insufficiently exploited.

The production of zinc in Poland is now practically what it was before the war:

	Tons
1913 output	69,118
1919 output	67,119

The oil fields escaped the ravages of the invading Bolsheviks, although, at one time, the Soviet armies were within a few miles of them, and comparison of production shows:

	Barrels.
1913 output	8,573,000
1919 output	5,644,000

In the last few months the average production has attained the level of 842,800 barrels a month. The lack of transport facilities is standing in the way of the development of an export trade in oil and oil products.

The textile industry is operating at about one-third of its pre-war activity. This is Poland's largest industry and the following table shows its standing now:

	Before the War	Present Figures	Relative P.C.
Cotton Products.			
Number of spindles..	1,435,000	500,000	34.8
Number of looms..	36,090	7,400	20.5
Number of workmen	70,000	17,000	25.4
Wool Products.			
Number of spindles..	1,120,330	239,930	21.3
Number of looms..	29,550	5,100	16.6
Number of workmen	87,000	23,000	25.3
Flax, Hemp, etc.			
Number of spindles..	44,800	11,350	25.3
Number of looms..	3,900	450	8.5
Number of workmen	14,100	3,900	27.6

OTHER PRODUCTS

In the mineral industry conditions are relatively favorable. At present the cement works in operation show 20 per cent. of pre-war production in former Russian Poland and 42 per cent. in Galicia. The number of brick works and ceramic factories now active represent 23 per cent. of the pre-war number, although production is only 10 per cent. of what it was before the war. Of the thirty-nine glass factories active before the war, twenty-four are now running with a production of about 30 per cent. of normal.

There were 275 tanneries in Poland before the

war. Now 170 are operating with an output which is 15 per cent. of normal. The monthly production in this industry at the beginning of 1920 was about 80,000 hides and calf skins, 3,500 horse skins and up to 100,000 goat and sheep skins.

Owing to the lack of raw material there is little activity in the Polish chemical industry. Of the larger plants, where the difficulties are the greatest, only about 25 per cent. are working.

In the middle of 1920, 12 paper works with 19 machines were active as compared with 31 machines before the war. These factories are producing 1,500 tons of paper per month, although they have a capacity of 2,800 tons a month. This figure cannot be realized mainly for lack of coal. The present demand in Poland for paper is 10,000 tons a month, and the deficit has to be imported from abroad.

The wood industry at present employs about 34 per cent. of the pre-war number of workmen and is suffering from the lack of coal and inadequate transport facilities.

In the food industries that of beet sugar is the most important. Early frosts were disastrous to the 1919-1920 crop. Consequently production hardly reached 2,000,000 tons of beets, which represents 25 per cent. of the normal production. Sugar is a principal article of Polish export and, if the next crop is satisfactory, there should be about 50,000 tons available for the foreign market. As to other branches of this industry, the situation is as follows:

	No. of Factories 1913	1920	Relative Percentage.
Breweries	340	130	40%
Distilleries	1,200	240	20%

The production of salt in Poland in recent months amounted to 22,000 tons a month, while the consumption was 37,600 tons. The deficit is being imported from Germany. The salt resources of the country are enormous, and it is expected that domestic production will be able to meet the needs of the home market.

These statistics indicate that Polish industry is gradually recovering from the demoralization and destruction incident to its exposed position in the war. The new Government, through its Ministry of Commerce and Industry, has taken the lead in the work of reconstruction. Commercial and industrial interests have united their efforts at getting the country on a normal basis by creating an organization, the Central Association of Polish Industry, Mining, Commerce and Finance. Twenty-nine of the largest organizations in Poland have entered this union. With a similar idea, the agricultural societies have combined into one organization.

The period since the war has been remarkable for the increase of industrial establishments in Poland. In 1919 and the first half of 1920, eighty-three new industrial stock companies were founded with a capital of 760,000,000 marks. In this same period, the increase of capital in thirty-eight stock companies represented 685,000,000 marks. The total number of stock companies including insurance and banking corporations in Poland is about 570, with a combined capital of 7,000,000 marks.

Millions of Dollars a Year From a Once Wasted Product

Continued from Page 85

ers as well. Lancashire cotton weavers are said to be skilled in the use of linters in fleece-lined fabrics, such as cotton flannels and felts. British knitting factories have long made use of linters for fleece-lined underwear and hosiery.

The inevitable struggle between England and America for the markets of the world is nowhere more clearly presaged than in the cotton and cottonseed industries. Government and people are united and alive to the issue in Great Britain; British learned societies continually discuss and British periodicals debate best methods for developing to the utmost the resources of the empire. In America such discussion as there is, outside the meetings of the cotton growers or cottonseed crushers' associations, is largely academic.

That the resources of the British Empire, potential and more or less developed, are tremendous, no one who surveys a map of the empire with its new territories and "mandates" can question. Pro-

fessor Wyndham Dunstan of the Imperial Institute of Great Britain made an interesting study of the world's cottonseed crop just before the war. He estimated the entire crop as 11,000,000 tons, distributed as follows:

	Tons
United States	5,620,000
India	2,120,000
China	1,600,000
Egypt	620,000
Russia	440,000
All other countries	600,000

Exact figures for the production of cotton and cottonseed in the two years since the armistice are lacking. But it is known that the strenuous efforts of government and capital in both India and Egypt have led to enormously increased output and improved quality in both. It is known that hitherto cotton has been grown in comparatively restricted areas of both countries, millions of acres in each being devoted to the cultivation of other

less remunerative crops although suitable for cotton production. Mesopotamia and immense areas of the newly acquired African territory are also suitable for cotton crops.

In America we are as yet scarcely awake to the coming struggle. Indeed Congress seems bent on erecting a tariff wall to act as a second line of defense should the first defense, unfavorable exchange, prove an insufficient barrier to a development of our foreign trade. So far as the cotton and cottonseed industries are concerned the only encouraging sign of organized effort to increase our exports is the newly organized American Export Corporation, which is being organized under the leadership of Governor Manning of South Carolina with an initial capital of \$10,000,000 to export the lower grades of cotton for which the American market is by no means as good as is the European market.

Forces Swaying Stocks and Bonds

Stocks

COVERING by short interests was the force which lifted prices in the stock market last week. There was a particular reason for this in that profits could be taken without the biggest portion being paid out almost immediately in tax returns. The establishment of profits on the short side during last week brought the income into 1921, and hence afforded the use of the money for about a year and a half before the tax payment on 1921 becomes due. There was, of course, some purchasing of stocks of long account which aided in the rally, but this was not of great volume. It was noticeable that the professional interest was playing more of a trading game than heretofore, this being evidence of an uncertainty as to what would be the next move in the market, whether up or down.

Before long reports for 1920 will begin to make their appearance, and then it will be possible to approximate how serious have been the losses from depreciated inventories. It seems now that the display will not be particularly favorable, but it is believed that the stock market at current levels has more than discounted the untoward happenings of 1920. Evidence of the disregard of unfavorable news was to be found last week when the dividend of the Midvale Steel and Ordnance Company was cut in half. The stock only mildly reflected the happening.

Ajax Rubber Up 7 1/4—Short covering advanced the issue.

Allied Chemical and Dye Advances 2 1/2—The shares were in better demand. It appears that the company will do a large business when conditions become settled.

American Beet Sugar Gains 4 1/8—While there has been little improvement in the sugar market, it is believed that the dividend rate can be maintained.

American Car and Foundry Up 3 1/8—There was an excellent investment demand for the shares.

American Hide and Leather Preferred Advances 8 1/4—It appears that leather industry has turned for the better. Demand for leather products is of better proportions than for some months.

American Linseed Gains 5 1/8—It is understood that plans for a taking over of the company by Lever Brothers have been completed.

American Locomotive Up 2—The company is operating at a higher capacity than at this time last year.

American Smelting Advances 2 1/8—It is reported that the price of copper will advance substantially before the end of the first quarter.

American Sugar Refining Gains 1—There has been considerable repurchasing of the shares by those who sold them to establish losses.

American Woolen Up 6 1/8—A favorable statement of earnings was put out by the syndicate which underwrote a stock offering some time ago.

Anaconda Copper Gains 4 1/8—It is reported that the company will withhold its copper from the market until the price level reaches a point where there is a fair profit on operations.

Atlantic Gulf and West Indies Loses 8—The company is said to be considering plans for doing new financing to the extent of about \$13,000,000.

Baldwin Locomotive Up 2 1/8—Short covering lifted the issue.

Bethlehem Steel B Gains 2—On the basis of earnings for 1920 the stock was selling far out of line at the low levels.

Central Leather Advances 3 1/2—The stock reflected improvement in the leather industry.

Cerro de Pasco Gains 3 1/8—There was good buying of the copper stocks during the week in anticipation of a better demand for the metal during 1921.

Chandler Motors Up 6—An extensive short interest existed in this issue and covering sent the shares forward easily.

Columbia Graphophone Advances 2 1/8—Reports that the company contemplated doing some new financing were denied.

Corn Products Up 2 1/8—The company, it develops, is planning expansion in foreign countries and already has purchased several plants in Germany.

Crucible Steel Advances 12 1/8—Shorts who endeavored to cover found that the floating supply of stock was not large.

General Asphalt Gains 14 1/2—There was spirited bidding for the shares by the shorts.

Inspiration Copper Advances 4 1/8—The advance reflected in part the better feeling which prevailed as to the future of the copper companies.

International Mercantile Marine Up 2—There was some short covering in the issue.

International Paper Gains 10 1/8—According to reports the company has contracted for all of its 1921 output.

Kelly Springfield Tire Up 6 1/8—The rubber stocks were in good demand, the belief apparently being prevalent that they had been sold far below real values.

Maxwell Motors 1st Preferred Advances 4 1/2—

Plan of reorganization for Maxwell and Chalmers is nearing completion and an announcement is expected within a few days.

Mexican Petroleum Down 4—The stock suffered from the circulation of bearish rumors which told of unfavorable conditions as to the company's Mexican properties. So far as could be learned the rumors bore no element of truth.

Middle States Oil Up 4 1/8—It was announced that the cash disbursement on the stock would probably be increased.

New York Air Brake Advances 2 1/2—Considering that the company did a larger business in 1920 than in 1919 the shares offer an attractive dividend yield.

Norfolk & Western Gains 1 1/2—There was some investment buying of the stock.

Pan American Petroleum B. Up 1 1/2—There was some short covering which accounted for the rise.

Pierce Arrow Preferred Gains 6 1/4—It is believed that the present dividend rate is assured.

Pressed Steel Car Advances 4—The coming year will probably see a good volume of business for the equipment companies.

Republic Iron & Steel Up 4—The short interest covered commitments on a rather extensive scale.

Royal Dutch Gains 4 1/8—The company it is understood plans extensive development work during this year.

Stromberg Carburetor Up 9 1/4—This was one of the issues which responded sharply to covering by speculators for the decline.

Studebaker Advances 6—There was somewhat of a better sentiment ruling with relation to the leading automobile stocks. Predictions are being made that a big demand for cars will develop in the Spring.

Tobacco Products Up 3 1/8—Earnings of the company for last year, it is believed, will show a big yield on the stock.

Union Pacific Gains 2 1/4—This railroad issue has been in good demand from investors.

United States Rubber Advances 3 1/8—The company declared the regular quarterly dividend of \$2 a share. This was a reassuring action since there had been predictions that the dividend would be cut.

United States Steel Gains 1 1/8—The floating supply of the stock is steadily diminishing.

Utah Copper Up 4 1/2—The better sentiment prevailing as to the copper issues brought about a sharp upturn.

Vanadium Corporation Advances 1 1/4—Short covering was responsible for the advance.

Iron and Steel

THE new year finds the iron and steel industry practically at a uniform price level, that which has ruled since early in 1919 for the United States Steel Corporation. In short, the premium prices have entirely disappeared, and the interesting question now is whether the price decline will extend further and go through the so-called stabilization level. Opinions differ on this point. There are some, perhaps those who are influenced by selfish motives in that they hope to get steel cheaper, who believe that some drastic reductions are still in store for the steel industry. Others, however, hold that prices have now reached the point where manufacture cannot be undertaken at any recessions without entailing an actual loss on operations. Of course, the wage question enters into the situation to a very large extent. Some plants have already reduced wages, but this has not been true in the case of the United States Steel Corporation, and unless a wage reduction is resorted to by that company it is hard to see how the present price level can be changed very materially.

The disparity in operations between the independents and the Steel Corporation is one of the striking features of the present condition in the iron and steel industry. At the close of last year the Steel Corporation was turning out production on the basis of about 90 per cent. of capacity. Many of the independents, on the other hand, were down to 40 and 50 per cent. of capacity, and some few were as low as 25 per cent. The shrinkage in business for the independents is not an unexpected condition. Those who were forced to pay the high premium to obtain steel when demand was running wild are, it seems, disposed now to place their business with the Steel Corporation, the memory of the high prices being something of a sore spot. The steel industry, however, looks forward to a picking up in demand in the second quarter of the year. The fact that there is actually a world shortage of steel makes for a situation whereby good business may be confidently expected once demand reasserts itself. The percentage of steel taken by the railroads in 1920 was small as compared with normal years, and while an expansion of orders from this field is looked for this year it is not at all sure that potential needs will be fully supplied, since the avowed policy of the railroads is one of economy.

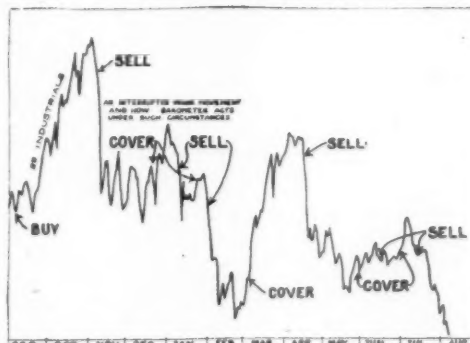
Bonds

THE outstanding characteristic of the last week's bond market was the widespread strength which every classification displayed. It was evidently an investors' market and seemed to indicate a general confidence in the efficacy of bonds as investment mediums. The railroad group was consistently strong and the corporations, though revealing a few weak spots, progressed reasonably. The Libertys, with the momentum of the last weeks, moved to new high ground with the backing of sustained demand and active trading.

Liberty Bonds Strong—The Liberty Bond market was very strong last week, the trading and demand for the Government obligations sending several of the issues to high ground. On Thursday Victory 4 1/2s reached a point which they have not touched since last April. The opening Liberty market on Monday indicated a general advance over Friday's close, and the tax exempt 3 1/2s reached a high point in the present forward movement. On Thursday the Libertys showed general strength all along the list. The Victory 4 1/2s gained 10 cents. The first 4s and convertible 3 1/2s advanced one dollar. The second 4 1/2s and the fourth convertible 3 1/2s gained about fifty cents.

Rails Active—The Atchafalpa general 4s gained almost a point, touching 77, while the adjustment 4s showed almost a corresponding weakness. The Atlantic Coast Line 7s were up half a point and the Baltimore & Ohio 6s touched 92, which represented a small fractional gain. The Baltimore & Ohio 3 1/2s were very steady, as was also true of the refunding 5s and the 4s. Canadian Northern debenture 7s sold about half a point above par, which was a gain of that amount. The Central Pacific first 4s showed no effects of trading, while the Central Railroad of New Jersey 5s gained a point and a half. The Chesapeake & Ohio convertible 5s sold up strong about 84, but the 4 1/2s showed no activity, the only gain in this list being registered in the advance of the convertible 4 1/2s of a little over two points. The Chicago, Burlington & Quincy joint 4s sold off on Monday's opening, but regained their stable position about 96 on the second sale. The Chicago, Milwaukee & St. Paul general mortgage 4 1/2s were up about one point, while the convertible 5s of 1914 touched 71 for a gain of one and a half points. The convertible 4 1/2s of 1932 were strong about 69. The Big Four debenture 4 1/2s were up one point, while the general 4s were up on a same level throughout the week. Colorado & Southern 4 1/2s went up a point and a half in a very inactive market. The Denver & Rio Grande 5s showed an advance of one point, while the 4s were slightly weak and the 4 1/2s in a very dormant market stood at about 67. The Erie general 4s, after a slight wobble, stayed at 43, while the convertible 4s were up a point. Grand Trunk 7s also gained a point. The Illinois Central refunding 4s were practically without change, but the 4s of 1953 touched 70 1/2, which was an advance of about two points. Kansas City Southern 3s showed strength under pressure around 53. The New York Central debenture 6s were quite strong, touching 92 after a low on Monday of 89 1/2. The New Haven convertible 3 1/2s of 1956 sold at 55 1/2, while the debenture 4s of 1922 on Thursday sold about 66. The

Continued on Following Page



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Money

THE turn of the new year has come and as yet there is no change in the money market, either for time or for call. Call rates hold at the 7 per cent. figure, which has been maintained almost unbrokenly since Dec. 1, and time funds are steady at fractionally more. Predictions that the new year was to see a marked easing in money rates still are to be fulfilled, and the prophets are a disappointed lot. However, in everything but the rate their predictions have come true.

Conditions in the money market ought to be easy. If the law of supply and demand was being followed actually, instead of theoretically, call money would now be lending at about 3 per cent. and time funds on prime collateral would be plentiful at probably not more than 5 per cent. But the law of supply, except in after-dinner addresses, has nothing whatever to do with the present case. If ever there was an artificial money market we are having it now.

A rate of 7 per cent. for call money under existing conditions in the banks is as ridiculous as 4 per cent. money was during Liberty loan campaigns. One has merely to consider the state of affairs last week to appreciate this. There was not a single day when demand funds could be obtained on the New York Stock Exchange at less than 7 per cent. In fairness, it might be added that no higher rate was exacted, but that is beside the point. The real point is that there was not a single day when millions of dollars were not returned to the local banks as unlendable. And still the banks persisted in holding the rate at 7 per cent.

Why it should be so nobody, probably not even excepting the bankers themselves, knows, unless, perhaps, it is the fear of all of being the first to break the rate. Some time, and probably not a long time from now, some one is going to offer money at 6 per cent., or at 5 per cent. or at some other low rate, and then, unless all signs and precedents are worth nothing, there is going to be a general and a speedy lowering all around. Meanwhile, we go ahead on the fiction that money is worth 7 per cent. It isn't. The stock market is liquidated and the commodity market is being liquidated. Even the retailers who held their prices up until the public refused longer to buy, thus precipitating a nasty situation in the banks, are beginning to see their goods move via the "white sales" and "fur sales" and all the innumerable post New Year's sales which now are being so extensively advertised. Credit, if the bank statistics have any meaning whatever, is more abundant than in a long time. There must be a lot of it idle. And yet rates stay up.

It is contended by some of the high-rate advocates that no reduction can be accomplished until the Federal Reserve Banks give the signal by lowering their rediscount rates. That is absurd. If the Reserve Banks are properly administered in future, and they will be if silly politics are not allowed to run away with the very sound program which the present Reserve Board has instituted, we probably will not see for a very long time, if ever, a Reserve Bank rediscount rate lower than the general market rate. The Reserve Banks, like all central banks, should be "on top of the market." They never were until recently, and now that they are it is to be hoped that they will remain atop and be able to exercise their proper functions.

It is not desirable, of course, that credit should be handed out indiscriminately. That simply would be to go back to the vicious circle and would make for more inflation at a time when deflation finally seems possible. But credit may be carefully guarded and well administered and at the same time at rates more in keeping with conditions than those now obtaining. That is work for intelligent bankers, and it should not be asking too much for intelligence and discrimination of a proper kind.

A bad, very bad, development is threatened by the revival of the War Finance Corporation. The saving grace here is that probably the institution will not function. It will not unless the regulations and restrictions and stipulations of its former administration are radically changed. Perhaps they will be. None can tell after what has happened. And if they are and the institution is allowed to become an active force, the country will not be saving itself or even any considerable number of its people, but merely will be putting off to some future date the day of reckoning. As the advocates of the revival have outlined their program, the funds of the War Finance Corporation are to be made cheap to the farmer and the cotton planter and doubtless to any other citizen who can show that there are enough of him to make an impres-

sion on the ballot box. The example of North Dakota notwithstanding, we are to have more "cornfield banking" and on a national scale.

Sight is quite lost of the fact that the Western farmer and the Southern cotton planter want the cheap credit to hold, and not to move, his produce. Also, nobody in favor of the revival has considered the distinction between moving and holding. It would appear that not even any considerable number of ultimate consumers have considered this, if some of the things one hears are any indication of the popular idea. The ultimate consumer would get the distinction soon enough if the War Finance Corporation were to get busy and do the things its friends want.

But probably it won't. Current funds, which is to say, money for bank loans on call or time, are cheap, or should be, but investment capital is not, albeit it is cheaper than it was a time back. And so long as investment capital is not cheap it is hard to see how the War Finance Corporation is going to be able to put out very many billions at cheap rates, for the War Finance Corporation will have to get its billions first from the investment market and then pass them along to deserving farmers and cotton planters. How, with Liberty bonds selling at 5½% to 5¾% per cent. basis, the Victory 4½s selling on a yield basis of nearly 6½% per cent., one-year Treasury certificate issues going at 6 per cent., what rate, it may be asked, would War Finance Corporation debentures have to yield? And if the rate is too high to suit the deserving borrower how long would the taxpayer be willing to make up the difference?

Then there are the restrictions and regulations and stipulations. When the War Finance Corporation was supposed to be functioning before, it was not exactly a Gibraltar for trade, foreign or domestic, simply because the conditions were too exacting. There were plenty willing to use the corporation's facilities if they could be had reasonably. But it wasn't done because the conditions were too strict, too rigid and too exacting on the banks. It is likely that the same will be the case now. It usually is that way. One recalls the \$100,000,000 cotton pool of the Fall of 1914. The money was there, all subscribed by banks and awaiting disbursement. But nobody—or at best very few—wanted it with the conditions which were imposed.

Many of those who have advocated the revival of the War Finance Corporation know all this. Doubtless even many of those who voted for its revival in Congress know it. And this may be one of the reasons, if not the principal reason, why so many did vote for it and why so many are advocating it. By so doing, a lot of potential borrowers, or people who think they are potential borrowers, are pleased, and no harm will be done.

Stocks—Averages—Bonds

TWENTY-FIVE RAILROADS

	High.	Low.	Last.	Net Same Day	Ch'gs. Last. Yr.
Jan. 3.....	55.37	54.30	54.98	+ .95	57.39
Jan. 4.....	54.67	53.63	54.21	— .77	56.91
Jan. 5.....	54.33	53.42	53.93	— .29	56.76
Jan. 6.....	54.71	53.94	54.49	+ .56	56.55
Jan. 7.....	55.31	54.21	54.98	+ .49	56.90
Jan. 8.....	55.16	54.69	54.78	— .20	56.59

TWENTY-FIVE INDUSTRIALS

Jan. 3.....	83.12	80.57	82.57	+ .66	124.98
Jan. 4.....	83.57	81.45	82.64	— .53	123.18
Jan. 5.....	82.27	80.76	81.98	— .06	123.60
Jan. 6.....	84.09	82.18	83.81	+1.83	123.16
Jan. 7.....	86.53	83.47	85.84	+2.03	122.74
Jan. 8.....	86.02	84.56	84.98	— .86	122.34

COMBINED AVERAGE—FIFTY STOCKS

Jan. 3.....	69.24	67.43	68.77	+ .81	91.18
Jan. 4.....	69.12	67.54	68.12	— .65	90.04
Jan. 5.....	68.30	67.09	67.95	— .17	90.18
Jan. 6.....	69.40	68.06	69.15	+1.26	89.85
Jan. 7.....	70.92	68.84	70.41	+1.26	89.67
Jan. 8.....	70.59	69.62	69.88	— .53	89.46

Bonds—Forty Issues

	High.	Low.	Last.	Net Same Day	Ch'gs. Last. Yr.
Jan. 3.....	68.80	68.80	68.80	+ .14	72.45
Jan. 4.....	69.31	69.31	69.31	+ .51	72.28
Jan. 5.....	69.38	69.38	69.38	+ .67	72.47
Jan. 6.....	69.55	69.55	69.55	+ .17	72.39
Jan. 7.....	69.65	69.65	69.65	+ .10	72.44
Jan. 8.....	69.84	69.84	69.84	+ .19	72.51

STOCKS—YEARLY HIGHS AND LOWS—BONDS

—50 STOCKS.—				—40 BONDS.—			
High	Low	High	Low	High	Low	High	Low
1920.. 94.07 Apr.	65.97 Dec.	73.14 Oct.	65.57 May	79.05 June	71.05 Dec.	75.65 Sep.	75.65 Sep.
1919.. 99.50 Nov.	69.73 Jan.	79.05 June	71.05 Dec.	79.05 June	71.05 Dec.	75.65 Sep.	75.65 Sep.
1918.. 80.16 Nov.	64.12 Jan.	82.36 Nov.	75.65 Sep.	82.36 Nov.	75.65 Sep.	75.65 Sep.	75.65 Sep.
1917.. 90.46 Jan.	57.43 Dec.	89.48 Jan.	74.24 Dec.	89.48 Jan.	74.24 Dec.	74.24 Dec.	74.24 Dec.
1916.. 101.51 Nov.	80.91 Apr.	89.48 Nov.	86.19 Apr.	89.48 Nov.	86.19 Apr.	86.19 Apr.	86.19 Apr.
1915.. 94.13 Oct.	58.99 Feb.	87.62 Nov.	81.51 Jan.	87.62 Nov.	81.51 Jan.	81.51 Jan.	81.51 Jan.
1914.. 73.30 Jan.	57.41 July	89.42 Feb.	81.42 Dec.	89.42 Feb.	81.42 Dec.	81.42 Dec.	81.42 Dec.
1913.. 79.10 Jan.	63.09 June	92.31 Jan.	85.45 Dec.	92.31 Jan.	85.45 Dec.	85.45 Dec.	85.45 Dec.
1912.. 85.83 Sep.	75.24 Feb.	92.31 Jan.	85.45 Dec.	92.31 Jan.	85.45 Dec.	85.45 Dec.	85.45 Dec.
1911.. 84.41 June	69.57 Sep.	92.31 Jan.	85.45 Dec.	92.31 Jan.	85.45 Dec.	85.45 Dec.	85.45 Dec.

Stocks—Transactions—Bonds

STOCKS, SHARES

Week Ended Jan. 8

	1921.	1920.	1919.
Monday.....	721,175	1,287,018	496,285
Tuesday.....	817,160	1,224,475	372,338
Wednesday....	676,435	769,155	298,217
Thursday.....	876,953	878,925	576,620
Friday.....	1,148,890	744,824	468,325
Saturday.....	492,985	455,315	218,528

Total week...	4,733,598	5,319,712	2,430,313
Year to date...	4,733,598	7,338,652	3,925,600

BONDS, PAR VALUE

	1921.	1920.	1919.
Monday.....	\$11,983,500	\$14,113,000	\$8,936,000
Tuesday.....	14,498,000	17,014,000	14,256,000
Wednesday....	14,817,000	17,469,000	8,143,000
Thursday.....	16,680,000	13,426,500	9,267,000
Friday.....	17,607,950	15,594,000	7,967,500
Saturday.....	6,932,300	6,898,000	4,619,500

Total week...	\$82,519,350	\$84,514,500	\$53,539,000
Year to date...	82,519,350	110,219,600	83,882,500

In detail the bond dealings compare as follows with the corresponding week last year:

	Jan. 8, '21	Jan. 10, '20	Changes
Corporations..	\$20,306,000	\$15,380,500	—\$4,925,500
Liberty.....	57,223,350	63,245,500	— 6,022,150
Foreign.....	4,803,000	5,731,500	— 868,500
State.....	—	5,000	— 5,000
City.....	67,000	152,000	— 85,000

Total all.....	\$82,519,300	\$84,514,500	—\$1,995,200
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Bonds

Continued from Preceding Page

Norfolk & Western refunding 4s were a little weaker at the opening of the week's market. Pennsylvania 7s of 1930 touched 104½, while the 5s of 1968 were up about two points, as were the general 4½s. The Pittsburgh, Cleveland, Cincinnati & St. Louis general 5s "A" 1950 gained about two points and a half. Reading general 4s were well up over a point. The Frisco issues enjoyed a relatively active market. The Southern Pacific convertible 5s were fairly well anchored about 59. The Union Pacific convertible 4s shaded off 82, but with little decline. The first 4s were up about two points.

Utilities Strong—The American Telephone and Telegraph convertible 6s were strong, with a gain of two points, while the collateral trust 5s registered a gain of four points. The collateral trust 4s were also advanced, touching 76 for a gain of about two points. The Bell Telephone Company of Pennsylvania 7s showed some fluctuations between 101½ and 102. The Consolidated Gas Company of New York 7s were slightly weaker toward the end of the week, staying very close to par, as against a fractional gain for the opening market. The New York Telephone 4½s were strong, with a gain of about three points. The Public Service Corporation 5s were about a point weaker. The Western Union 4½s were steady about 77.

Tractions Inactive—The Brooklyn Rapid Transit Company 7s gained about two points, while the 5s sold at about 25. The Interborough refunding 5s, under heavy trading, stood their ground well at about 59. The Third Avenue 4s were off about a point, selling at 41. The United Railways of San Francisco 4s, Union Trust certificates were stronger at 27.

Foreign Issues Firm—The City of Paris 6s gained about a point, while the Zurich 8s were quite strong, touching 97½, or a gain of about two points. The Christiania 8s fluctuated somewhat within a range of about two points, but in the main were strong. The Copenhagen 5½s were about 75 during the week, with little demand. The Dominican Republic 5s were up about a point, but represented little trading. The Dominion of Canada 5½s of 1921 hung very steadily about 98, with few and slight upward fractional variations. The 5 per cent. Canadians of 1921 showed a slight slump of one-eighth in a dull market. This condition was also true of the 5s of 1929 and the 5s of 1926. The Japanese Government 4s of 1931 were strong, selling at a gain of about two points. The 4½s, secured as first and second charges, respectively, on the Japanese tobacco monopoly, were steadier, grouping themselves above 76, with a slight fractional advance in favor of the first issue. The Belgium 7½s were up about a point and a half, while the 6s of 1925 were very steady about 89½. Several trades in International Chinese Government 5s were made about 41. The latter part of the week brought about marked activity in the French twenty-five-year 8s, which on Monday touched a high of 100½ and on Thursday a high of 100½, which was exceeded on Wednesday only by one sale at 100½. The Swiss Government 8s continue to hold a command of foreign issues bearing the post-war rate, and on Thursday touched 103½, having a low of 102½ on Monday. The United Kingdom issues as a whole were quite steady, the 5½s of 1921 and 1922 remaining practically constant, while the 5½s of 1929 gained about two points average. The 5½s of 1937 were the strongest of the lot and gained a most three points over the week. Incidentally the Mexican 5s showed an advance of half a point from Monday's opening.

GROUP INSURANCE

THE GREAT MODERN WELFARE MEASURE FOR EMPLOYEES
THE EQUITABLE LIFE ASSURANCE
SOCIETY OF THE UNITED STATES

The Annalist Barometer of Business Conditions

WHATEVER may have been the cause the fact is, nevertheless, apparent that with the turn of the year there has been a marked improvement in sentiment. It is difficult to define in specific terms the reason for this change. A number of influences have been at work, none of them perhaps exerting strong pressure in themselves, but in the aggregate they have served to bolster up opinion and give a more cheerful outlook on the situation in general. Opinion has crystallized in the belief that the country has passed through the worst stage in the process of readjustment, and that from now on there will be a tendency toward the establishment of business on a plane that will ultimately permit of a steady growth and realization of what might be described as the fruits of deflation. It is unfortunate, no doubt, that steps should have been taken to check deflation by the re-establishment of the War Finance Corporation, but the blunder, if it may be called such, will probably prove to be theoretical rather than practical since there are few who believe that the War Finance Corporation can be brought to a state of effective operation with relation to our export trade. The previous record of the corporation is significant of what may take place in the future. For instance, the total loans on exports from the time such loans were authorized in March, 1919, to May of 1920, amounted to only \$45,500,000. How small was the relation of this amount to the export trade in that period can be appreciated from the fact that total exports from the United States reached approximately \$9,000,000,000. There is nothing to indicate that the War Finance Corporation in its rehabilitated state will mean any more to future exports than it did to those of the past.

The re-establishment of confidence which has been referred to is doubtless in large part a reflection of the better movement of goods in wholesale and retail lines because of the price reductions which have been inaugurated and which are becoming progressively drastic. It was inevitable that buying power should come into the market at some point on the way down, but it was also true that this disposition to take on commitments could not become assertive until the price recessions have reached the point of bearing something of the bargain stamp as compared with the quotations of not long ago. That demand is picking up, even though it may be slight, is an indication that the price readjustment is reaching a stage which makes for ultimate business improvement. There is no doubt that some, in fact, many, have suffered seriously in the re-establishment of business on a lower price plane, but the remedy, harsh as it may seem in the treatment of inflation, will carry eventually its own reward.

The security market, that barometer of future conditions, has during the last week been registering a better tone. The rise in the stock market was perhaps not so significant as that which has taken place in the bond market, where the old line issues have been coming into favor once more as investment turned from the shorter maturities to those of longer periods. This would forecast a belief in easier money rates over a period of years.

Shipping

THE number of idle Shipping Board steamers was increased to 235 last week, when the tying up of ten additional freight ships was ordered. No improvement was noted in the freight market, and charters remained at the levels previously established. Robert Dollar, President of the Dollar Steamship Company, has predicted that the depressed conditions in ocean transportation would obtain for the next two years.

The Downey Shipbuilding Corporation, at Staten Island, was placed in the hands of receivers by an order from the United States court in Delaware. The delay in the collection of large outstanding accounts was given as the reason for taking this voluntary action. The Downey interests have been endeavoring to get full payments from the Emergency Fleet Corporation for its claims, growing out of the construction of ten 8,200-deadweight-ton freighters which were delivered to the Shipping Board, but after negotiating for more than six months have been unable to effect a settlement. The shipyard has just launched a third 6,500-ton freighter for the Southern Pacific Company. At one time the plant employed more than 5,000, but this number has been materially reduced since the completion of the Government contracts.

It is reported that the thirteen shipyards signatories to the Atlantic Coast Shipbuilding Industrial Board agreement will seek to put in force a reduction in wages soon. A meeting with the rep-

resentatives of the unions has been called for Jan. 17-18 in Philadelphia for the purpose of discussing a new agreement, with certain readjustments. The employers are seeking to bring about a reclassification of the workers, with a range in the scale of wages paid to each group of labor. This will enable the shipbuilders to distinguish between the more skilled and qualified men and those who lack the proper experience and ability. In this way the shipbuilders hope to lower the cost of construction and repairs. The reduction in wages ordered by the Bethlehem Steel Corporation to go into effect at all of the steel mills on Jan. 16 did not apply to the seven shipyards which it operates in various sections of the United States.

The International Mercantile Marine Company has announced that the White Star Line will take over the Philadelphia-to-Liverpool passenger service which was formerly maintained by the American Line, effective with the sailing of the Haverford from Liverpool on Jan. 7. The Red Star Line will resume its pre-war passenger and freight service from Philadelphia to Antwerp with the Poland and the Samland, which are now undergoing reconditioning in foreign ports. It is rumored that another British steamship company will resume its former service from Boston to United Kingdom ports on a more elaborate scale than previously

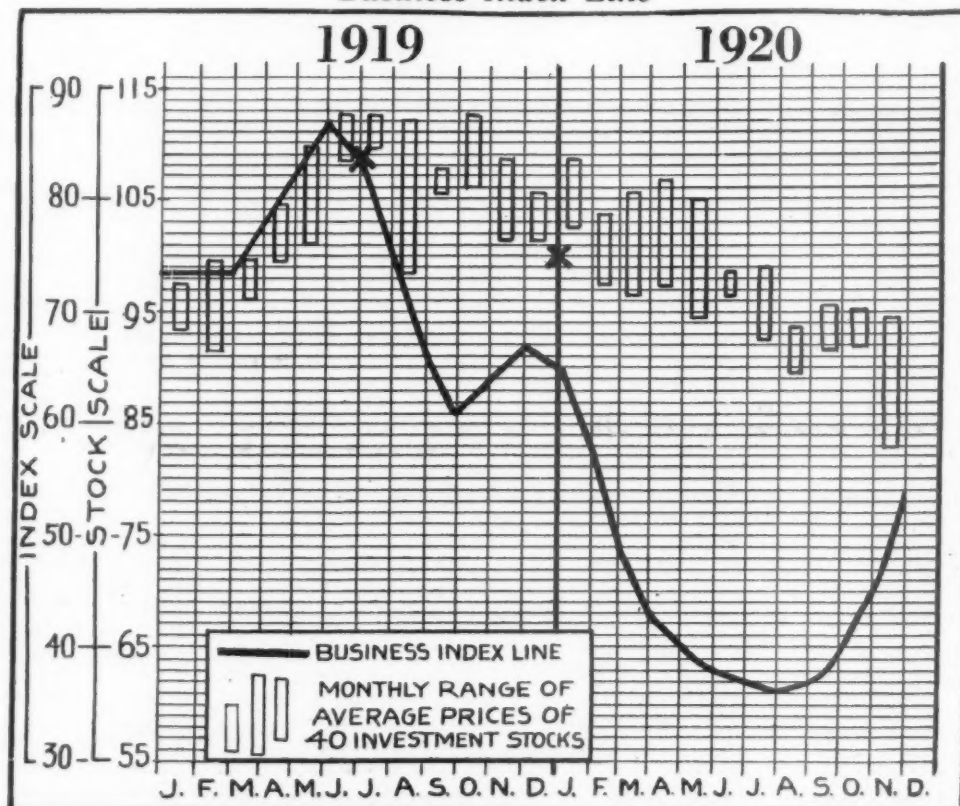
maintained. Ex-German tonnage will be acquired, if reports are true.

A schedule fixing the fees and commissions to be paid agents of Shipping Board vessels in foreign and dependency ports has just been completed by the committee of steamship executives appointed by Chairman John Barton Payne last January. It is understood that the Shipping Board will approve the draft, which will do much toward stabilizing conditions.

The Shipping Board has allocated the Black Arrow, formerly the German steamer Rhaetia, to the New York and Cuba Mail Steamship Company. The ship, which was recently reconditioned at a cost of \$600,000 at the Boston Navy Yard, has been placed in the service from New York to Spanish ports, via Havana. The Black Arrow has cabin accommodations for 70 and can carry more than 600 in the steerage. The steamer was offered for sale, but the bids were rejected as being too low. With the allocation of the Black Arrow the board has made provision for the employment of all of the ex-German liners except the Von Steuben.

The Swedish-American Line has announced that it will build the fastest Diesel engine passenger steamer in the world for the New York to Gothenburg service. The ship, which will be started within the next few months in a Swedish shipyard, will be

Business Index Line



October Index Number 44.

November Index Number 54.1.

THE November Index Number sustains the forecast begun by the July Index Number, which was explained in detail in THE ANNALIST of Nov. 22. Briefly the indications given were that the December or January averages of security prices would show an upward movement, that there would be a reaction in February, and that then the list would start up for a long bull movement with business responding more slowly to the influences now beginning to bear on the security and commodity markets and beginning its revival in August.

In general the prices of investment stocks on the New York Stock Exchange and of the condition of business throughout the country will follow the trend of the Business Index Line, stock prices responding first to the influences which direct the index line and business feeling the effect of these influences some four to ten months later.

However, a change in direction of the line is not, alone, an indication that a falling stock market will rally or that a rising market has reached its peak. Such changes in direction of the index line may mark only momentary fluctuations which will presently cease to exert an influence and the line will resume its former trend.

In the case of a low level in the stock market and of unsettled business conditions, such as exist at present, an upward turn of the line can be considered as indicative of an impending change in conditions only when the index number of the second month following the turn shall be greater than 110 per cent. of the index number marking the turn and also greater than 108 per cent. of the index number of the first month after the turn and when the index number of the third month after the turn shall be greater than 110 per cent. of the index number of the third month. As exemplified in the present instance a forecast can be considered to have been given only if the October index number shall be greater than 110 per cent. of the September index number, or approximately 44.

In the case of a high level of the stock market, accompanied by great activity and prosperity in the business field, a downward turn of the line can be considered as indicative of an impending change for the worse only when the drop in per cent. from the index number of the preceding month is equal to an amount at least as many times .71 as the second index number is numerically greater than 83. For example, a drop in the index number from 92 to 88 would constitute a forecast, for 88 is 95.6 per cent. of 92 and so has fallen 4.4 per cent. But 88, being numerically greater than 83 by five, is required to fall only five times .71, or 3.55 per cent. A drop to 88 from 91 would not constitute a forecast, for 88 is only 3.3 per cent. less than 91 and the fall to 88 must be at least 3.55 per cent.

capable of making a speed of 18 knots. She will reduce the time of the voyage from Gothenburg from ten to eight days. The Hamburg-American Line is planning to place two Diesel-driven steamer ships in service this Summer. The liners are regarded as the most economically propelled ocean-going vessels, but there is none in operation under the American flag.

Foreign Exchange

THE foreign exchange market, almost without exception, moved forward last week. Sterling was strong and touched the highest point reached since last August, and under such leadership virtually all of the Continental rates also improved. Too, South American exchanges, which had been in bad condition for months, with only the most moderate recent improvement, became notably better last week. Oriental exchanges proved the exception to the rule, but even in this department there was no pronounced weakness. Rather the Far Eastern exchanges were bad mostly by comparison with the goodness elsewhere.

Sterling, which had moved up in mid-December and then had reacted at the close of the month, presumably after the year-end requirements were satisfied, opened the week dull and without feature. But on Tuesday the real improvement set in, and on that day a gain of something more than a cent in the pound was scored. Wednesday saw the real fireworks in sterling, with a gain of approximately 10 cents in the pound to \$3.65½, the highest price since the middle of last August. There was a slight reaction on Thursday, but after that the market again turned strong, and at the close of the period it was strong and close to the best of the week.

Observers here were somewhat puzzled with this sudden display of strength. Most of it appeared to originate in London, where dollar rates were down on most days before our opening. Just why London should be selling dollars, which appeared to be the case, was hard to determine. There might have been sufficient reason for New York to buy sterling, but when it seemed the other way around explanation failed.

Sentimentally, announcement that the British Board of Trade is working on a new foreign credit scheme undoubtedly helped the rate. The scheme is not quite clearly outlined in the cabled advices, and probably we will have to wait for the mails for a detailed explanation, and this should come early this week. As briefly told over the wires, the scheme involves the establishment of credits for other countries, and the phrase "the scheme will have the united backing of the whole British financial world" was made much of. No one knows just what such a phrase means, and it would be difficult to conceive of the "united backing" of the whole British financial world on any scheme. Yet it does appear that the British Government and the leading British banks are approaching a harmony in the matter of exchange dealings which promises well for the future.

The Continental rates were not so strong as sterling, on the whole, but made, nevertheless, a good showing. French francs moved up to 6.02½ on Wednesday, but fell back after that, closing the week at 5.94½. Belgian and Swiss francs and Italian lire also improved at times, going ahead well, and even the latter, which has been in most unhappy position for a long time, showed a substantial net gain on the week's business.

Other Continentals were generally strong. The feature of the market, outside of the leading allied countries, was the strength displayed by the Scandinavians, especially the Swedish market. These rates, like sterling, rose almost sensationallly, touching the best figures reached since last Summer. Scandinavian exports, it is reported, have expanded rather considerably of late, and the Scandinavians are finding a better demand for their currencies in foreign markets than heretofore. Imports into the United States of Scandinavian products, especially certain classes of foodstuffs, are increasing steadily and rapidly, and the imports, with the resultant demand for remittances to Sweden and the others, are becoming a positive factor in the exchange market.

Central and Eastern Europeans were in somewhat better demand, but these rates have so far to go before they become worth anything like their normal value that little attention is being paid to them. However, with the rates so low, fluctuations have a decided significance, on a percentage basis, and because of this the rather limited clientele which is dependent upon the new exchanges is more or less worried over the fluctuations.

Argentina, Brazilian and Chilean exchanges all were stronger last week, the former making the best showing of all, while rates on Chile advanced less than did the others. The South American situ-

ation appears to be considerably better than it was two or three months ago, and now that we are in the new year it is quite possible that some of the South American countries which have been trying to borrow in this market will be able to do so. It will be recalled that several of them—nearly all, in fact—had very definite programs which they were entertaining late last Fall. Nothing came of the business, however, mainly for the reason that the requests of the South American countries were out of keeping with what the bankers were willing to let them have. With the improvement in domestic affairs in South American countries, which should cut down their requirements a good deal, and with the improvement in sentiment, and, not least of all, with the experience which the South American officials acquired last Fall, it is not unlikely that these officials and American bankers will be able to get together on a common ground which can be made fertile enough to produce South American loans.

A number of the European countries are understood to be considering the possibilities of seeking investment funds here. France is now engaged in an attempt to budget her American requirements for 1921, and as soon as this is done it is likely that negotiations will be begun with the bankers looking to the flotation here of at least one more big French loan. It is said that no application for less than \$100,000,000 is apt to be considered, and that it may be for more that France will ask. France's requirements include provision for some \$20,000,000 of maturing "Three Cities" bonds, \$50,000,000 City of Paris bonds, about \$20,000,000 needed for interest on the notes France gave the United States in payment of war materials purchased some time ago, and provision for paying for grain contracted for last year and which will be delivered during 1921. These requirements, in total, will exceed considerably \$100,000,000, and whether France will be satisfied with that amount and will finance the balance in some other way, or will attempt to finance the whole amount, and possibly raise some new money in addition, is not known and probably has not been settled.

Textiles

ALTHOUGH the business transacted in textiles last week by no means assumed the proportions of a boom, there was enough of it to justify the generally optimistic feeling which had pervaded the cloth industries at the close of the old year. The bulk of the week's trading took place in the cotton goods, although it was limited to some extent by the ability of the mills to accept new orders at the prices named at the beginning of last week and the end of the previous one. However, enough business was obtained in some instances, through the confirmation of memorandum orders previously placed and through the placing of new orders, to keep the mills running full for the next sixty days. Where that was not the case, sufficient business was written to permit the lengthening of the weekly operating schedules by one or two days for the next several weeks.

During the early part of last week the selling agencies and commission houses were swamped with the details attendant on the business mentioned above, which grew directly out of the very sharp cuts in woven and printed colored cottons, bleached goods, &c., that were made. In ginghams particularly, both staple and dress, were very pronounced reductions made. So sharp were the cuts in both Eastern and Southern staple ginghams that the two largest producers of the former have already found it necessary to put the goods "at value" for an indefinite period. About the only case in which jobbers did not appear fully satisfied concerned the price of 17 cents that was put upon one of the best-known brands of bleached muslins by the agency which sells them. This was due to the fact that some jobbers bought them on memorandum and then "sold short." Only a few months ago the mill price on these cloths was 35 cents. The improved business in bleached and printed cottons resulted in a more active call for goods in the gray, which toward the end of the week resulted in advances in leading printcloth and sheeting constructions of an eighth of a cent a yard.

The naming of basic prices on Spring clothing by leading out-of-town manufacturing clothiers that showed marked reductions from 1920 levels caused some cheering up in the men's wear end of the woollens and worsteds trade. Similar action in this market has been retarded by labor uncertainties, but it would do a great deal toward putting snap into things. With Spring duplicating well under way it is probable that Fall prices would shortly be forthcoming. At present the latter figures are not expected for from six weeks to two months. Some improvement in the dress goods end of the trade is also reported, with both the cutters-up and the retailers buying. The latter

are operating cautiously, however, and are watching where the pennies go.

Buyers of silks, excepting for some of the more prominent members of the cutting-up trade, have not yet become active in a large way. Manufacturers are not worried by the delay, but they are leaving no stone unturned in their endeavors to prove that the bottom of the price slump has been touched and that the only way prices can go now is up. The era of forced liquidations is over, they say, and stocks are so light that any sudden large demand would more than denude the market. When the old year closed it was estimated that not over 35 per cent. of the silk looms were in operation, a fact which was cited to prove to buyers that there have been no surplus stocks piling up during the period in which they have been inactive. It was further said of the silk trade that, just as it was the first to feel the depression, it is the first to recover from it so far as financial difficulties are concerned.

One of the outstanding features in the linen field was the further cutting of prices on the so-called white linens by an importing concern which made the first slash some time ago. It is becoming more and more apparent that the day of high prices has passed, the same as in other lines. Nothing of particular interest was contained in the news which reached this country from the primary markets during the week. Business here was confined almost entirely to filling in lines depleted by purchases at the white sales now going on.

Acceptances

AS was to be expected—certainly as was hoped by all the dealers—the first full week of the new year saw a marked improvement in the market for bankers' acceptances. The demand, for the first time in more than two months, was really good, and, what was more to the point, it was well diversified. The dealers, who had been doing little more than mark time for eight or ten weeks, were able during last week to dispose of a good part of the volume of bills they had been accumulating since early in November.

Savings banks, which had been notably absent from the market for some time, returned last week and bought well. Their purchases were probably not so good as in July or in January of last year, but by comparison with what they had been doing, or, to be more exact, had not been doing, in recent weeks, stood out in strong and pleasant contrast. The savings banks are well supplied with available funds, and as they did virtually no buying ahead in anticipation of their January requirements, it may be expected that they will be a strong constructive factor in the market for the balance of the month and probably into February.

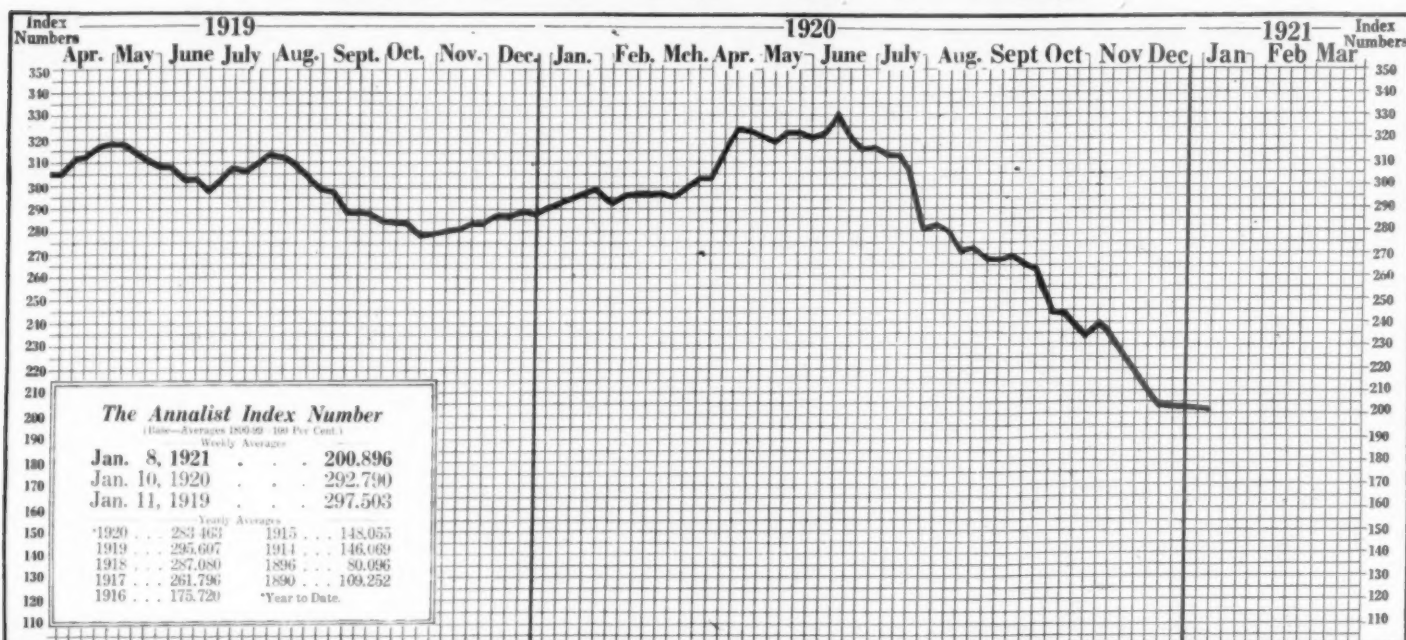
The out-of-town demand, too, picked up last week. Small country banks, which were the real backbone of the acceptance market a good part of last year, had not been in the market in their usual force for some time, and their return last week was considered a good sign. Also, from the fact that they were buying fairly long-term paper, it may be inferred that at least these small interior institutions are anticipating an easier general money market and are taking steps to protect themselves against a possible decline in rates next month. Most of their buying was of bills which will not mature until about the first of April, or possibly a little later.

Institutional investment by local commercial banks was not very great, and if there were any way for exactly determining its volume probably it would be found that no material increase had been made with the turn into the new year. But in this respect it should be borne in mind that the local commercial banks have been called upon to carry a considerable burden over the year-end settlements, and for this reason did not have so much surplus money for bill investment as they have had on some other occasions.

Individual buying continues to be a disappointment—last week it was the one disappointing feature of the whole market. With the distribution of year-end dividends and interest checks the dealers hoped to see an influx of individual investment in the bill market. But such was not the case. The propaganda which leading dealers and many of the leading and more progressive bankers have been carrying on to the end of interesting individual investors in acceptances has made some headway, but not a great deal. However, the advocates of this are not discouraged, but intend carrying on, and in time will, of course, interest a greatly increased number of persons in this market. Abroad, this is a feature worth considering.

Rates last week were not changed, but held firm at the established levels of 6% @ 6½ per cent. Demand loans on bankers' acceptances also were unchanged at 5½ per cent.

Curve of the Food Cost of Living



An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget.

Financial Transactions

	Last Week.	Same Week Last Year.	Year to Date.	Same Period Last Year.
Sales of stocks, shares.....	4,733,598	5,319,712	4,733,598	7,338,632
Sales of bonds, par value.....	\$82,519,350	\$84,514,500	\$82,519,350	\$110,209,600
Average price of 50 stocks.....	High 70.92 Low 67.09	High 92.18 Low 89.27	High 70.92 Low 67.09	High 92.18 Low 89.27
Average price of 40 bonds.....	High 89.84 Low 88.80	High 72.51 Low 72.28	High 89.84 Low 88.80	High 72.51 Low 72.28
Average net yield of ten high-priced bonds.....	5.38%	5.05%	5.38%	5.04%
New security issues.....	\$3,925,000	\$10,594,000	\$3,925,000	\$31,004,000
Refunding.....	1,444,000			1,444,000

POTENTIALS OF PRODUCTIVITY

The Metal Barometer

	—End of November—	—End of October—	—End of September—	—End of August—
United States Steel orders, tons.....	9,021,481	7,128,839	9,836,822	6,472,698
Daily pig iron capacity, tons.....	\$7,222	\$8,944	\$7,222	\$8,944
Pig iron production, tons.....	\$2,703,855	\$26,333,268	\$2,934,908	\$2,302,350
End of November. End of October. End of September. End of August.				

Alien Migration

	June.	May.	April.	March.	Feb.	Jan.
Inbound.....	62,692	53,772	48,219	39,971	30,606	31,859
Outbound.....	24,543	17,121	19,107	22,659	11,907	27,096
Balance.....	+38,149	+36,651	+29,112	+17,312	+18,699	+4,772

Building Permits (Bradstreet's)

	November.	October.	September.	August.
142 Cities.....	142 Cities.	156 Cities.	156 Cities.	156 Cities.
\$65,593,920.....	\$128,380,807	\$102,502,040	\$146,348,703	\$103,919,657
				\$131,946,984

MEASURES OF BUSINESS ACTIVITY

Bank Clearings

Entire country estimated from complete returns from cities representing 92.3 per cent. of the total. Percentages show changes from preceding year.			
	The Last Week, P.C.	The Week Before, P.C.	Year to Date, P.C.
1921.....	\$9,825,000,000 + 0.11	\$7,695,000,000 - 19.8	\$9,825,000,000 + 0.11
1920.....	\$9,814,000,000 + 35.3	\$7,570,000,000 + 29.8	\$9,814,000,000 + 35.3

Gross Railroad Earnings

	Fourth Week in December.	Third Week in December.	Second Week in December.	Month of December.	From Jan. 1 to Sept. 30.
1920.....	\$17,435,318	\$13,390,292	\$18,272,112	\$616,200,796	\$4,438,151,873
1919.....	14,390,096	13,153,672	14,455,000	498,611,917	3,780,790,145
Gain or loss.....	+\$3,045,222	+\$2,436,550	+\$3,817,112	+\$117,588,879	+\$657,361,728
	+21.41%	+18.52%	+26.40%	+23.5%	+17.3%

WEEK'S PRICES OF BASIC COMMODITIES

	Current Minimum Price.	Range High.	Low.	Mean Price of 1920.	Mean Price of 1919.	Mean Price of Other Years.
Copper, Lake, spot, per lb.....	\$0.13	\$0.19	\$0.1275	\$0.16125	\$0.1925	\$0.2475
Cotton, Spot, middling upland, lb.....	0.1710	0.1715	0.1710	0.1715	0.1715	0.1715
Cement, Portland, bbl.....	4.80					
Pine, Nor. Car. Roofers 6 in., per 1,000 feet.....	28.50	62.00	31.00	46.50	44.00	
Hides, Packer, No. 1, native, lb.....	.16	.41	.19	.30	.40	.295
Petroleum: Pennsylvania crude at well, bbl.....	6.10	6.10	5.00	5.55	4.50	3.875
Pig iron, Bessemer, at Pittsburgh, per ton.....	33.06	50.46	36.96	43.71	33.875	35.95
Rubber, Up river, fine, per lb.....	.185	.40	.1925	.34125	.51	.0250
Silk: Japan, Shinshu, No. 1, per lb.....	17.85	5.00	11.4275			

Comparison of Week's Commercial Failures (Dun's)

	Week Ended Jan. 8, 1921.	Week Ended Jan. 1, 1921.	Week Ended Dec. 25, 1920.	Week Ended Dec. 18, 1920.	Week Ended Dec. 11, 1920.	Week Ended Dec. 4, 1920.
To-Over	To-Over	To-Over	To-Over	To-Over	To-Over	To-Over
East.....	122	64	32	65	25	105
South.....	134	60	22	51	24	57
West.....	81	59	24	44	24	80
Pacific.....	42	25	20	9	17	7
United States.....	379	208	125	175	80	285
Canada.....	11	14	11	5	13	4

Failures by Months

	1920.	1919.	1920.	1919.	1920.	1919.
Number.....	1,325	581	8,881	4,451	1,325	581
Liabilities.....	\$58,871,539	\$8,300,342	\$285,121,805	\$113,201,237	\$58,871,539	\$8,300,342

OUR FOREIGN TRADE

	October.	September.	August.	July.	June.	May.
Exports.....	\$751,729,488	\$631,618,449	\$6,832,324,338	\$6,498,996,406		
Imports.....	\$34,675,831	\$41,845,150	\$4,092,695,065	\$3,068,844,337		
Excess of exports.....	\$417,053,657	\$229,773,299	\$2,739,629,273	\$3,430,152,069		

BAROMETRICS

The State of Credit

Foreign and Domestic Exchange Rates

New York funds in Montreal were quoted at \$177.50@160.00 premium. The discount on Montreal funds in New York was from \$150.74@137.46. The week's range of exchange on the principal foreign centres last week compared as follows:

	—Last Week—	—Prev. Week—	—Yr. to Date—	—Same Wk., 1920.
Normal Rates of Exchange Demand.	High.	Low.	High.	Low.
4.8965—London.....	3.65%	3.53%	3.53%	3.40%
5.1813—Paris.....	0.02%	5.80	16.83	17.27
5.1813—Belgium.....	6.34	6.12	16.05	16.34
5.1813—Switzerland.....	15.45	15.22	6.58	6.40
5.1813—Italy.....	3.51	3.40	28.80	29.94
40.20—Holland.....	31.90	31.25	31.30	30.90
19.20—Greece.....	7.45	7.19	7.25	7.05
19.20—Spain.....	13.45	13.13	13.45	12.93
20.80—Copenhagen.....	15.55	15.15	15.70	15.30
20.80—Stockholm.....	20.95	20.05	19.90	19.75
20.80—Christiania.....	16.40	15.55	15.70	15.30
51.44—Russia.....	67%	42%	.75	.45
48.66—Bombay.....	27.25	26.00	26.00	26.00
48.66—Calcutta.....	27.25	26.00	26.00	26.00
78.00—Hongkong.....	70.00	57.00	57.50	56.25
108.32—Shanghai.....	81.50	81.50	81.50	79.00
49.82—Kobe.....	48.375	48.25	48.75	48.375
49.82—Yokohama.....	48.375	48.25	48.75	48.375
50.00—Manila.....	46.00	45.25	45.25	50.00
42.44—Buenos Aires.....	34.375	33.625	33.75	32.625
25.55—Rio.....	14.875	14.375	14.375	13.875
25.55—Germany.....	1.38%	1.35%	1.38	1.37
20.26—Austria.....	.24	.22	.26	.23
20.26—Jugoslavia.....	.68	.68	.70	.68
20.26—Czechoslovakia.....	1.14	1.14	1.15	1.14
19.20—Belgrade.....	2.75	2.75	2.75	2.75
19.20—Finland.....	3.00	3.00	2.90	2.90
19.20—Rumania.....	1.32	1.32	1.28	1.28

Cables.

	—Last Week—	—Prev. Week—	—Yr. to Date—	—Same Week—
4.8065—London.....	3.66	3.54	3.54%	3.49%
5.1812—Paris.....	6.03	5.80%	16.85	17.25
5.1813—Belgium.....	6.35	6.13	16.03	16.32
5.1813—Switzerland.....	15.50	15.25	6.56	6.38
5.1813—Italy.....	3.52	3.41	28.88	29.92
40.20—Holland.....	31.95	31.375	31.40	31.32
19.20—Greece.....	7.50	7.24	7.30	7.10
19.20—Spain.....	13.47	13.15	13.47	12.94
20.80—Copenhagen.....	16.00	15.00	15.75	15.35
20.80—Stockholm.....	21.00	20.10	19.95	19.80
20.80—Christiania.....	16.45	15.60	15.75	15.30
51.44—Russia.....	.50	.40	.45	.40
48.66—Bombay.....	28.00	26.50	26.25	26.25
48.66—Calcutta.....	28.00	26.50	26.25	26.25
78.00—Hongkong.....	59.10	57.10	57.40	56.35
108.32—Shanghai.....	81.60	81.00	81.00	79.10
49.82—Kobe.....	48.50	48.50	48.75	48.50
49.82—Yokohama.....	48.50	48.50	48.75	48.50
50.00—Manila.....	46.25	45.75	45.75	50.25
42.44—Buenos Aires.....	34.50	33.75	34.00	32.75
25.55—Rio.....	15.00	14.875	14.50	14.00
25.55—Germany.....	1.39	1.34%	1.39	1.38
20.26—Austria.....	.24	.23	.24	.23
20.26—Jugoslavia.....	.68	.68	.71	.68
20.26—Czechoslovakia.....	1.15	1.15	1.16	1.16
19.20—Belgrade.....	2.80	2.80	2.80	2.80
19.20—Finland.....	3.05	3.05	2.95	2.95
19.20—Rumania.....	1.34	1.34	1.30	1.30

Cost of Money

	Last Week.	Previous Week.	Year to Date.	—Same Week—
New York:				
Call loans.....	7 1/8%	7 1/8%	7 1/8%	7 1/8%
Time, loans, 60-90 days.....	7 1/8%	7 1/8%	7 1/8%	7 1/8%
Six months.....	8 1/8%	8 1/8%	8 1/8%	8 1/8%
Commerce, disc'ts, 4-6 mos.....	7 1/8%	7 1/8%	7 1/8%	7 1/8%

Foreign Government Securities

	Last Week.	Previous Week.	Year to Date.	—Same Week—
Brit. Con. 2 1/2%.....	47 1/4%	44%	51 1/4%	51 1/4%
British 5%.....	82 1/2%	82 1/2%	82 1/2%	82 1/2%
French rentes (in Paris).....	58.40@57.70	58.40@57.70	58.40@57.70	58.40@57.70
French War Loan (in Paris).....	85.20	85.20	85.20	85.20

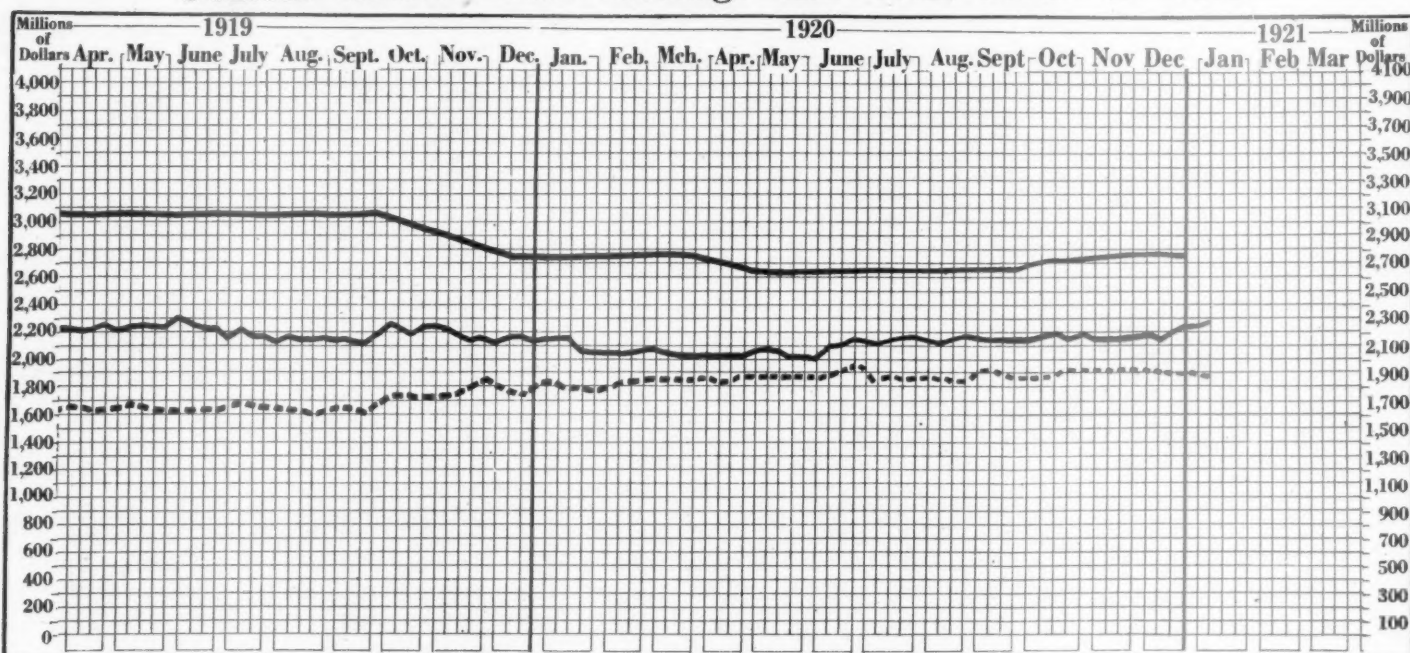
Bar Gold and Silver

	Last Week.	Previous Week.	Year to Date.	—Same Week—
Bar gold in London.....	115 1/16@112 1/2	116 5/16@116 1/2	127 1/2@102 7/8	106 7/8
Bar silver in London.....	42 1/2@40 1/2	42 1/2@40 1/2	80 1/2@43 1/2	79 1/2@76 1/2
Bar silver in N. Y.....	60 1/2@60 1/2	60 1/2@60 1/2	1 3/4@76 1/2	1 3/4@76 1/2

Average of Wholesale Prices

	Last Week.	Previous Week.	Year to Date.	—Same Week—
Steers, good to choice, live weight.....	11.375	12.125	12.125	12.125
Hogs, light and heavy.....	9.375	9.375	9.375	9.375
Flour, S. P., per barrel 100 pounds.....	10.925	10.925	10.925	10.925
Flour, W. S., per barrel 100 pounds.....	9.675	9.675	9.675	9.675
Potatoes, white, bushel.....	.50	.50	.50	.50
Ref, native sides, per pound.....	.1750	.1650	.1650	.1650
Mutton, dressed, per pound.....	.1075	.11	.11	.11

Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Week Ended Saturday, Jan. 8				By Telegraph to The Annalist			
Central Reserve Cities		Other Federal Reserve cities		Other Cities		Total, 22 cities	
1921	1920	1921	1920	1921	1920	1921	1920
New York	\$5,571,205,369	\$5,557,962,191	\$5,571,205,369	Baltimore	\$106,959,078	\$91,776,037	\$106,959,078
Chicago	678,323,745	697,125,189	678,323,745	Ruffalo	50,631,744	46,568,747	50,631,744
St. Louis	175,853,307	175,591,280	175,853,307	Cincinnati	73,629,771	70,635,626	73,629,771
Total 3 C. R. cities	\$6,425,382,421	\$6,430,678,660	\$6,425,382,421	Columbus, Ohio	17,996,800	15,265,100	17,996,800
Increase	0.08%		0.08%	Los Angeles	96,289,000	74,053,000	96,289,000
Atlanta	\$58,239,065	\$93,989,361	\$58,239,065	Louisville	29,777,583	21,054,896	29,777,583
Boston	405,733,370	410,624,218	405,733,370	New Orleans	52,830,553	82,727,919	52,830,553
Cleveland	162,244,106	144,063,501	162,244,106	Pittsburgh	202,711,066	157,815,791	202,711,066
Kansas City, Mo.	184,213,291	272,798,399	184,213,291	Providence	15,953,400	15,614,700	15,953,400
Minneapolis	83,133,069	52,522,256	83,133,069	St. Paul	40,859,035	20,939,354	40,859,035
Philadelphia	532,913,711	496,422,540	532,913,711	Seattle	33,212,857	38,250,515	33,212,857
Richmond	52,196,000	75,647,315	52,196,000	Total, 11 cities	\$719,850,587	\$634,701,685	\$719,850,587
San Francisco	175,900,000	168,094,531	175,900,000	Increase	13.4%		13.4%
Total 8 cities	\$1,654,573,212	\$1,724,101,121	\$1,654,573,212	Total, 22 cities	\$8,799,806,520	\$8,789,481,466	\$8,799,806,520
Increase	4.05%		4.05%	Increase	0.11%		0.11%
Total 11 cities	\$8,079,955,633	\$8,154,779,781	\$8,079,955,633				
Increase	0.92%		0.92%				

Actual Condition Statements of the Federal Reserve Banks Jan. 7											
District 1. Boston.	District 2. New York.	District 3. Philadelphia.	District 4. Cleveland.	District 5. Richmond.	District 6. Atlanta.	District 7. Chicago.	District 8. St. Louis.	District 9. Minneapolis.	District 10. Kansas City.	District 11. Dallas.	District 12. San Francisco.
Gold reserve	\$215,918,000	\$440,495,000	\$211,119,000	\$281,808,000	\$84,728,000	\$313,654,000	\$89,316,000	\$47,342,000	\$73,741,000	\$40,990,000	\$188,840,000
Red. Gov. War Pap.	68,746,000	433,982,000	111,684,000	93,703,000	59,904,000	135,868,000	39,597,000	15,766,000	33,919,000	13,364,000	53,339,000
Bills on hand	173,880,000	976,170,000	167,020,000	222,128,000	134,046,000	461,840,000	106,543,000	83,448,000	113,338,000	70,832,000	212,655,000
Due members	117,890,000	605,942,000	112,334,000	148,106,000	49,916,000	249,980,000	67,144,000	45,312,000	83,067,000	46,550,000	119,757,000
Notes in circulation	281,372,000	839,625,000	273,005,000	340,666,000	173,018,000	535,025,000	131,607,000	78,284,000	109,729,000	78,280,000	275,123,000
Ratio reserve	59.6	39.0	58.2	59.4	41.4	43.6	48.2	39.2	41.6	40.2	49.1

Federal Reserve Bank Statement

Consolidated statement of the twelve Federal Reserve Banks compares as follows:			
RESOURCES—	Last Week.	Previous Week.	Year Ago.
Gold coin and certificates	\$250,135,000	\$263,952,000	\$220,301,000
Gold settlement fund, Federal Reserve Board	405,644,000	356,244,000	380,263,000
Gold with foreign agencies	3,300,000	3,300,000	123,322,000
Total gold held by banks	\$659,079,000	\$623,496,000	\$723,886,000
Gold with Federal Reserve agents	1,264,762,000	1,276,214,000	1,209,508,000
Gold redemption fund	156,441,000	159,623,000	107,977,000
Total gold reserves	\$2,080,282,000	\$2,059,333,000	\$2,041,371,000
Legal tender notes, silver, &c.	196,566,000	189,830,000	80,728,300
Total reserves	\$2,276,848,000	\$2,249,163,000	\$2,102,099,000
Bills discounted: Secured by Government war obligations	1,104,536,000	1,141,036,000	1,352,085,000
All other	1,502,813,000	1,578,098,000	727,670,000
Bills bought in open market	234,759,000	255,702,000	574,722,000
Total bills on hand	\$2,842,108,000	\$2,974,836,000	\$2,654,477,000
United States Government bonds	26,102,000	26,859,000	26,836,000
United States Victory notes	19,000	69,000	264,000
United States certificates of indebtedness	261,785,000	261,263,000	302,406,000
Total earning assets	\$3,130,014,000	\$3,263,027,000	\$2,983,983,000
Bank premises	17,359,000	18,450,000	10,410,000
Uncollected items and other deductions from gross deposits	744,111,000	717,227,000	1,019,140,000
Five per cent. redemption fund against Federal Reserve Bank notes	12,389,000	12,752,000	13,254,000
All other resources	4,998,000	8,898,000	5,241,000
Total resources	\$6,185,719,000	\$6,269,517,000	\$6,134,127,000
LIABILITIES—			
Capital paid in	\$99,808,000	\$99,770,000	\$87,451,000
Surplus	202,306,000	164,745,000	120,120,000
Government deposits	25,592,000	27,639,000	27,798,000
Due to members—reserve account	1,795,343,000	1,748,979,000	1,850,219,000
Deferred availability items	532,556,000	522,638,000	760,590,000
Other deposits included for Govt. credits	25,158,000	22,161,000	96,425,000
Total gross deposits	\$2,378,649,000	\$2,321,417,000	\$2,735,032,000
Federal Reserve notes in actual circulation	3,270,023,000	3,614,686,000	2,914,368,000
Fed. Res. Bank notes in circulation, net liab.	213,552,000	216,960,000	259,099,000
All other liabilities	21,651,000	121,939,000	18,057,000
Total liabilities	\$6,185,719,000	\$6,269,517,000	\$6,134,127,000
Ratio of total reserves to net deposit and Federal Reserve note liabilities combined	46.4%	45.4%	45.4%
Ratio of gold reserves to F. R. notes in circulation after setting aside 35 per cent. against net deposit liabilities	52.1%	50.5%	51.5%

Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities.			
New York		Chicago	
Dec. 31.	Dec. 24.	Dec. 31.	Dec. 24.
Number of reporting banks	72	72	51
U. S. bonds to secure circulation	\$38,099,000	\$38,099,000	\$1,439,000
U. S. bonds, incl. Liberty bonds	225,813,000	219,700,000	19,845,000
U. S. Victory notes	88,347,000	81,305,000	12,969,000
U. S. cfts. of indebtedness	135,649,000	148,900,000	9,974,000
Total U. S. securities	487,908,000	488,004,000	44,538,000
Loans secured by U. S. war obligations	412,504,000	393,187,000	67,313,000
Loans sec. by stocks and bonds	1,222,880,000	1,177,291,000	337,054,000
All other loans and investments	3,491,481,000	3,499,478,000	1,040,792,000
Total loans, investments, &c.	5,614,773,000	5,557,960,000	1,489,697,000
Reserve with Fed. Res. Banks	604,725,000	596,035,000	134,965,000
Cash in vault	101,442,000	108,869,000	35,565,000
Net demand deposits	4,505,054,000	4,352,152,000	916,187,000
Time deposits	298,415,000	282,652,000	310,961,000
Government deposits	127,355,000	167,575,000	10,777,000
Bills payable with F. R. Bank	268,794,000	270,837,000	19,915,000
Bills redisct'd with F. R. Bank	497,128,000	539,828,000	199,408,000
—All Reserve Cities—			
Dec. 31.	Dec. 24.	Dec. 31.	Dec. 24.
Number of reporting banks	285	287	207
U. S. bonds to secure circulation	\$94,661,000	\$96,372,000	\$71,998,000
U. S. bonds, incl. Liberty bonds	358,061,000	349,478,000	160,265,000
U. S. Victory notes	125,709,000	119,353,000	49,276,000
U. S. cfts. of indebtedness	182,801,000	211,190,000	52,718,000
Total U. S. securities	761,232,000	776,993,000	334,253,000
Loans secured by U. S. war obligations	684,178,000	660,826,000	129,767,000
Loans sec. by stocks and bonds	2,273,163,000	2,222,150,000	488,259,000
All other loans and investments	7,187,924,000	7,192,992,000	2,234,790,000
Total loans, investments, &c.	10,906,497,000	10,852,361,000	3,187,699,000
Reserve with Fed. Res. Banks	996,778,000	980,962,000	202,114,000
Cash in vault	201,996,000	211,826,000	69,124,000
Net demand deposits	7,688,380,000	7,481,342,000	1,713,717,000
Time deposits	1,321,215,000	1,270,553,000	903,391,000
Government deposits	208,296,000	267,535,000	36,780,000
Bills payable with F. R. Bank	409,765,000	422,075,000	142,683,000
Bills redisct'd with F. R. Bank	1,096,154,000	1,143,650,000	193,938,000
—All Other Reporting Banks—			
Dec. 31.	Dec. 24.	Dec. 31.	Dec. 24.
Number of reporting banks	328	328	328
United States bonds to secure circulation	\$100,174,000	\$100,365,000	\$100,365,000
United States bonds, including Liberty bonds	124,527,000	123,469,000	123,469,000
United States Victory notes	34,094,000	34,310,000	34,310,000
United States certificates of indebtedness	36,082,000	39,807,000	39,807,000
Total United States securities	294,877,000	297,977,000	297,977,000
Loans secured by United States war obligations	94,777,000	94,464,000	94,464,000
Loans secured by stocks and bonds	412,401,000	413,202,000	413,202,000
All other loans and investments	1,844,632,000	1,841,968,000	1,841,968,000
Total loans, investments, &c.	2,646,687,000	2,647,641,000	2,647,641,000
Reserve with Federal Reserve Banks	157,985,000	147,896,000	147,896,000
Cash in vault	82,885,000	78,431,000	78,431,000
Net demand deposits	1,535,251,000	1,501,591,000	1,501,591,000
Time deposits	617,159,000	611,352,000	611,352,000
Government deposits	22,788,000	29,331,000	29,331,000
Bills payable with Federal Reserve Bank	82,326,000	80,417,000	80,417,000
Bills rediscounted with Federal Reserve Bank	177,673,000	177,152,000	177,152,000

New York Stock Exchange Transactions

Week Ended January 8

Total Sales 4,733,598 Shares

—1920—					—1920—					—1920—							
High.	Low.	Sales.	Stock & Div. Rate.	Net	High.	Low.	Sales.	Stock & Div. Rate.	Net	High.	Low.	Sales.	Stock & Div. Rate.	Net			
46	22	1,200	ADAMS EXP.	28 1/2	20 1/2	28 1/2	3 1/2			27 1/2	13 1/2	3,900	K C SOUTHERN	21	19	20 1/2	3 1/2
46 1/2	14	2,600	Advance Rumely	19 1/2	16	19 1/2	4 1/2			52 1/2	40	1,500	Do pf (4)	47 1/2	45 1/2	47 1/2	2
72	40	300	Do pf (6)	46	45	46	1			60 1/2	57	325	K C, Ft S&Mpf(4)	61 1/2	60 1/2	60 1/2	2 1/2
34	32	200	Air Reduction (4)	34	32 1/2	34	1 1/2			118	70	200	Kayser (J.) & Co(8)	71	70 1/2	70 1/2	1/2
84 1/2	24	10,000	Alax Rubber	37 1/2	36 1/2	37 1/2	1 1/2			152 1/2	25 1/2	26,100	Kelly Spr Tire (4)	47 1/2	46 1/2	47 1/2	1/2
2 1/2	1/2	12,000	Alaska Gold M.	1 1/2	1	1 1/2	1/2			105	75	700	Do pf (8)	87 1/2	85	87 1/2	2 1/2
3	1/2	10,100	Alaska Juneau	1 1/2	1	1 1/2	1/2			95	35 1/2	3	Kelesy Wheel	43	40	43	3
62 1/2	43 1/2	13,100	Allied C & D w l	49	44 1/2	48	4 1/2			33 1/2	14 1/2	33,300	Kennecott Cop (2)	21	17 1/2	20 1/2	3 1/2
92 1/2	84 1/2	800	Do pf w l	80	88 1/2	89	2			48 1/2	5 1/2	27,700	Key Tire & Rub.	13 1/2	8 1/2	11 1/2	3 1/2
53 1/2	20 1/2	17,100	Allis Chal Mfg (4)	34 1/2	28 1/2	34 1/2	4 1/2			91 1/2	45	7,400	LACK STEEL (6)	55 1/2	52	54 1/2	3 1/2
92	67 1/2	600	Do pf (7)	70 1/2	75 1/2	70 1/2	5 1/2			57 1/2	35	1,100	Laclede Gas	40 1/2	40	40	1/2
95	51	3,900	Am Agr Ch (8)	65 1/2	56	62 1/2	3 1/2			24 1/2	8 1/2	600	L E & W	14	13 1/2	14	1/2
98 1/2	79	400	Do pf (6)	84	79 1/2	84	5			40 1/2	16	400	Do pf	25 1/2	25 1/2	25 1/2	1 1/2
48 1/2	39	500	Am Bk Note (4)	50	46 1/2	46 1/2	3 1/2			38 1/2	15 1/2	800	Lee Rub & T (2)	20 1/2	18	20	2 1/2
103 1/2	32 1/2	7,200	Am Beet Sug (8)	47 1/2	43 1/2	45	4 1/2			50 1/2	39 1/2	14,100	Lehigh Val (3 1/2)	50 1/2	54	54 1/2	1/2
93	75	100	Do pf (6)	74 1/2	74 1/2	74 1/2	1/2			206 1/2	127 1/2	600	Liggett & M (12)	139 1/2	139	139 1/2	5
128 1/2	45 1/2	6,700	Am Bosch M (10)	57 1/2	51 1/2	50 1/2	6 1/2			155 1/2	125	700	Do, Class B (12)	140	139	140	1 1/2
90	40	1,000	Am B S & F (4)	47 1/2	42	47 1/2	5 1/2			110 1/2	90	200	Do pf (7)	102	97 1/2	102	2 1/2
90	81 1/2	500	Do pf (7)	88	83 1/2	87 1/2	4 1/2			36	14 1/2	22,100	Loews, Inc. (2)	18	15	17 1/2	2 1/2
61 1/2	21 1/2	20,000	Am Can	28 1/2	25	28	2 1/2			28	9 1/2	3,500	Lofts, Inc.	12 1/2	10 1/2	12 1/2	1 1/2
101	72 1/2	2,300	Do pf (7)	83 1/2	77 1/2	83 1/2	4 1/2			70	25	1,000	Loose-Wiles Bla	33	31	31	1/2
147 1/2	111	9,000	Am Car & F (12)	126 1/2	110	125 1/2	3 1/2			183 1/2	120 1/2	2,900	Loril (P.) Co (12)	145	137 1/2	141	4 1/2
110 1/2	105 1/2	100	Do pf (7)	110	110	110	3 1/2			110 1/2	97	200	Do pf (7)	103	100	103	6
54 1/2	15 1/2	4,000	Am Cotton Oil	22 1/2	19 1/2	22 1/2	3 1/2			112 1/2	94	900	L N (7)	102 1/2	100 1/2	102 1/2	1 1/2
86	58 1/2	350	Do pf (6)	59 1/2	58 1/2	58 1/2	1 1/2			69 1/2	56	100	MACKAY COS (6)	59 1/2	59 1/2	59 1/2	1 1/2
15 1/2	6 1/2	5,400	Am Drug S (80)	7 1/2	6 1/2	7 1/2	1 1/2			64 1/2	56	100	Do pf (4)	57	57	57	1/2
175	95	700	Am Express (6)	122 1/2	120	120	2 1/2			45	8	600	Mallinson & Co.	14 1/2	10	14 1/2	4 1/2
30 1/2	5	8,100	Am Hide & L	11	8 1/2	10 1/2	2 1/2			80 1/2	45	200	Do pf (7)	46 1/2	46 1/2	46 1/2	3 1/2
122	35	10,500	Do pf (7)	50	43 1/2	48 1/2	4 1/2			151 1/2	63	600	Manat Sugar (10)	77	68	74	6
53 1/2	37	700	Am Ice	45	42 1/2	45	2 1/2			67 1/2	38 1/2	900	Manhattan El (7)	49	47	48	1/2
68	53	300	Do pf (6)	57	57	57	1/2			33 1/2	16	300	Man Shirt (1 1/2)	20 1/2	19 1/2	20 1/2	2
119 1/2	30 1/2	49,200	Am International	44 1/2	38 1/2	43 1/2	2 1/2			30 1/2	11	500	Martin-Parry (2)	14 1/2	14 1/2	14 1/2	1 1/2
14 1/2	42	1,300	Am La F F E (1)	10 1/2	8 1/2	10 1/2	1 1/2			38	2	8,900	Maxwell Motor	6	2 1/2	5 1/2	3 1/2
95	42	12,900	Am Lined (3)	49 1/2	49	49 1/2	1/2			2 1/2	2	1,700	Do cfs d sta	2 1/2	2	2	1 1/2
108 1/2	80	200	Do pf (7)	87	86	87	1 1/2			63 1/2	34	1,800	Do lat pf cfs d	9 1/2	7 1/2	7 1/2	3 1/2
100 1/2	74	7,800	Am Loco (6)	85 1/2	81 1/2	84 1/2	2 1/2			30 1/2	25 1/2	300	Do 2d pf	4	4	4	1 1/2
107	95 1/2	400	Do pf (7)	102 1/2	100	102 1/2	2 1/2			3	1/2	200	Do cfs d sta	3	3	3	1 1/2
44	17 1/2	400	Am Malt & Grain	19 1/2	19 1/2	19 1/2	2 1/2			131 1/2	65	3,900	May Dept St (8)	60 1/2	65 1/2	68 1/2	1 1/2
73	64 1/2	800	Am Radiator (4)	68 1/2	66 1/2	68 1/2	2 1/2			222	148	216,200	May Pet (12)	150 1/2	150 1/2	154 1/2	4
17 1/2	6 1/2	12,000	Am Safety Razor	10	7 1/2	10 1/2	2 1/2			26	14 1/2	9,300	Miami Copper (2)	10 1/2	15 1/2	18 1/2	3 1/2
30 1/2	7 1/2	13,500	Am Ship & Com	12	8 1/2	11	2 1/2			71 1/2	10 1/2	70,975	Mid St O (\$1.00)	15 1/2	12 1/2	15 1/2	2 1/2
72	29 1/2	23,500	Am Sm & R (4)	39 1/2	35	38	2 1/2			32 1/2	20 1/2	41,300	Midvale Steel (2)	33 1/2	31	31 1/2	3 1/2
100 1/2	64 1/2	2,200	Do pf (7)	80 1/2	75 1/2	80 1/2	4 1/2			21	8 1/2	3,800	Minn & St L new	13	12 1/2	12 1/2	1 1/2
83	61	100	Am Smelting & Ref	64	64	64	3			90 1/2	63	500	M, St P & SSM (7)	73	72 1/2	73	2 1/2
115 1/2	86	100	Am Snuff (8)	95	95	95	3			95	80 1/2	100	M, St P & SSM pf (7)	93	93	93	1/2
50	26	8,000	Am Steel Fdys (3)	31 1/2	30 1/2	31	1 1/2			60	50	100	M, St P & SSM I (4)	56	56	56	2
93 1/2	79 1/2	200	Do pf (7)	86	85	86	1 1/2			11	2 1/2	4,900	Mo, K & Texas	2 1/2	2 1/2	2 1/2	1/2
142 1/2	82 1/2	9,000	Am Sug Ref (7)	94	89 1/2	93	4 1/2			18	3 1/2	1,300	Mo, K & Texas pf	5 1/2	4 1/2	5 1/2	1 1/2
118 1/2	97 1/2	1,800	Do pf (7)	103	100	103	3 1/2			33 1/2	11 1/2	16,600	Mo Pacific	20 1/2	19	19 1/2	1 1/2
106 1/2	65	10,300	Am Sun Tob (10)	80	73 1/2	78	4 1/2			55 1/2	33 1/2	12,600	Mo Pacific pf	41 1/2	39 1/2	41	1 1/2
105	79	200	Do pf (7)	86	83 1/2	86	2 1/2			60 1/2	47 1/2	200	Montana P (3)	53 1/2	53	53	4
108 1/2	92 1/2	20,800	Am Tel & Tel (8)	95 1/2	95 1/2	95 1/2	3 1/2			40	12 1/2	6,800	Montgomery-W	19 1/2	17	19 1/2	2 1/2
283	104 1/2	6,700	Am Tobacco (12)	117 1/2	114	114 1/2	3 1/2			51	19 1/2	4,900	Mullins Body (4)	27	21	27	6 1/2
310	110 1/2	4,000	Do pf (12)	114 1/2	110	113 1/2	3 1/2			40	25 1/2	6,600	NAT ACME (3 1/2)	30	26 1/2	26 1/2	1 1/2
97 1/2	85 1/2	1,100	Do pf, new (6)	90	87	90	3 1/2			59	45	2,100	Nat A & C cfs dep	51 1/2	47 1/2	51 1/2	3 1/2
105 1/2	55 1/2	56,400	Am Wooden (7)	88 1/2	59	67 1/2	2 1/2			91	83 1/2	200					

New York Stock Exchange Transactions—Continued

—1920—					—1920—					—1920—					—1920—							
High	Low	Sales	Stock & Div. Rate	High	Low	Last	Chg.	High	Low	Last	Chg.	High	Low	Sales	Stock & Div. Rate	High	Low	Last	Chg.			
29	20	700 Rand Mines	23 1/2	23	23 1/2	23 1/2	+ 1/2	101 1/2	76	400 Do pf (7)	90	83	90	+ 7 1/2	100	70	166,300 U S Steel (4)	87 1/2	80 1/2	82 1/2	+ 1 1/2	
22 1/2	10	21,500 Ray Con Cop (1)	14 1/2	11 1/2	13 1/2	13 1/2	+ 2	14	8 1/2	4,100 Submarine Boat	10 1/2	9 1/2	9 1/2	+ 1/2	115 1/2	104 1/2	3,900 Do pf (7)	106 1/2	107	109 1/2	+ 1 1/2	
103	64 1/2	60,100 Reading (4)	84 1/2	81	83 1/2	83 1/2	+ 1/2	208 1/2	11 1/2	4,200 Superior Oil (2)	12 1/2	12	13	+ 1/2	80 1/2	44 1/2	25,600 Utah Copper (6)	55 1/2	48 1/2	54 1/2	+ 3 1/2	
61	32 1/2	2,100 Do 1st pf (2)	52 1/2	51 1/2	51 1/2	51 1/2	+ 1/2	60	41	400 Superior Steel (6)	45	43 1/2	45	+ 1/2	10 1/2	7	1,300 Utah Securities	10 1/2	9	9 1/2	+ 1/2	
65	33 1/2	1,900 Do 2d pf (2)	57	54	54	54	+ 1/2	47	19 1/2	300 TEM C & F, CIA 25 1/2	25	25 1/2	25 1/2	+ 1/2	97	28 1/2	27,700 VANADIUM (4)	37 1/2	32 1/2	33 1/2	+ 1 1/2	
94	24 1/2	6,100 Remington Type 34	34 1/2	34	34	34	+ 1/2	1 1/2	6 1/2	9,900 Tenn Cop & Ch	9	7 1/2	8 1/2	+ 1/2	80 1/2	24 1/2	5,200 Van C & B (4)	29	26 1/2	27 1/2	+ 1 1/2	
105	105	50 Rens & Sur (8)	105	105	105	105	+ 1/2	53 1/2	6 1/2	53,200 Texas Co (3)	44 1/2	42 1/2	43 1/2	+ 1/2	112 1/2	88 1/2	6,000 Va Iron & C (4)	96 1/2	96 1/2	95 1/2	+ 1/2	
93 1/2	30	3,700 Republic Steel	37 1/2	34	36	36	+ 2	47	14	11,400 Texas & Pacific	18 1/2	16 1/2	18 1/2	+ 1/2	120	76	700 Va Iron & C	85	84	85	+ 1/2	
124 1/2	55 1/2	24,200 Rep Iron & S (6)	66 1/2	61 1/2	65 1/2	65 1/2	+ 1/2	35 1/2	22	33,200 Tex P C & O (1)	32 1/2	26 1/2	30 1/2	+ 1/2	21	7 1/2	6,100 V. V. Vaudou (1)	8 1/2	7 1/2	7 1/2	+ 1/2	
106 1/2	84	100 Do pf (7)	89 1/2	89 1/2	89 1/2	89 1/2	+ 1/2	22	9 1/2	1,600 Third Avenue	14 1/2	13 1/2	14 1/2	+ 1/2	29	15	100 Vulcan Detinning	16	16	16	+ 1/2	
55 1/2	16 1/2	3,800 Rep Motor Truck	23	18	22	22	+ 1/2	220	180	100 Tidewater O (16)	170	170	170	+ 1/2	13	7	7,300 WABASH (4)	8 1/2	7 1/2	8 1/2	+ 1/2	
129 1/2	49 1/2	43,900 R D N Y shs (354)	68	63 1/2	68 1/2	68 1/2	+ 1/2	34 1/2	6 1/2	2,200 Times Sq A (2)	12	9 1/2	11 1/2	+ 1/2	34 1/2	7	1,200 Do pf (7)	22 1/2	20 1/2	22 1/2	+ 1/2	
23	7	100 Robert Reils	8	8	8	8	+ 1/2	107 1/2	46	14,100 Tobacco Prod (6)	56	51 1/2	54 1/2	+ 1/2	11	7 1/2	2,300 Weber & H (2)	10 1/2	8 1/2	10 1/2	+ 1/2	
17 1/2	10	1,700 ST JOS LEAD (1)	12 1/2	12	12 1/2	12 1/2	+ 1/2	106	86	800 Do pf (7)	85 1/2	81 1/2	84 1/2	+ 1/2	76	40 1/2	600 Wells-Fargo Exp	53 1/2	49 1/2	53 1/2	+ 1/2	
33 1/2	15 1/2	1,100 St Louis-San F.	23 1/2	22 1/2	23 1/2	23 1/2	+ 1/2	195	8	200 Tst L & W tr ets 10	10	10	10	+ 1/2	15 1/2	8 1/2	7,000 Western Md	11 1/2	10 1/2	11 1/2	+ 1/2	
48 1/2	23 1/2	500 Do pf	32 1/2	31	32 1/2	32 1/2	+ 1/2	24 1/2	11	700 Do tr cts	20	18 1/2	20	+ 2	27 1/2	11	8,700 Do 2d pf (6)	19	17 1/2	18 1/2	+ 1/2	
49 1/2	20 1/2	3,300 St Louis S W	27 1/2	26 1/2	27 1/2	27 1/2	+ 1/2	18 1/2	35	79,300 Transmont Oil	12 1/2	11 1/2	12 1/2	+ 1/2	40	20 1/2	2,100 Western Pacific	20	27	27 1/2	+ 1/2	
25 1/2	2 1/2	1,100 Santa C Sugar (1)	5 1/2	4 1/2	5 1/2	5 1/2	+ 1/2	1 1/2	35	800 Transvaal W	42 1/2	38	42 1/2	+ 1/2	78	54 1/2	800 Do pf (6)	76	68 1/2	70 1/2	+ 1/2	
83 1/2	29	1,500 Savage Arms	16 1/2	16	16 1/2	16 1/2	+ 1/2	43	2 1/2	200 Twin City R T (3)	36 1/2	36 1/2	36 1/2	+ 1/2	92 1/2	89 1/2	2,700 West. Union T (7)	88 1/2	84	87 1/2	+ 3 1/2	
21 1/2	2 1/2	13,900 Saxon Motor	2 1/2	2 1/2	2 1/2	2 1/2	+ 1/2	200	121	200 UNDERW TYPE 146	145	145	145	+ 1/2	115	89 1/2	2,000 Westingh. A (5)	96	90	96	+ 1/2	
11 1/2	5 1/2	2,600 Seaboard A L	7 1/2	6 1/2	7 1/2	7 1/2	+ 1/2	12	61 1/2	1,800 Union B & P (8)	72	68	72	+ 1/2	154	154	3,200 West. Union M (4)	154 1/2	154 1/2	154 1/2	+ 1/2	
20 1/2	8 1/2	3,800 Do pf	12 1/2	11 1/2	11 1/2	11 1/2	+ 1/2	129 1/2	110	1,600 Union Pacific (10)	117 1/2	121	121	+ 1/2	1 1/2	8 1/2	2,100 Wheel & Lake E	10 1/2	9 1/2	10 1/2	+ 1/2	
24 1/2	8 1/2	11,000 Sears, Roebuck (8)	98 1/2	95	95	95	+ 1/2	69 1/2	61 1/2	1,300 Do pf (4)	69 1/2	66	66	+ 1/2	28	15	1,700 Do pf	18 1/2	17	18 1/2	+ 1/2	
119 1/2	98 1/2	700 Do pf (7)	100 1/2	100	100 1/2	100 1/2	+ 1/2	148	9 1/2	1,900 United Alloy S (4)	34	31	33	+ 1/2	69 1/2	20	8,500 White Motors (4)	40 1/2	37 1/2	40	+ 1/2	
23 1/2	14 1/2	36,200 Seneca Copper	19 1/2	17 1/2	18 1/2	18 1/2	+ 1/2	224 1/2	176	800 United Drug (8)	94	94	94	+ 1/2	25 1/2	13 1/2	16,800 White Oil	17 1/2	14 1/2	16 1/2	+ 1/2	
13 1/2	4 1/2	2,300 Shattuck-Ariz	4 1/2	4 1/2	4 1/2	4 1/2	+ 1/2	15 1/2	7 1/2	6,400 United Fruit (12)	207	194	202 1/2	+ 1/2	82 1/2	34 1/2	2,900 Wilson & Co (5)	47	39	45	+ 5 1/2	
90 1/2	33 1/2	8,200 St T & T (74)	44 1/2	42	43 1/2	43 1/2	+ 1/2	32 1/2	14	700 United Rys Inv	104	104	104	+ 1/2	93	26	50,600 Williams-Overland	17 1/2	14	16	+ 1/2	
18 1/2	20	100,700 Sinclair Oil	24 1/2	22 1/2	24 1/2	24 1/2	+ 1/2	32 1/2	14	1,400 Do pf	206 1/2	206 1/2	206 1/2	+ 1/2	145	100	1,300 Woolworth Co (8)	113	110	112 1/2	+ 1 1/2	
82 1/2	43	1,900 Sloss-S & S (6)	52 1/2	50 1/2	52 1/2	52 1/2	+ 1/2	96 1/2	45 1/2	43,100 United Retail S	55 1/2	51 1/2	50 1/2	+ 1/2	95 1/2	35 1/2	5,000 Worthington P (6)	46 1/2	43	45 1/2	+ 2 1/2	
118 1/2	88 1/2	41,300 Southern Pac (6)	101	98	99	99	+ 1/2	55 1/2	38	400 U S C I P & F	11 1/2	11 1/2	11 1/2	+ 1/2	93 1/2	73	200 Do pf, A (7)	73	71	73	+ 1/2	
310	70	400 So Porto R S (12)	82 1/2	80	82 1/2	82 1/2	+ 1/2	78 1/2	15	32,000 U S Food Prod	25 1/2	23 1/2	24 1/2	+ 1/2	76	53 1/2	300 Do pf, B (6)	61	61	61	+ 1/2	
33 1/2	18	26,900 Southern Ry	23 1/2	22 1/2	23 1/2	23 1/2	+ 1/2	116 1/2	58 1/2	22,500 U S Ind Ale (8)	70 1/2	68	69	+ 1/2								
66 1/2	50	1,500 Do pf (5)	58 1/2	57 1/2	58 1/2	58 1/2	+ 1/2	109 1/2	30	200 Do pf (7)	94	92 1/2	94	+ 1/2								
100	100	100 Stand Milling (8)	100	100	100	100	+ 1/2	143 1/2	54 1/2	1,100 U S Realty & Imp	46	44 1/2	46	+ 1/2								
157 1/2	144	1,500 S O of N J (5)	160 1/2	158 1/2	160 1/2	160 1/2	+ 1/2	115 1/2	95 1/2	60,700 U S Rubber (8)	69 1/2	62 1/2	67 1/2	+ 1/2								
105 1/2	100 1/2	13,900 Do pf (7)	108	105 1/2	108	108	+ 1/2	76	29 1/2	1,100 Do 1st pf (8)	103 1/2	101	103 1/2	+ 1/2								
91 1/2	77	100 Steel & T pf (7)	80	80	80	80	+ 1/2	47 1/2	39 1/2	5,800 U S S R & M (2)	35	33	35	+ 1/2								
51 1/2	24 1/2	3,800 Stem War Sp (4)	32	27	31 1/2	31 1/2	+ 1/2			400 Do pf (3)	44 1/2	43 1/2	43 1/2	+ 1/2								
118 1/2	22 1/2	5,700 Stem Carb (2)	42 1/2	41 1/2	42 1/2	42 1/2	+ 1/2															
126 1/2	37 1/2	73,700 Studebaker Co (7)	52 1/2	43 1/2	50 1/2	50 1/2	+ 1/2															

RIGHTS.

28,174 General Electric, 44 3/4 4
66,800 Southern Pacific, 26 1/2 22 1/2 22 1/2
16,700 Tidewater Oil, 14 12 12 1/2 12 1/2

WARRANTS.

100 Texas Co, 41 1/2 41 1/2 41 1/2

Transactions on the New York Curb

WEEK ENDING JANUARY 8

Trading by Days

	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Industrials	35,725	36,313	175,980	1,063,000	113,600	
Oil	43,500	36,778	160,190	1,087,000	30,000	
Bonds	11,955	118,696	165,915	1,192,000		
Markets	58,680	310,800	245,115	1,660,000		
Total	288,965	141,286	197,280	1,600,000	145,000	
	18,100	33,410	154,294	821,000	85,000	

INDUSTRIALS

Range, 1921	High	Low	Sales	Stock & Div. Rate	High	Low	Last	Chg.
9 1/2	9 1/2	8	6,900	*Acme Coal	9 1/2	9 1/2	9 1/2	+ 1/2
17	16 1/2	16	200	*Aetna Explosives	17	16 1/2	16 1/2	+ 1/2
30	28	28	200	*Alumina Pack, Inc.	30	28	30	+ 1/2
14 1/2	14 1/2	14	100	*Aluminum Mfg.	14 1/2	14	14 1/2	+ 1/2
67 1/2	67 1/2	67	1,000	*Am. Refr.	67 1/2	67	67 1/2	+ 1/2
86	83	83	40	*Borden	86	83	86	+ 1/2
81	82	81	75	*Borden P. & C.	81	82	81	+ 1/2
40	40	40	100	*Brill (J. C.)	40	40	40	+ 1/2
4	3 1/2	3 1/2	400	*Brit. Am. Chem.	4	3 1/2	4	+ 1/2
12 1/2	12 1/2	12 1/2	6,900	*Br.-Am. Tob. Corp.	12 1/2	12 1/2	12 1/2	+ 1/2
12 1/2	12 1/2	12 1/2	200	*Br.-Am. Tob. Corp.	12 1/2	12 1/2	12 1/2	+ 1/2
5	3 1/2	3 1/2	4,600	*B'klyn City R. R.	5	3 1/2	4	+ 1/2
12	11	11	200	*Briscoe Motors	12	11	12	+ 1/2
30	30	30	10	*Carbon Steel	30	30	30	+ 1/2
2 1/2	2 1/2	2 1/2	3,600	*Car Light & Pow	2 1/2	2 1/2	2 1/2	+ 1/2
7 1/2	7 1/2	7 1/2	1,000	*Chicago Nippon	7 1/2	7 1/2	7 1/2	+ 1/2
2 1/2	2 1/2	2 1/2	6,700	*Chalmers	2 1/2	2 1/2	2 1/2	+ 1/2
2 1/2	2 1/2	2 1/2	1,700	*Charcoal Iron	2 1/2	2 1/2	2 1/2	+ 1/2
2 1/2	2 1/2	2 1/2	3,300	*Charcoal Iron	2 1/2	2 1/2	2 1/2	+ 1/2
50	44	44	1,000	*Cleveland Auto	50	44	50	+ 1/2
12 1/2	11 1/2	11 1/2	1,050	*Conley Tin Foil	12 1/2	11 1/2	12 1/2	+ 1/2
6 1/2	6	6	700	*Cont. Motors	6 1/2	6	6 1/2	+ 1/2
13	13	13	300	*Goodrich Tire	13	13	13	+ 1/2
85	82 1/2	82 1/2	603	*Empire F. & C. p.	85	82 1/2	85	+ 1/2
18 1/2	18 1/2	18 1/2	2,700	*Empire T. & S.	18 1/2	18 1/2	18 1/2	+ 1/2
21	16	16	9,100	*Farrell Coal	21	16	21	+ 1/2
17	15 1/2	15 1/2	300	*Gardner Motor	17	15 1/2	17	+ 1/2
5 1/2	5 1/2	5 1/2	300	*Gardland S. S.	5 1/2	5 1/2	5 1/2	+ 1/2
120	130	130	50	*Gillette Saf. Raz	120	130	130	+ 1/2
5	4 1/2	4 1/2	460	*Goldwyn Picture	5	4 1/2	5	+ 1/2
25	23	23	140	*Goodman	25	23	25	+ 1/2
54	41	41	40	*Goodman Tire	54	41	54	+ 1/2
3	3	3	200	*Hall Signal	3	3	3	+ 1/2
13 1/2	13 1/2	13 1/2	100	*Hanes Knit'g (a)	13 1/2	13 1/2	13 1/2	+ 1/2
13 1/2	13 1/2	13 1/2	100	*Hanes Knit'g (b)	13 1/2	13 1/2	13 1/2	+ 1/2
96	96	96	100	*Hanes Knit'g (c)	96	96	96	+ 1/2
1 1/2	1 1/2	1 1/2	500	*Havanna Tobacco	1 1/2	1 1/2	1 1/2	+ 1/2
4 1/2	4 1/2	4 1/2	1,000	*Havanna Tob. pf.	4 1/2	4 1/2	4 1/2	+ 1/2
1 1/2	1 1/2	1 1/2	100	*Hercules Paper	1 1/2	1 1/2	1 1/2	+ 1/2
4 1/2	4 1/2	4 1/2	1,000	*Hoyden Chemical	4 1/2	4 1/2	4 1/2	+ 1/2
6 1/2	6 1/2	6 1/2	2,100	*Inter. Cult. Cop.	6 1/2	6 1/2	6 1/2	+ 1/2
8 1/2	8 1/2	8 1/2	300	*I. T. of G. B. & I.	8 1/2	8 1/2	8 1/2	+ 1/2
12 1/2	12 1/2	12 1/2	3,200	*Int. Products	12 1/2	12 1/2	12 1/2	+ 1/2
8 1/2	7 1/2	7 1/2	8,700	*Int. Cont'l Rub.	8 1/2	7 1/2	8 1/2	+ 1/2
1	1	1	2,700	*Kay Cotton S. S.	1	1	1	+ 1/2
62 1/2	58 1/2	58 1/2	200	*Lehigh Val. C. S.	62 1/2	58 1/2	62 1/2	+ 1/2
13	11 1/2	11 1/2	1,400	*Lib. McNeil & L.	13	11 1/2	13	+ 1/2
68	68	68	100	*Lima Locomotive	68	68	68	+ 1/2
108 1/2	188 1/2	188 1/2	1,100	*Lincoln, Mo. C. A.	108 1/2	188 1/2	108 1/2	+ 1/2
4	2	2	130	*Locomotive Com.	4	2	4	+ 1/2
61	58	58	300	*Maxwell Chd. (A)	61	58	61	+ 1/2
17	12	12	1,965	*Maxwell Chd. (B)	17	12	17	+ 1/2
5	4 1/2	4 1/2	900	*Merger Motors	5	4 1/2	5	+ 1/2
22 1/2	19 1/2	19 1/2	6,800	*Motor Motors	22 1/2	19 1/2	22 1/2	+ 1/2

	Jan. 8.		Dec. 31.		Jan. 8.		Dec. 31.		Jan. 8.		Dec. 31.
	Bid.	Asked.	Bid.		Bid.	Asked.	Bid.		Bid.	Asked.	Bid.
Anglo-Am. Oil Co., Ltd.	19%	20%	17%	Galena-Signal Oil Co. pf., new.	93	95	95	South Penn Oil Co.	250	260	250
Atlantic Lobos Oil Co.	25	30	28	Galena-Signal Oil Co. pf., old.	93	98	95	Southwest Pa. Pipe Lines	68	72	58
Atlantic Lobos Oil Co. pf.	70	90	70	Illinois Pipe Line Co.	163	167	160	Standard Oil Co. of California	316	320	305
Atlantic Refining Co.	1,000	1,050	900	Imperial Oil Co., Ltd.	93	95	92	Standard Oil Co. of Indiana (\$25 par)	70%	71%	70
Atlantic Refining Co. pf.	106	110	103	Indiana Pipe Line Co.	84	87	80	Standard Oil Co. of Kansas	585	610	570
Borne-Seremaer Co.	390	410	390	International Petroleum Co., Ltd.	17%	17%	16	Standard Oil Co. of Kentucky	420	440	390
Buckeye Pipe Line	83	87	80	National Transit Co.	25	27	22	Standard Oil Co. of Nebraska	390	410	390
Chesapeake Mfg. Co. Con.	170	190	170	New York Transit Co.	160	165	165	Standard Oil Co. of New York	340	360	375
Chesbrough Mfg. Co. Con. pf.	100	104	97	Northern Pipe Line Co.	94	98	90	Standard Oil Co. of Ohio	104	108	102
Continental Oil Co.	30	32	30	Ohio Oil Co.	284	285	270	Standard Oil Co. of Ohio pf.	35	50	20
Crescent Pipe Line Co.	30	34	27	Penn-Mex. Fuel Co.	32	35	30	Swan & Finch Co.	108	112	100
Cumberland Pipe Line Co.	125	135	120	Prairie Oil & Gas Co.	480	490	470	Union Tank Car Co.	92	95	90
Eureka Pipe Line Co.	94	97	75	Prairie Pipe Line Co.	200	205	182	Vacuum Oil Co.	295	300	290
Galena-Signal Oil Co.	50	53	41	Solar Refining Co.	375	385	365	Washington Oil Co.	30	35	30
				Southern Pipe Line Co.	110	115	100				

Annalist Open Market

Contributions to this list are invited from dealers and brokers of recognized standing. When bids or offers are received for the same security from more than one house the highest bid and the lowest offer are given. No consideration of any kind is accepted for the insertion of these quotations. They are given strictly as news and are as of the Friday before publication, this date being selected as the last full day of the financial week on which more quotations are available than on the half day of Saturday when many brokers are absent from their offices and on which the volume of business is relatively small. Nevertheless, it is to be recognized that changes occurring on Saturday will be reflected at the opening of the market on Monday, so that the quotations given below are subject to alteration. Address, The Open Market, Wall Street Office, The Annalist, 2 Rector Street, N. Y.

Bonds

Bonds

OTHER FOREIGN, Including Notes

	Bid for—	Offered—
	At By	At By
Alberta 5½% Jan., 1933.....	81 Lynch & Mc Dermott.....	85 Lynch & Mc Dermott.....
Do 5½% May, 1925.....	83	86
Do 5½% June, 1925.....	84	87
Argentine Govt. 5%, 1945.....	61½ Bull & Eldredge.....	62½ Bull & Eldredge.....
Belgian Govt. 6½, 5-yr., Jan., 1925.....	91	92
Christiania 8%, 1945.....	98½	99
British Columbia 4½%, Dec., 1925.....	83 Lynch & Mc Dermott.....	86 Lynch & Mc Dermott.....
Do 4½% Jan., 1925.....	84	87
Do 5½% March, 1925.....	79	81
Calgary 10%, June, 1928.....	90	92
Do 5½% April, 1925.....	91	93
Do 5½% April, 1925.....	91	93
French 8%, 1925.....	100½ Salomon Bros. & Hutzler.....	100½ Salomon Bros. & Hutzler.....
Norway 6%, 1925.....	93	95
Do 8%, 1940.....	99½	100
Montreal 4½% Jan., 1926.....	82 Lynch & Mc Dermott.....	84 Lynch & Mc Dermott.....
Do 6%, 1925.....	92	94
Do 6%, May, 1925.....	92	94
New Brunswick 6%, April, 1925.....	90	92
Do 5½% June, 1925.....	85	87
Do 5½% Dec., 1925.....	81	83
Quincy 6%, March, 1925.....	86	88
Do 5½% June, 1925.....	86	88
Russian Government 5½%, 1921.....	10½ Bull & Eldredge.....	11½ Bull & Eldredge.....
Do 6½%, 1919.....	12	13
Swedish Govt. 6%, 1933.....	80½ Salomon Bros. & Hutzler.....	81½ Salomon Bros. & Hutzler.....
Switzerland 5½% Aug., 1925.....	82	84
Saskatchewan 6%, Feb., 1924.....	90 Lynch & Mc Dermott.....	92 Lynch & Mc Dermott.....
Do 10%, July, 1923.....	85	87

MUNICIPALS, Etc., Including Notes

Bryan (Ohio) Waterworks 5½%, 1926-33.....	75.40	A. E. Aub & Co., Cin.
Arlington (Mass.) opn. 4%, Oct. 24.....	75.25	Estabrook & Co.
Athol (Mass.) opn. 4%, July 24.....	75.75	"
Boston (Mass.) ref. 4%, July 26.....	75.50	"
Bridgeport (Conn.) School 5%, 1945-49.....	74.80	R. M. Grant & Co.
Bridgeport (Conn.) 5%, 1931-35.....	74.80	"
Cambridge (Mass.) 4%, 1925.....	75.25	"
Cleveland (Ohio) funding 6%, Sept. 1, 1928.....	75.40	A. E. Aub & Co., Cin.
Carter Co. (Tenn.) Bond 6%, 1935-50.....	75.75	R. M. Grant & Co.
Cleveland Heights (Ohio) Improvement 5½% Oct. 1, 1928.....	75.40	A. E. Aub & Co., Cin.
Comanche County (Texas) Bond 5½%.....	75.75	"
City of St. Louis 4%, 1925-31.....	75.25	Steinberg & Co.
City of San Francisco 4½%, 1922-25.....	76.00	Cahn, Mett. & Co.
Cumtland County (N. C.) Road and Bridge 6%, 1922.....	75.50	P. W. Chapman & Co.
Cook County (Ill.) School 5%, 1924.....	76.00	R. M. Grant & Co.
Dade County (Fla.) funding 5%, 1935.....	76.00	"
Dade County (Fla.) Highway 6%, 1922-40.....	75.65	"
Decatur (Ill.) 4%, 1922.....	75.00	R. M. Grant & Co.
Durham (N. C.) opn. 5½%, Jan., 1923.....	76.00	Estabrook & Co.
Durham (N. C.) opn. 5½%, Jan., 1925.....	76.00	"
Durham (N. C.) opn. 5½%, Jan., 1925-30.....	75.50	"
Durham (N. C.) opn. 5½%, Jan., 1931-42.....	75.40	"
Des Moines (Iowa) Water 5%, 1922-34.....	75.00	R. M. Grant & Co.
Everett (Mass.) opn. 4%, July 23.....	75.25	"
Flint (Mich.) 5%, 1930-42.....	75.00	R. M. Grant & Co.
Do 5%, 1936-50.....	75.00	"
Fort Worth (Texas) 5%, 1941-50.....	75.10	"
Do 5%, 1950-54.....	75.20	"
Gallopah (Ohio) 5½%, 1921-34.....	75.30	A. E. Aub & Co., Cin.
Grayson County (Texas) Road 5½%, No. 1 4½%, 1924-30.....	76.00	"
Greenlee County (Ariz.) 6%, 1935-50.....	75.25	"
Hot Springs (Ark.) notes.....	75.00	R. M. Grant & Co.
Kansas City (Mo.) School Dist. opn. 4½%, July, 1933.....	75.37	Estabrook & Co.
Hickory (N. C.) Highway 5%, 1924.....	76.00	A. E. Aub & Co., Cin.
Hunt County (Texas) Road 5%, 1929-35.....	75.50	"
Highland Township (Ill.) Road 5%, 1921-24.....	76.00	"
Knoxville (Tenn.) 5½%, 1930.....	75.35	R. M. Grant & Co.
Little River D. D. (Mo.) opn. 5½%, Oct., 1922.....	76.25	Estabrook & Co.
Little River D. D. (Mo.) opn. 5½%, Oct., 1925.....	76.25	"
Little River D. D. (Mo.) opn. 5½%, Oct., 1928.....	76.12	"
Little River D. D. (Mo.) opn. 5½%, Oct., 1929.....	76.12	"
Little River D. D. (Mo.) opn. 5½%, Oct., 1930.....	76.12	"
Missouri Conservatory Dist. (Mo.) opn. 5½%, 1925-46, 1946-50.....	75.35	"
Staff of W. Va. 5½%, Jan. 1, 1939, 81 Bull & Eldredge.....	82½	Bull & Eldredge.
Milwaukee (Wis.) 4½%, 1930.....	75.15	R. M. Grant & Co.
New Bern (N. C.) Imp. 6%, 1922.....	75.50	"
New Britain (Conn.) School 10%, 1923-24.....	75.50	"

Interchangeable 4½%, July, 1967.....	92½	Bull & Eldredge.....	93½	Bull & Eldredge.....
Interchangeable 4½%, June, 1965.....	92½	"	93½	"
Interchangeable 4½%, Mar., 1965.....	92½	"	93½	"
Interchangeable 4½%, Nov., 1957.....	92½	"	93½	"
Interchangeable 4½%, May, 1957.....	92½	"	93½	"
Interchangeable 4½%, April, 1966.....	87½	"	88	"
Interchangeable 4½%, Mar., 1964.....	87½	"	88	"
Interchangeable 4½%, Mar., 1962.....	87½	"	88	"
Interchangeable 4½%, Sept., 1962.....	87½	"	88	"
Interchangeable 4½%, Mar., 1960-30.....	87½	"	88	"
Interchangeable 4½%, May, 1959.....	83	"	84	"
Interchangeable 4½%, Nov., 1958.....	83	"	84	"
Interchangeable 4½%, May, 1957.....	83	"	84	"
Registered 4½%, Nov., 1956.....	82	"	83½	"
Registered 4½%, Nov., 1955.....	82	"	83½	"
Registered 4½%, Nov., 1954.....	80½	"	80	"
Interchangeable 3½%, Nov., 1954.....	74½	"	76	"
Coupon 3½%, May, 1954.....	74½	"	76	"
Registered 3½%, Nov., 1950-53 Inc. 5.30.....	5.30	"	5.00	"
Registered 3½%, Nov., 1940-50 Inc. 5.30.....	5.30	"	5.00	"
Reg. and Cou. (Serial) 4½%, June, 1921-30 Inc.....	5.75	"	5.00	"
1921-32 Inc.....	5.75	"	5.00	"
Reg. and Cou. (Serial) 4½%, April, 1921-31 Inc.....	5.75	"	5.00	"
North Housatonic (N. Y.) Water Reg. 4.80, Nov. 1, 1921-30.....	5.25	R. M. Grant & Co.	5.25	"
Portsmouth (Va.) ref. 5½%, 1950.....	5.35	"	5.35	"
Putnam (Conn.) 4½%, 1928.....	5.375	"	5.375	"
Quincy (Mass.) Sewer reg. 4½%, June 1, 1921-43.....	5.25	"	5.25	"
Rochester (N. Y.) reg. 5½%, 1924.....	5.40	"	5.40	"

FEDERAL LAND BANK FARM LOAN BONDS

Fed. Land Bank Farm Loan 4½%.....	98	Bull & Eldredge.....	91	Bull & Eldredge.....
May, 1939, op. '24.....	98	"	91	"
Fed. Land Bank Farm Loan 4½%.....	98	"	91	"
Nov., 1938, op. '23.....	98	"	91	"
Fed. Land Bank Farm Loan 4½%.....	98	"	91	"
May, 1937, op. '22.....	98	"	91	"
Fed. Land Bank Farm Loan 3½%.....	97	"	90	"
May, 1938, op. '23.....	97	"	90	"

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Continued from Page 96

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Annalist Open Market Annalist Open Market

RAILROADS		—Offered—	
At	By	At	By
Alabama Great Southern 5s, 1927	91 E. A. Baker & Son		
Atlanta & Birmingham 1st 5s, '24	90 F. J. Lisman & Co.		
Do income 5s, 1929	90		
Can. Nat. Ry. 7s, 1935	101 Lynch & McDermott		
Chl., Ham. & Day, gen. 5s, 1942	70 F. J. Lisman & Co.		
Chicago & Erie 1st 5s, 1926	70 E. A. Baker & Son		
Canada Southern 5s, 1922	80 F. J. Lisman & Co.		
Duluth, Missabe & N. 2d 5s, '41	92		
Grand Trunk Western 4s, 1930	68 Lynch & McDermott		
Grand Trunk Pacific 5s, 1922	47		
Miss. River & Bonne Terre 5s, '31	87 Stix & Co., St. Louis		
New Mexico Ry. & Coal 5s, 1947	70 F. J. Lisman & Co.		
Do 5s, 1951	65		
Rock Island-Frisco Ter. 1st 5s, '27	80 Stix & Co., St. Louis		
San Antonio Belt & Ter. Ry. 6s, '24	92		
Vicksburg & Meridian 1st 5s, '21	95 F. J. Lisman & Co.		

INDUSTRIAL AND MISCELLANEOUS

—Offered—		—Offered—	
At	By	At	By
Acker, Merrill & Condit deb. 6s, '23	65 Carruthers, Pell & Co.		
Auto Sales Co. & Co. 6s, 1931	156		
Atlas Powder Cement 5s, 1925	90		
Am. Oil Fields 1st 5s, 1930	77 J. Nickerson Jr.		
Am. Steel Pdy. deb. 6s, 1923	90 Carruthers, Pell & Co.		
Canadian Car & Fdy. 6s, 1926	77 A. F. Ingold & Co.		
Central Foundry 6s, 1921	90 Carruthers, Pell & Co.		
Central Iron & Coal 6s, 1938	95		
Consolidation Coal 5s, 1930	73 E. A. Baker & Son		
Do 6s, 1925	96		
Consolidation Coal 4s, 1934	74 Carruthers, Pell & Co.		
Comp. Textile 7s, 1925	90		
Dominion Glass 1st 5s, 1933	80		
Dominion Coal 5s, 1940	77 Lynch & McDermott		
Elkhorn Coal 6s, 1925	88 Carruthers, Pell & Co.		
Fairmont Coal 5s, 1931	82		
General Baking 6s, 1926	90 Webb & Co.		
Huntington Col. fr. 6s, 1927	91 J. Nickerson Jr.		
Inland Steel 6s, 1942	90 Carruthers, Pell & Co.		
Lima Loco. Corp. 1st 5s, 1939	80 E. A. Baker & Son		
Merchants Coal Joint 5s, 1924	95 Carruthers, Pell & Co.		
Magnolia Petroleum 6s, 1937	93		
Monon Coal 1st 5s, 1936	41		
New Jersey Zinc 1st 5s, 1929	84		
Norwalk Steel 6s, 1929	94		
Pleasant Valley Coal 5s, 1929	70		
Pan Amer. Petroleum 7s, 1930	92		
Penn. Mary. Steel 6s, 1925	91 E. A. Baker & Son		
Santa Cecilia Sugar 6s, 1925	75 Webb & Co.		
Standard Steel Worker 5s, 1928	90 Carruthers, Pell & Co.		
United Lead deb. 5s, 1943	72		
Ward Baking 6s, 1937	80 Webb & Co.		
Wax & Parchment Paper 6s, 1940	45 Carruthers, Pell & Co.		
Weighing Scales 5s, 1931	65		

Notes

Notes

RAILROADS

—Offered—		—Offered—	
At	By	At	By
Canadian Pac. 6s, March, 1924	93 1/2 Salomon Bros. & Hutzler	94 1/2 Salomon Bros. & H.	
Chl., Burlington & Quincy 5s, '21	96 Mann, Pell & Peake	96 1/2 Mann, Pell & Peake	
Hocking Valley 6s, 1924	91 Bull & Eldredge	91	
Kansas City Terminal 6s, 1923	91 1/2	92	
Penn. Ave. June, 1921	90	90 1/2 Bull & Eldredge	
Southern Ry. 6s, 1922	95	95 1/2	
St. Paul Union Depot 5 1/2s, 1923	94 1/2	95	

PUBLIC UTILITIES

—Offered—		—Offered—	
At	By	At	By
Baton Rouge Elec. 7s, Jan., 1925	96 Stone & Webster	96 1/2 Stone & Webster	
El Paso Elec. 7s, 1925	91	93	
E. Texas Elec. 7s, 1925	91	93	
Inter. Rap. Trans. 7s, 1921	67 Bull & Eldredge	67 1/2 Mann, Pell & Peake	
Pub. Ser. (N. J.) 7s, 1922	84	86	
Southwestern Bell Tel. 7s, 1925	92 1/2	93 1/2 Bull & Eldredge	
Union Electric 7s, 1925	93 1/2 Pynchon & Co.	96 Pynchon & Co.	

INDUSTRIAL AND MISCELLANEOUS

—Offered—		—Offered—	
At	By	At	By
Am. Cotton Oil 6s, Sept., 1924	84 Bull & Eldredge	85 Salomon Bros. & H.	
Am. Tel. & Tel. 6s, Feb., 1924	93	93 1/2 Salomon Bros. & Hutzler	
Do 6s, 1922	93 1/2	94 1/2 Bull & Eldredge	
Am. Tobacco 7s, 1921	100	100 1/2 Salomon Bros. & H.	
Do 7s, 1922	99 1/2	99 1/2	
Do 7s, 1923	99 1/2	100 Mann, Pell & Peake	
Anglo-Am. Oil 7 1/2s, 1925	100 1/2	100 1/2 Salomon Bros. & H.	
Anacostia 6s, 1921	85	85 1/2 Bull & Eldredge	
Do 7s, 1929	92	92 1/2	
Armour & Co. 7s, July 15, 1930	97 1/2	97 1/2 Bull & Eldredge	
Associated Min. Hard 7s, 1925	97	97 1/2 Stix & Co., St. L.	
Bethlehem Steel 7s, 1922	97	97 1/2 Bull & Eldredge	
Do 1925	97	97 1/2	
Cudahy Packing 7s, 1925	94 1/2 Mann, Pell & Peake	95 1/2	
Federal Sugar Ref., Jan., 1924	89	91 Bull & Eldredge	
Goodrich Co. (I. P.) 7s, 1925	88 1/2	89 1/2	
Gulf Oil Corp. 6s, July, 1921	98 1/2	98 1/2 Mann, Pell & Peake	
Do 6s, July, 1922	95 1/2	96 1/2 Bull & Eldredge	
Do 6s, July, 1925	94 1/2	96 1/2	
Kennecott Copper 7s, 1930	91	91 1/2 Salomon Bros. & H.	
Laclede Gas 7s, 1929	85	87 Bull & Eldredge	
Liggett & Myers 6s, 1921	98 1/2	98 1/2 Salomon Bros. & H.	
Procter & G. 7s, March, 1921	98 1/2	100 1/2	
Do 7s, March, 1922	98 1/2	98 1/2	
Do 7s, March, 1923	98 1/2	98 1/2	
Reynolds, R. J., 6s, 1922	97	97 1/2	
Sinclair Oil 7 1/2s, 1925	89	89 1/2 Bull & Eldredge	
Swift & Co. 6s, 1921	96 1/2	96 1/2 Salomon Bros. & Hutzler	
Texas Co. 7s, March, 1925	98 1/2	98 1/2	
Utah Securities 6s, 1922	79	80 Bull & Eldredge	
Western Electric 7s, 1925	98 1/2	98 1/2 Salomon Bros. & Hutzler	

Stocks

Stocks

BANKS		—Offered—	
At	By	At	By
Am. Nat. 195	Clinton Gilbert	205	Clinton Gilbert
American Exchange National 240		250	
Atlantic National 210		220	
Battery Park 165		180	
Butcher & Drovers 25		38	
Chase 225		240	
Chatham & Phenix 240		250	
Chemical National 220		230	
Chesapeake Exchange 125		145	
Colonial 160		170	
Columbia 160		170	
Coal & Iron 220		230	
City National 304		310	
Commerce National 215		225	
Corn Exchange 270		280	
Commonwealth 215		220	
Cosmopolitan 100		120	
Continental 120		130	
East River 170		180	
Fifth Avenue 800		820	
First National 150		160	
Fifth National 150		160	
Greenwich 230		240	
Gotham 190		200	
Harbman 345		355	
Garfield National 220		230	
Hanover 790		800	
Importers & Traders 490		510	
Living 198		205	
Liberty 380		390	
Manhattan 290		300	
Mutual 490		500	
Mechanics & Metals 235		245	
National Park 380		390	
Metropolitan 240		250	
New Netherlands 160		170	
New York County 135		145	
New York N. B. A. 400		410	
Public 240		250	
Pacific 270		280	
Saboard 375		385	
State 290		300	
Second National 325		335	
Twenty-third Ward 290		300	
United States 810		820	
Union Exchange Bank 160		170	
Yorkville 375		385	
Washington Heights 325		335	

TRUST COMPANIES

—Offered—		—Offered—	
At	By	At	By
Bankers 325	Clinton Gilbert	335	Clinton Gilbert
Brooklyn 485		495	
Central Union 320	Clinton Gilbert	330	
Columbia 285		300	
Commercial 140		150	
Empire 390		400	
Equitable 275		280	
Farmers Loan & Trust 325		335	
Fidelity International 210		220	
Fulton 270		280	
Guaranty 325		335	
Hudson 160		170	
Kings County 630		660	
Lawyers Title Ins. & Trust 110		120	
Manufacturers 195		205	
Metropolitan 240		250	
Mercantile 290		310	
N. Y. L. Ins. & T. 490		525	
New York 275		285	
People's 275		285	
Title Guarantee Trust 280		400	
U. S. Mortgage & Trust 810		820	
United States 810		820	
Ex dividend			

INSURANCE STOCKS

—Offered—		—Offered—	
At	By	At	By
American Alliance 270	Webb & Co.	290	Webb & Co.
American Surety 64	R. S. Dodge & Co.	69	R. S. Dodge & Co.
Central States Life Insurance 12	Steinberg & Co., St. L.	13	Steinberg & Co., St. L.
City of New York 195		210	
Continental 65		68	
Eagle Fire 40		45	
Fidelity Phoenix 390		410	
Franklin 83		88	
Glen Falls 43	Webb & Co.	48	Webb & Co.
Great American 240		248	
Hamover 85		88	
Home Fire Insurance 510		525	
International Life Insurance Co. 54 1/2		57 1/2	
National Surety 190	R. S. Dodge & Co.	195	R. S. Dodge & Co.
Missouri State Life Insurance Co. 32		36	
New Jersey Fire 47		50	
National Liberty 170		190	
Niagara River Insurance Co. 130		140	
North River Insurance Co. 40		45	
Standard 80		85	
United States Fire 35		38	
Westchester 35		38	

PUBLIC UTILITIES

Adirondack Electric Power Co.	10	MaQuoid & Coady	13	MacQuoid & Coady
Do pf.	70	"	75	"
American Gas & Elec. (\$50)	93	"	97	"
Do pf.	35	"	37	"
American Light & Traction	80	"	82	"
Do pf.	70	"	75	"
American Power & Light	60	"	64	"
American Tel. & Cable	48	Joseph Gilman	52	Joseph Gilman
Amer. Water Works & Electric	25	MacQuoid & Coady	28	MacQuoid & Coady
Do 1st pf.	41	W. G. Sanders & Co.	43	W. G. Sanders & Co.
Do participating pf.	5	MacQuoid & Coady	5 1/2	"
American Water Works	4	R. S. Dodge & Co.	6	R. S. Dodge & Co.
Baton Rouge El. pf.	67	Stone & Webster	71	Stone & Webster
Carolina Power & Light	28	MacQuoid & Coady	31	J. Nickerson Jr.
Cincinnati Gas & Electric	67 1/2	A. & J. Frank, Cin.	68 1/2	A. & J. Frank, Cin.
Cincinnati Gas & Transportation	87 1/2	J. Nickerson Jr.	82 1/2	J. Nickerson Jr.
Colorado Power	25	"	28	"
Do pf.	75	"	81	"
Cities Service	239	H. L. Doherty	244	H. L. Doherty
Do pf.	64 1/2	"	64 1/2	"
Do Bankers shares	29 1/2	"	30 1/2	"
Cincinnati Ry. & Lighting	20	J. Nickerson Jr.	28	J. Nickerson Jr.
Commercial Union Tel.	16	Joseph Gilman	17	Joseph Gilman
Consumers Power Co. pf.	60	J. Nickerson Jr.	64 1/2	J. Nickerson Jr.
Columbus Elec. pf.	53	Stone & Webster	57	Stone & Webster
Commonwealth P., R. & L.	13	MacQuoid & Coady	16	MacQuoid & Coady
Do pf.	35	"	38	"
Connecticut Power pf.	71	Stone & Webster	74	Stone & Webster
Dayton Power & Light	41	J. Nickerson Jr.	47	J. Nickerson Jr.
Do pf.	77	"	80	"
Dubuque Electric Co. pf.	4	J. Nickerson Jr.	60	"
Dubuque Light pf.	91	J. Nickerson Jr.	96	"
East Texas Elec.	68	Stone & Webster	72	Stone & Webster
Do pf.	67	"	70	"
El Paso Elec.	84	"	88	"
Fort Worth Pow. & Lt. pf.	25	J. Nickerson Jr.	82	J. Nickerson Jr.
Federal Light & Traction	5	MacQuoid & Coady	7	"
Do pf.	42	J. Nickerson Jr.	43 1/2	"
Gold & Stock Tel.	105	R. S. Dodge & Co.	109	R. S. Dodge & Co.
Galveston-Houston Electric	30	Stone & Webster	34	Stone & Webster
Do pf.	64	J. Nickerson Jr.	67	Stone & Webster
Illinois Traction	12	J. Nickerson Jr.	17	J. Nickerson Jr.
Do pf.	56	"	65	"
Iowa Ry. & Lt. pf.	72	"	78	"
Michigan State Tel. pf.	58	Joseph Gilman	62	Joseph Gilman
Mississippi River Power	12	Stone & Webster	14	Stone & Webster
Do pf.	63	"	67	"
Michigan Central	34	R. S. Dodge & Co.	40	R. S. Dodge & Co.
Mountain States Tel. & Tel. Co.	32	J. Nickerson Jr.	40	J. Nickerson Jr.
Northern States Power	65	Joseph Gilman	70	Joseph Gilman
Do pf.	76	MacQuoid & Coady	80	MacQuoid & Coady
North American Tel.	76	"	80	"
Northwestern Tel.	60	Stone & Webster	70	Stone & Webster
Northern Texas Elec.	60	"	73	"
Do pf.	67	J. Nickerson Jr.	70 1/2	J. Nickerson Jr.
Pacific Gas & Elec. 1st pf.	148	"	152 1/2	"
Pacific Lighting Corp.	148	"	152 1/2	"
Do pf.	68 1/2	Joseph Gilman	73 1/2	Joseph Gilman
Pacific Atlantic Tel.	58	"	63	"
Peninsula Tel.	40	"	45	"
Porto Rico	78	"	82	"
Do pf.	78	"	82	"
Republic Ry. & Light.	6	MacQuoid & Coady	7	MacQuoid & Coady
Do pf.	19	"	22	"
San Joaquin L. & P.	60	Cahn, McCabe & Co., L. A.	65	Cahn, McCabe & Co., L. A.
Do pf.	60	"	65	"
Southern & Atlantic Tel.	12	Joseph Gilman	19	Joseph Gilman
Southern California Edison	87 1/2	Cahn, McCabe & Co., L. A.	88	Cahn, McCabe & Co., L. A.
Do pf.	96	"	96	"
Spring Valley Water Co.	63 1/2	J. Nickerson Jr.	65	J. Nickerson Jr.
Standard Gas & Electric	10	MacQuoid & Coady	12	MacQuoid & Coady
Do pf.	30	"	32	"
Tampa Electric	105	Stone & Webster	110	Stone & Webster
Tenn. Ry. & Lt. & Power	4	MacQuoid & Coady	4 1/2	MacQuoid & Coady
Do pf.	3 1/2	"	4	"
Texas Power & Light pf.	74	J. Nickerson Jr.	78	J. Nickerson Jr.
Tri-City Ry. & Lt. pf.	64	"	68	"
United Railways Co.	1	Steinberg & Co., St. Louis	14	Steinberg & Co., St. L.
Do pf.	75	"	80	"
United Light & Railway	23	MacQuoid & Coady	26	MacQuoid & Coady
Do 1st pf.	57	R. S. Dodge & Co.	59	R. S. Dodge & Co.
Western Power	19	MacQuoid & Coady	20 1/2	J. Nickerson Jr.
Do pf.	60	"	61	"
Western States Gas & Elec.	12	J. Nickerson Jr.	15	"
Do pf.	12	"	15	"

Annalist Open Market Annalist Open Market

INDUSTRIAL AND MISCELLANEOUS—Continued

—Bid for—		—Offered—	
At	By	At	By
1-ton Adding Machine.....	85 James J. Boyle.....	65	James J. Boyle.....
Eastern Steel.....	65	Glidden, Davidge & Co.....	75
Eastern Steel pf.....	65	Glidden, Davidge & Co.....	75
Erie Tire & Rubber pf.....	65	Glidden, Davidge & Co.....	75
Eisenmann Magneto pf.....	65	Glidden, Davidge & Co.....	75
Empire Steel & Iron.....	65	Glidden, Davidge & Co.....	75
Do pf.....	65	Glidden, Davidge & Co.....	75
Fail Motors.....	65	Glidden, Davidge & Co.....	75
Firestone Tire 7% pf.....	65	Glidden, Davidge & Co.....	75
Fisk Rubber pf.....	65	Glidden, Davidge & Co.....	75
Fulton Iron.....	65	Glidden, Davidge & Co.....	75
Do pf.....	65	Glidden, Davidge & Co.....	75
Gen. Amer. Tank Car 1st pf.....	65	Glidden, Davidge & Co.....	75
Goodyear Tire & Rubber pf.....	65	Glidden, Davidge & Co.....	75
Do pf.....	65	Glidden, Davidge & Co.....	75
Hamilton Brown Shoe Co.....	65	Glidden, Davidge & Co.....	75
Great Western Sugar pf.....	65	Glidden, Davidge & Co.....	75
Griffin Wheel pf.....	65	Glidden, Davidge & Co.....	75
Hart Oil.....	65	Glidden, Davidge & Co.....	75
Hercules Powder.....	65	Glidden, Davidge & Co.....	75
Do pf.....	65	Glidden, Davidge & Co.....	75
Hocking Valley Products, new.....	65	Glidden, Davidge & Co.....	75
Holly Sugar pf.....	65	Glidden, Davidge & Co.....	75
Hydraulic Steel pf.....	65	Glidden, Davidge & Co.....	75
Hupp Motors pf.....	65	Glidden, Davidge & Co.....	75
Indian Refining Co. pf.....	65	Glidden, Davidge & Co.....	75
Inter. Shoe.....	65	Glidden, Davidge & Co.....	75
Do pf.....	65	Glidden, Davidge & Co.....	75
Kansas & Gulf Oil.....	65	Glidden, Davidge & Co.....	75
Lubbey Oven Sheet G. pf.....	65	Glidden, Davidge & Co.....	75
Lincoln Locomotive Co. pf.....	65	Glidden, Davidge & Co.....	75
Lehigh Valley Coal Sales.....	65	Glidden, Davidge & Co.....	75
Lyons Petroleum.....	65	Glidden, Davidge & Co.....	75
Massillon Rolling Mills.....	65	Glidden, Davidge & Co.....	75
Metropolitan V. T. C.....	65	Glidden, Davidge & Co.....	75
Metropolitan Stores.....	65	Glidden, Davidge & Co.....	75
Do pf.....	65	Glidden, Davidge & Co.....	75
National Candy.....	65	Glidden, Davidge & Co.....	75
Do pf.....	65	Glidden, Davidge & Co.....	75
New Jersey.....	65	Glidden, Davidge & Co.....	75
N. Y. & Honduras Rosario.....	65	Glidden, Davidge & Co.....	75
Packard Motor pf.....	65	Glidden, Davidge & Co.....	75
Pittsburgh Term. W. & L.....	65	Glidden, Davidge & Co.....	75
Penn. Coal & Coke.....	65	Glidden, Davidge & Co.....	75
Procter & Gamble.....	65	Glidden, Davidge & Co.....	75

INDUSTRIAL AND MISCELLANEOUS—Continued

—Bid for—		—Offered—	
At	By	At	By
Procter & Gamble 6%.....	95	A. & J. Frank, Clin.....	95
Do 8% pf.....	120	Pynchon & Co.....	135
Republic Motor Truck pf.....	90	James J. Boyle.....	90
Repub. Motor Truck pf.....	70	Pynchon & Co.....	75
Repub. Motor Truck pf.....	325	Steinberg & Co., St. L.....	400
Do pf.....	92	Steinberg & Co., St. L.....	105
Do pf.....	100	A. R. Clark & Co.....	110
Do pf.....	81	Steinberg & Co., St. L.....	83
Do pf.....	35	Steinberg & Co., St. L.....	38
Do pf.....	90	Williamson & Squire.....	92
Do pf.....	15	J. Nickerson Jr.....	25
Do pf.....	42	Pynchon & Co.....	55
Do pf.....	75	Pynchon & Co.....	80
Do pf.....	98	James J. Boyle.....	100
Do pf.....	60	Kohler, Bremer & Co.....	70
Do pf.....	105	James J. Boyle.....	115
Do pf.....	72	James J. Boyle.....	78
Do pf.....	195	James J. Boyle.....	205
Do pf.....	91	McDonnell & Co.....	95
Do pf.....	100	Pynchon & Co.....	105
Do pf.....	40	James J. Boyle.....	48
Do pf.....	80	Williamson & Squire.....	87
Do pf.....	30	Kohler, Bremer & Co.....	35
Do pf.....	240	Kohler, Bremer & Co.....	245
Do pf.....	15	A. & J. Frank, Clin.....	200
Do pf.....	42	James J. Boyle.....	44
Do pf.....	50	James J. Boyle.....	55
Do pf.....	100	J. Nickerson Jr.....	105
Do pf.....	8	J. M. Leopold & Co.....	10
Do pf.....	50	Pynchon & Co.....	55
Do pf.....	60	J. Nickerson Jr.....	65
Do pf.....	49	Steinberg & Co., St. L.....	53
Do pf.....	230	Steinberg & Co., St. L.....	240
Do pf.....	48	Kohler, Bremer & Co.....	53
Do pf.....	28	R. S. Dodge & Co.....	30
Do pf.....	79	Pynchon & Co.....	85
Do pf.....	25	Westheimer & Co., Clin.....	35

Transactions on Out-of-Town Markets

Boston

MINING		Net	
Sales	High	Low	Last Ch'ge
150 Alaska G. M. L. 100.....	95	1.00	+25
620 Anheuser.....	52	46	+7
515 Allouez.....	21	17 1/2	+3
525 Am. Zinc.....	95	94	+2 1/2
400 Am. Zinc pf.....	31 1/2	31	+2 1/2
395 Anaconda.....	38 1/2	35	+3
1,580 Arcadian Con. 3%.....	25	24	+3
2,040 Ariz. Con.....	9	6 1/2	+2 1/2
10,150 Bit. Heart.....	4 1/2	5	+ 1/2
400 Butte & Dal.....	103	103	0
20 Butte & Sup.....	12 1/2	12 1/2	+2
1,792 Calu. & Ariz.....	200	40 1/2	+9
264 Cal. & Hecla.....	240	250	0
5,000 Carson Hill.....	14 1/2	12 1/2	+ 1/2
100 Centennial.....	20	21 1/2	+ 1/2
105 China.....	20 1/2	21 1/2	+ 1/2
4,128 Copper Range.....	32	27	+ 1/2
3,500 Davis-Daly.....	7 1/2	5 1/2	+ 1/2
200 Daily West.....	3 1/2	3 1/2	+ 1/2
2,555 East Butte.....	10	9 1/2	+ 1/2
280 Franklin.....	2 1/2	2 1/2	+ 1/2
1,000 Greene-Can.....	19 1/2	19 1/2	+ 1/2
5 Granby.....	24	24	+ 1/2
200 Hancock.....	3 1/2	3 1/2	+ 1/2
227 Helvetic.....	2 1/2	2 1/2	+ 1/2
700 Island Creek.....	48	48	+ 1/2
35 Is. Creek pf.....	7 1/2	7 1/2	+ 1/2
570 Isle Royale.....	22 1/2	22 1/2	+ 1/2
750 Keweenaw.....	1 1/2	1 1/2	+ 1/2
200 Lake Copper.....	2 1/2	2 1/2	+ 1/2
500 Mass. Con.....	3 1/2	3 1/2	+ 1/2
200 Mason Valley.....	1 1/2	1 1/2	+ 1/2
2,500 Mayfield.....	3 1/2	3 1/2	+ 1/2
100 Michigan.....	2 1/2	2 1/2	+ 1/2
1,000 Mohawk.....	48	43 1/2	+ 1/2
35 Nevada.....	11 1/2	11 1/2	+ 1/2
2,365 New Cornelia.....	14 1/2	14 1/2	+ 1/2
100 New River.....	35	35	+ 1/2
118 New River.....	42 1/2	41 1/2	+ 1/2
225 New River pf.....	8 1/2	8 1/2	+ 1/2
1,367 Nipissing.....	7 1/2	7 1/2	+ 1/2
10,425 North Butte.....	12	12	+ 1/2
250 North Lake.....	2 1/2	2 1/2	+ 1/2
200 Ophir.....	1 1/2	1 1/2	+ 1/2
520 Old Dominion.....	21	20 1/2	+ 1/2
430 Osceola.....	30	24	+ 1/2
180 Pond Creek.....	13 1/2	13 1/2	+ 1/2
482 Quincy.....	41	40 1/2	+ 1/2
100 Ray Copper.....	13 1/2	13 1/2	+ 1/2
775 St. Mary's L.....	24	28	+ 1/2
3,000 Shannon.....	14	14	+ 1/2
250 Sierra Utah.....	15	15	+ 1/2
110 Superior Cop.....	1 1/2	1 1/2	+ 1/2
3,910 Super & Bos.....	2 1/2	2 1/2	+ 1/2
6,405 Trinity.....	38	40	+ 1/2
1,000 Tuolumne.....	35	40	+ 1/2
240 U. S. Sm. pf.....	45	43 1/2	+ 1/2
240 Utah Copper.....	5 1/2	5 1/2	+ 1/2
1,620 Utah Apex.....	3 1/2	3 1/2	+ 1/2
350 Utah Con.....	4	4	+ 1/2
7,416 Utah Metals.....	1 1/2	1 1/2	+ 1/2
150 Victoria.....	1 1/2	1 1/2	+ 1/2
245 Winona.....	35	35	+ 1/2
655 Wolverine.....	12 1/2	12 1/2	+ 1/2

RAILROADS

103 Boston & Alb. 127.....	125 1/2	126	+ 3/4
665 Boston Elev. pf.....	64	62 1/2	+ 1 1/2
125 Bos. Elev. pf.....	80	78	+ 2
345 Boston & Me. 24.....	22	24	+ 1
30 Bos. & Me. pf.....	42	30	0
10 Bos. & Prov. 125.....	125	125	0
400 B. & W. R. pf.....	65	65	+ 1/2
62 Chic. Junc. pf.....	67	68 1/2	+ 1 1/2
154 Maine Cent. pf.....	40	37	+ 3 1/2
25 Maine C. pf.....	50	56	+ 1 1/2
765 N. Y. & N. H. 21 1/2.....	18 1/2	21	+ 1 1/2
17 N. & Wor. pf.....	74	74	0
26 Old Colony.....	64	64	+ 3/4
5 Rutland pf.....	18	18	+ 2 1/2
356 West End.....	42	40	+ 2 1/2
394 West End pf.....	50	49 1/2	0

MISCELLANEOUS

325 Am. Agr. Ch. 65%.....	57	52	+ 1/2
175 Am. Agr. Ch. pf.....	84	84	+ 1/2
500 Am. Oil & F.....	3	3	+ 1/2
125 Am. Bosch M.....	58	58	+ 1/2
1,425 Am. P. S. pf.....	25	25	+ 1/2
91 Am. P. S. pf.....	9	9	+ 1/2
40 Am. Sugar.....	94	90 1/2	+ 1/2
3,490 Am. Sug. pf.....	100 1/2	100 1/2	+ 1/2
3,472 Am. T. & T.....	100 1/2	100 1/2	+ 1/2
2,012 Am. Washen.....	96 1/2	96 1/2	+ 1/2
248 Am. Wool.....	96	96 1/2	+ 1/2
423 Amoskeag.....	80	74	+ 8
35 Amoskeag pf.....	70 1/2	70 1/2	+ 1/2
290 Anglo-Am.....	7	7	+ 1/2
55 A. G. & W. L. pf.....	42 1/2	42	+ 1/2
328 Atlas Tack.....	17 1/2	13 1/2	+ 1/2
35 Beacon Choco.....	4	4	+ 1/2
975 Bos. Mex. P. 100.....	35	35	+ 1/2
821 Century Steel 100.....	100	100	+ 1/2
120 E. Boston Ld.....	4 1/2	4 1/2	+ 1/2
685 Eastern Mfg.....	23	23	+ 1/2
588 Edison Elec. 162.....	152	161 1/2	+ 1 1/2

Chicago

STOCKS		Net	
Sales	High	Low	Last Ch'ge
100 Am. Radiator 6 1/2.....	67	67 1/2	+ 2
175 Am. Rad. pf.....	102	101	+ 1
40 Am. Shipbldg.....	72	72	+ 2
50 Am. Shipb. pf.....	60	60	0
4,300 Armour & Co. 93 1/2.....	91	92 1/2	+ 1 1/2
1,665 Armour Lth.....	138	12	+ 1/2
685 Am. Lth. pf.....	89	86	+ 2 1/2
35 Beaver Bld. pf.....	70	70	+ 1/2
250 Booth Fish.....	5	5	+ 1/2
715 Booth Fish pf.....	30	27	+ 3
1,400 Briggs Motor.....	19	19	+ 1/2
100 Briggs M. pf.....	20 1/2	20 1/2	+ 1/2
578 Case Flow.....	8	8	+ 1/2
50 Case 2d pf.....	48 1/2	48 1/2	+ 1/2
175 Chl. & C. pf.....	60	60	+ 1/2
50 Chl. & C. pf.....	4	4	+ 1/2
210 Chl. & T. Trust.....	205	205	+ 1/2
100 C. Ry. ser. 1.....	12 1/2	12 1/2	+ 1/2
100 C. Ry. ser. 2.....	3	3	+ 1/2
150 C. Ry. ser. 3.....	3	3	+ 1/2
44 Com. Edison.....	102	105	+ 3
1,510 Con. Motors.....	7 1/2	7 1/2	+ 1/2
365 Cudahy Pack.....	61	61	+ 1/2
315 Dalm. Match.....	98	98	+ 1/2
250 Goodrich Sug.....	22 1/2	22 1/2	+ 1/2
315 Gr. L. & D.....	72	72	+ 1/2
150 Hartman.....	72	70	+ 1/2
25 Hart. S. & M.....	65	65	+ 1/2
3,000 Hupp Motor.....	12 1/2	11 1/2	+ 1/2
250 Hol. St. L. Sug.....	8	8	+ 1/2
800 Inland Steel.....	48 1/2	48 1/2	+ 1/2
7,725 Libby.....	13	11 1/2	+ 1/2
225 Lindsay.....	6 1/2	6 1/2	+ 1/2
97 Mol. Lth. pf.....	29	29	+ 1/2
3,655 Mitchell.....	6	6	+ 1/2
1,175 Mont. Ward.....	10 1/2	10 1/2	+ 1/2
16,415 Nat. Leather.....	94	94	+ 1/2
1,000 Ophir.....	28	28	+ 1/2
3,240 Picky. Wis.....	10	10	+ 1/2
300 People's Gas.....	3 1/2	3 1/2	+ 1/2
385 Pic.....	20 1/2	20 1/2	+ 1/2
210 Quaker Oats.....	140	140	+ 1/2
50 Quaker Oats pf.....	82 1/2	82 1/2	+ 1/2
1,910 Rev. Motor.....	20 1/2	20 1/2	+ 1/2
2,265 Sears-Roeb. pf.....	100	100	+ 1/2
945 Shaw.....	62	61 1/2	+ 1/2
300 Shaw rights.....	17	16 1/2	+ 1/2
227 St. Gas & B.....	11	11	+ 1/2
175 St. G. & E. pf.....	34	34 1/2	+ 1/2
11,835 Stewart-Walt.....	3 1/2	3 1/2	+ 1/2
3,545 Swift & Co.....	10 1/2	10 1/2	+ 1/2
11,300 Swift Int'l.....	3 1/2	3 1/2	+ 1/2
1,500 T. & C.....	25 1/2	25 1/2	+ 1/2
705 Thompson.....	31 1/2	31 1/2	+ 1/2
21,200 U. Car & Car 5%.....	45 1/2	45 1/2	+ 1/2
700 U. Iron Works.....	12 1/2	12 1/2	+ 1/2
490 Wal. C. B.....	41	41	+ 1/2
75 Western Stone.....	5	5	+ 1/2
1,680 West. Knit. M.....	10	10	+ 1/2
220 Wilson & Co.....	41 1/2	41 1/2	+ 1/2
25 Wrigley.....	70	70	+ 1/2

Pittsburgh

STOCKS				Net
Sales	High	Low	Last	Ch'ge
1,210 Am. V. Prod. . . .	12	12 1/2	12	+ 1/2
145 Am. W. G. M. 100 . .	100	100	100	+ 1/2
20 Am. W. G. M. pf . . .	84	84	84	+ 1/2
8,210 Arkansaw Gas . . .	8 1/2	8 1/2	8 1/2	+ 1/2
100 Barnardell	35	35	35	+ 1/2
100 Barnardell, B.	35	35	35	+ 1/2
225 Carth. Hyd.	1	3/8	3/8	+ 1/2
371 Carth. Hyd. pf	3	2 3/4	3	+ 1/2
290 Con. Inc.	21 1/2	21 1/2	20 1/2	+ 1/2
400 Con. Inc.	21 1/2	21 1/2	20 1/2	+ 1/2
1,470 Guffey-Gilf.	27	20	20 1/2	+ 1/2
100 Ind. Brewng.	1 1/2	1 1/2	1 1/2	+ 1/2
100 Ind. Brew. pf	3 3/4	3 3/4	3 3/4	+ 1/2
6,310 Kay Co. Gas.	3 1/2	3 1/2	3 1/2	+ 1/2
2,210 Lone S. Gas. 200 . .	24 1/2	24 1/2	24 1/2	+ 1/2
2,51 Mrs. L. & H. 52 . . .	51	51 1/2	51 1/2	+ 1/2
3,485 Mariand Ref.	3 1/2	3	3 1/2	+ 1/2
660 Nat. Firep.	6 1/2	6	6 1/2	+ 1/2
915 Nat. Fire. pf. 13 1/2 . .	13 1/2	13 1/2	13 1/2	+ 1/2
915 Ohio Fuel Gas. 200 . .	17	16 1/2	17	+ 1/2
265 Ohio Fuel S. 47 1/2 . .	47 1/2	47 1/2	47 1/2	+ 1/2
2,855 Okla. Gas.	30 1/2	29 1/2	30 1/2	+ 1/2
25 Penn. R. R.	41	41	41	+ 2
145 Pitts. B. pf. 5 1/2 . . .	5 1/2	5	5	+ 1/2
1,310 Pitts. S. 8. 200	35	35	35	+ 1/2
9,000 Pitts. Jerome 40 . . .	43	43	43	+ 1/2
110 Pitts. O. & G. 12 . . .	12	12	12	+ 1/2
4,788 Pitts. P. Gl. 116 . . .	113 1/2	115	115	+ 2
2400 San. Toy.	60	60	60	+ 1/2



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PROFITS**
\$104,033,287.87

Head Office
66 Wall Street
New York

THE NATIONAL CITY BANK OF NEW YORK AND BRANCHES

Condensed Statement of Condition as of December 31, 1920.

ASSETS		
CASH on Hand, in Federal Reserve Bank, due from Banks, Bankers and U. S. Treasurer	\$265,078,942.00	
Acceptances of Other Banks	6,846,319.48	\$271,925,261.48
Loans and Discounts	644,593,446.25	
United States Bonds, other Bonds and Securities	37,486,059.69	
Stock in Federal Reserve Bank	2,550,000.00	684,629,505.94
Banking House		5,000,000.00
Due from Branches		11,298,589.16
Customers' Liability Account of Acceptances		66,241,720.87
Other Assets		4,441,656.18
TOTAL	\$1,043,536,733.63	
LIABILITIES		
Capital, Surplus and Undivided Profits	\$104,033,287.87	
Deposits	698,592,592.44	
Reserves (for Taxes, Interest Accrued, et cetera)	5,718,096.11	
Unearned Discount	3,534,301.34	
Circulation	1,422,267.50	
Due to Federal Reserve Bank	142,270,924.74	
Other Bank Acceptances and Foreign Bills sold with our Endorsement	13,021,937.95	
Acceptances, Cash Letters of Credit and Travelers' Checks	68,583,704.91	
Bonds Borrowed	2,228,000.00	
Other Liabilities	4,131,620.77	
TOTAL	\$1,043,536,733.63	

FINANCIAL AND LEGAL NOTICES. 40 cents per agate line.

MELLON NATIONAL BANK PITTSBURGH

Statement of Condition at the Close of Business, December Twenty-ninth, Nineteen Hundred Twenty:

RESOURCES.	
Loans and discounts	\$68,216,214.46
United States obligations	19,637,755.87
Other bonds and investments	26,478,648.51
Overdrafts	1,940.33
Cash and due from banks	21,078,448.13
Total	\$135,433,007.30

LIABILITIES.	
Capital	\$6,000,000.00
Surplus and undivided profits	4,948,178.67
Reserves	3,487,218.13
Borrowed from Federal Reserve Bank	15,749,237.50
Circulating notes	8,035,690.00
Deposits:	
Banks	\$36,402,377.95
Individuals	63,790,395.65
Total	\$135,433,007.30

CITIES SERVICE COMPANY BANKERS SHARES

Monthly Distribution No. 20

Henry L. Doherty & Company announce that the Twenty-third Monthly Distribution on Cities Service Bankers Shares, payable on February 1st, 1921, to Bankers Shares of Record January 15, 1921, will be 34 shares on each Bankers Shares.

American Telephone & Telegraph Co.

A dividend of Two Dollars per share will be paid on Saturday, January 15, 1921, to stockholders of record at the close of business on Monday, December 20, 1920.

G. D. MILNE, Treasurer.

MIAMI COPPER COMPANY,

61 Broadway, N. Y.

January 3, 1921.

DIVIDEND NO. 34

The Board of Directors of Miami Copper Company have this day declared a dividend of 50¢ per share for the quarter ending December 31st, 1920, on the capital stock of the Company, payable February 15th, 1921, to stockholders of record at the close of business on February 1st, 1921. Books will not close.

SAM A. LEWISOHN, Treasurer.

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An interesting etching in this week's number of the MID-WEEK PICTORIAL is the picture of the invisible guest, the empty baby chair at the "Starving Children's Dinner," placed between Mr. Hoover and General Pershing. One hundred etchings in the number—news, drama, sports, politics, &c.

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